			[31] (Pages 121 to 124)
	[121]		[123]
1	Douglas Berlent	-	
2	going with this.	1 2	Douglas Berlent activities of what I
3			
	MR. MONAGHAN: Thank you.	3	Q. This music, the Plaintiffs' music?
4	I appreciate that. That helps.	4	A. Yes.
5	Q. Mr. Maxwell, were you, also, doing work	5	Q. Okay. Fine.
6	for something called "Cats, Cats and More Cats"?	6	Okay. Now, all right. Thank you.
	A. I don't recall the name.	7	All right. Let's move on.
8	Q. It's on Page 3 or however this is,	8	And so the same would be true with
9	horizontally.	9	respect to other entries that say "Sent Samples"?
10		10	For example, you have pets.com, Sent Samples,
111	what I did, but I did not sell any product to them,	11	mentioning Lisa Erikson, ring bells?
12	to the best of my recollection.	12	
13	Q. You have an entry here called, right	13	Q. All right.
14	under Gloryvision, "Jake's Doghouse." What is	14	
15	that?	15	present in this database because I'm the only
16	A. From what I recall, it was a catalogue	16	person who would have entered that information.
17	of pet items.	17	Q. And you were the person making the
18	Q. Did you send my clients' CDs or any of	18	decisions as to whom the product would be sent?
19	them cassettes to Jake's Doghouse, pets.com, Pet	19	A. Yes.
20	Smart? Any of those?	20	Q. Who did you deal with at The Orchard?
21	A. I would have to rely, solely, upon the	21	A. At what time period?
22	database. I couldn't recall from memory.	22	Q. Well, when was this database created?
23	Q. The database reflected in this exhibit?	23	A. I do not know.
24	A. Yes.	24	Q. Okay. There's a name here, Brian
25	Q. Well, please take a look.	25	Nicholas. Does that ring any bells?
	[122]	***************************************	[124]
1	Douglas Berlent	1	Douglas Berlent
2	MR. SHELOWITZ: I don't know	2	A. No, it does not.
3	if I stapled it, the right way,	3	Q. Then there's a name on the document we
4	but this is	4	will see or will see Sam Perlman. Does that name
5	THE WITNESS: If you could	5	ring a bell?
6	just You asked about Jake's	6	A. Yeah, Sam, I remember because he was
7	Doghouse?	7	the first person I spoke with when I got in contact
8	MR. MONAGHAN: Right.	8	with The Orchard.
9	THE WITNESS: So, if you	9	Q. Have we ever dealt with each other
10	can find Jake's Doghouse?	10	before, you and I, on any matter over the years?
11	MR. SHELOWITZ: Right	11	You look familiar.
12	here.	12	A. Not as far as I know.
13	THE WITNESS: Just go	13	Q. Okay. Did you sell any physical
14	across to the right on that	14	product of the Plaintiffs? By that, I mean hard
15	column. Is there a column	15	copies?
16	that says "Materials Sent"?	16	A. Did I, personally
17	MR. MONAGHAN: Yeah. It	17	Q. Your company?
18	says "Sent Samples."	18	A sell? My company?
19	THE WITNESS: Sent Samples.	19	Q. Media Right Productions?
20	So, if it says I sent a	20	A. I know that we shipped, approximately,
21	sample, I sent a sample.	21	nine copies of the CD to The Orchard and, as far as
22	Q. How do you know those are a sample of	22	my recollection, those are the only copies that I
23	our clients' product? Is this entire exhibit	23	ever, personally, shipped for sale or potential
24	related to this case?	24	sale.
25	A. It's related to this music. My	25	Q. When you say you shipped nine copies to

[32] (Pages 125 to 128)

				[32] (Pages 125 to 128
		[125]		[127]
	1	Douglas Berlent	1	Douglas Berlent
	2	The Orchard for sale, what was your understanding	2	delivered the CDs to The Orchard, that they were
	3	of how The Orchard would use those nine copies that		going to sell it to iTunes because iTunes did not
	4	you sent?	4	exist at that time.
	5	A. The same way that they were going to	5	Q. Were there others that existed?
	6	use my music that I sent to them, that they would	6	Napster or some others?
	7	use their best efforts to sell and promote them.	7	A. I do not recall.
	8	Q. I need the mechanics, though. How did	8	Q. When you sent those nine hard copies to
	9	they do it?	9	The Orchard, was it your understanding they were
	10	A. I don't know.	10	going to sell hard copies, the actual CDs and
	11	Q. Well, don't they have to convert the	11	cassettes?
	12	CDs and you didn't send them a master; correct?	12	A. That was one of my understandings, yes.
	13	A. Master is	13	Q. What was your other understanding, if
	14	Q term of art?	14	any?
	15	A an ambiguous term to me because	15	A. That they were going to do whatever
	16	every CD is, potentially, a master.	16	they do to create sales of that music.
	17	Q. Right. And how is that the case?	17	Q. You have to be more specific. How were
	18	A. I sent to them, approximately, nine CDs	18	they going to do that?
	19	of each title, from my recollection.	19	A. Honestly, I don't recall. I know, you
	20	Q. Right. And what did you understand	20	know, some of the things that they
	21	they were going to do with them?	21	MR. SHELOWITZ: There's no
	22	A. Use their best efforts to promote and	22	question.
	23	sell the music.	23	THE WITNESS: No question.
	24	Q. And how was the music to be delivered	24	Okay.
	25	to the consumer?	25	MR. SHELOWITZ: You answered
		[126]	-	[128]
	1	Douglas Berlent	1	Douglas Berlent
	2	A. That wasn't really my I'm not	2	the question.
	3	involved. The Orchard, I didn't know how they	3	Q. Okay. I'm going to ask you: What were
	4	were, you know, all the various things that they	4	you about to say? There's the question.
	5	were doing.	5	A. I don't remember what I was about to
	6	Q. Well, do they sell hard copies?	6	say.
	7	A. That was one of the things that they	7	Q. You started with "honestly."
	8	sold.	8	A. I don't recall.
	9	Q. Okay. And, when you sent them nine,	9	Q. Did you or anybody that you contacted
	10	were you sending that for the purpose of testing	10	in connection with my clients' CDs, tapes and
	11	the waters to see how well those would do?	11	cassettes sell any of those CDs, cassettes or
	12	A. It wasn't a test. They asked me to	12	tapes, that includes you or anyone else that you
	13	send, from my recollection, approximately,	13	contacted, including The Orchard?
	14	10 copies of all of our titles and that's what we	14	A. Can you state the question again for
	15	did.	15	me, please?
-	16	Q. I understand. And, when you sent them,	16	Q. How many copies of Cats and Dogs or any
	17	did you understand they were going to use any of	17	of the CDs or tapes were sold through your company,
	18	those as masters for the purpose of distributing it	18	either directly or indirectly?
	19	to eTailers, such as iTunes?	19	A. I do not know.
	20	A. To the best of my recollection, iTunes	20	Q. Did you ever pay any money to my
	21	didn't exist then.	21	clients for the sale of any of the CDs or
	22	Q. Then your answer would be you didn't	22	cassettes?
	23	understand that to be the case?	23	A. No, I did not.
	24	A. I did not understand that to be the	24	Q. Did you ever account to the Plaintiffs
,	25	case that they were going to at that time when I	25	prior to this litigation for any sales of CDs or

25

prior to this litigation for any sales of CDs or

25

case that they were going to, at that time when I

[33] (Pages 129 to 132)

r			[33] (Pages 129 to 132)
	[129]	[131]
1	Douglas Berlent	1	Douglas Berlent
2	•	2	A. Yes, I did.
3	F	3	Q. And what words did I read to you that
4		4	gave more than 36 months?
5	Representation Agreement? What was the term of		
6	that? How long was it to last?	ŧ	MR. SHELOWITZ: Objection.
7		6	The contract speaks for itself.
8	A. I understood it to still be in effect	7	MR. MONAGHAN: That's not
1	and it was to last until one of the parties	8	the question. The question was:
9	canceled it.	9	Was there anything in what I just
10	e reason g are take paragraph, The term	10	read that his understanding
11	and the second s	11	suggests gave him more than
12	and the second s	12	36 months? I'm going to ask him
13	g	13	what words were there?
14	to?	14	MR. SHELOWITZ: If you want
15	MR. SHELOWITZ: Objection	15	him to reread it, you can ask him
16	to the form.	16	that. If you want to hear it
17	You asked him what his	17	again or you want to read,
18	understanding was and he	18	whatever you think.
19	-	19	MR. MONAGHAN: You need to
20		20	read the language again?
21	-	21	
22	Q. Was that the paragraph that you had in	22	MR. SHELOWITZ: Or you can
23	mind when you gave that answer?	1	look at it, whatever you want.
24	A. No, it was not.	23	THE WITNESS: Based on what
25		24	you just read to me
123	Q. Okay. What language in the Agreement	25	MR. MONAGHAN: Yeah.
	[130]		[132]
1	Douglas Berlent	1	Douglas Berlent
2	provides that it is indefinite unless terminated?	2	THE WITNESS: Could you now
3	A. That was my understanding of the	3	ask me the question that you
4	Agreement, as I recall.	4	would like to know?
5	Q. Okay. Now, I'm going to read that	5	Q. Okay. Doesn't that mean that the
6	entire paragraph and ask you if it squares with	6	outside limit of the Agreement is 36 months unless
7	your understanding. "The term of this agreement	7	sooner terminated?
8	shall be thirty-six months from the date of signing	8	A. Based on what you read, yes. I would
9	unless terminated as specified by the agreement.	9	think so.
10	This representation of Songs For Dogs and Songs For	10	
11	Cats by Media Right Productions, may be canceled by	11	Q. Were there any written amendments to
12	either party with written notification provided at	1	this Agreement?
13	least 30 days prior to the desired termination	12	A. Not that I recall.
14		13	Q. And, to the best of your knowledge, was
15	date." Did you hear what I just read, Mr. Maxwell?	14	the Agreement ever terminated by either side,
l	A. Yes, I did.	15	formally, by a writing?
16	Q. Okay. Was that your understanding of	16	A. No, it was not terminated.
17	the provisions for the term of the Agreement and	17	Q. And you acknowledge, sir, there should
18	termination of the Agreement?	18	have been some payments made to the Plaintiffs,
19	A. That was not my understanding of what I	19	some payments; isn't that right?
20	recalled the terms to be of the Agreement.	20	A. Yes, I do acknowledge.
21	Q. Did you draft that clause?	21	Q. And you acknowledge there should have
22	A. I do not recall if it was myself or	22	been an accounting to Plaintiffs at some point;
23	Ellen or a combination of both of us.	23	correct?
24	Q. Do you understand what I just read you	24	A. Yes, I do.
25	to give you more than 36 months?	25	Q. And who, within your company, had the
		_	your company, much

[34] (Pages 133 to 136)

r			[34] (Pages 133 to 136)
	[133]		[135]
1	Douglas Berlent	1	Douglas Berlent
2	responsibility for rendering an accounting to the	2	"Music For Lovemaking
3	Plaintiffs?	3	"Music For Lovemaking II
4	A. Myself.	4	"Sounds Of The Womb
5	Q. Who had the responsibility for making	5	"A Celebration Of Motherhood
6	payment to the Plaintiffs?	6	"Songs For Dogs
7	A. Myself.	7	"Songs For Cats
8	Q. Did you ever enter into an agreement	8	"Golf's Greatest Hits I
9	with The Orchard, a written agreement regarding the	9	"Cigar Smokin' Sounds
10	sales of the Plaintiffs' CDs and tapes?	10	
111	A. I believe yes, I did enter an agreement	11	3
12	with The Orchard and part of that agreement was to	12	
13	sell Plaintiffs' CDs and tapes along with my music.	13	continues, "Thank you, and I look
14	Q. Okay. I'm going to show you now	14	forward to great success."
15	MR. SHELOWITZ: I think	15	"Yours truly," it's printed
16	we have a copy of that.	16	"Doug Maxwell" and signature, and
17	MR. MONAGHAN: You have it?	17	he's going to ask you if that's
18	MR. SHELOWITZ: Yeah.	18	your signature.
19	Q. Mr. Shelowitz is related to you; isn't	19	Q. Is that your signature, Mr. Maxwell?
20	he, Mr. Maxwell? Is he a cousin or something?	20	A. Yes, it is.
21	A. Not by blood.	21	Q. Okay. Is this letter dated
22	THE WITNESS: What does	22	February 1st, 2000?
23	this say?	23	A. Yes, it is.
24	MR. SHELOWITZ: This is	24	Q. Can you tell me how it is you were
25	a letter, February 1st, 2000,	25	telling Mr. Perlman on February 1st that you were
***************************************	[134]		[136]
1	Douglas Berlent	1	Douglas Berlent
2	Sam Perlman, The Orchard.	2	gonna let him distribute these titles from my
3	"This letter confirms"	3	clients when the Agreement, the Product Rep
4	I'm going to read it, if I can	4	Agreement, isn't dated until isn't signed by you
5	help Doug, for the record.	5	until the 7th of February, six days later, and by
6	MR. MONAGHAN: Yeah. Sure.	6	my client, Ellen Bernfeld, 23 days later,
7	MR. SHELOWITZ: This is a	7	February 24th, 2000?
8	letter dated February 1st, 2000.	8	A. I can do my best to offer a number of
9	It's to Sam Perlman at The Orchard.	9	explanations.
10	The letterhead says "Media Right	10	Q. I just want a truthful explanation.
11	Productions."	11	A. The truthful explanation would then be,
12	Says, "Dear Sam,	12	to the best of my recollection, I don't know how
13	"This letter confirms our	13	that happened, specifically.
14	conversation of today:	14	Q. Okay. That's fine.
15	"The audio CD titles listed	15	But you agree with me that you,
16	below will be distributed by The	16	actually, were telling Mr. Perlman and giving The
17	Orchard under the terms and	17	Orchard rights that you had no written agreement to
18	conditions listed in your	18	give them as of February 1st, 2000, whatever your
19	distribution agreement.	19	construction is of the Product Rep Agreement?
20	"My signature below confirms	20	A. I can't agree with that because any of
21	our acceptance of all your	21	explanations I would offer that are plausible
22	specified terms and conditions."	22	within my world, such as I can't see, proofreading,
23	And then it says, in bold	23	whether 1 is 7 or know which dates apply going back
24	caps, not bold but caps, "TITLES	24	that far, but I can tell you, truthfully, from the
25	FOR DISTRIBUTION:	25	understanding that Ellen and I shared, she knew

[35] (Pages 137 to 140)

r			[35] (Pages 137 to 140)
	[137]	-	[139]
1	Douglas Berlent	1	Douglas Berlent
2	about The Orchard because it was the main premise	2	question is: Do I see vagueness
3	of our discussion at that time. She was excited by	3	in my signature date, the answer
4	it and knew that that was one of the main things	4	is not, but supporting truthfulness
5	that was underway. I would not have sent the	5	of what I said, how was I to get
6	titles without her authorization or knowing about	6	the copies I sent to The Orchard
7	it. I, unfortunately, can't tell you the exact	7	if not from Ellen Bernfeld, herself?
8	details of what transpired, eight years ago, that	8	MR. MONAGHAN: I can't answer
9	accounts for why there's a discrepancy in the date,	9	
10	but I can swear under oath that I did not send the	10	that question. I can only ask the questions.
11	materials to The Orchard without your client Ellen	11	THE WITNESS: I understand and
12	Bernfeld's knowledge.	12	
13	Q. Now, did you say, a moment ago, you	13	I, respectfully, I'm just trying to
14	can't tell a 1 from a 7?	14	Say.
15	A. I offered that as a possible	15	Q. You agree with me that you provided
16	explanation of what could have happened.	16	copies of my clients' CDs to Mr. Perlman at The
17	Q. Are you talking about the date next to	17	Orchard before there was a signed Agreement; isn't
18	your signature; right?	1	that right? Yes or no?
19	MR. SHELOWITZ: You're	18	A. I cannot agree to that, definitively,
20	both looking at two different	19	from the best of my recollection because I don't
21		20	think I would have done that.
22	agreements. He's looking at the	21	Q. Okay. All right.
23	MR. MONAGHAN: Please show	22	Now, your letter to Mr. Perlman,
24		23	February 1st, Maxwell-4 says, "The audio CD titles
25	him the second page, the	24	listed below will be distributed by The Orchard
25	signature page.	25	under the terms and conditions listed in your
	[138]		[140]
1	Douglas Berlent	1	Douglas Berlent
2	MR. SHELOWITZ: This is the	2	distribution agreement." That's what it said.
3	Product Representation Agreement.	3	Did you have a separate distribution
4	That's the one he's talking about.	4	agreement with The Orchard?
5	THE WITNESS: Right.	5	A. I do not recall. What do you mean by
6	Q. Is that what you were referring to?	6	separate?
7	A. No.	7	Q. Well, did you have a distribution
8	Q. Well, what was the 1 and 7?	8	agreement with The Orchard?
9	MR. SHELOWITZ: This, here,	9	A. Yes.
10	is the letter to Orchard.	10	Q. All right. Is that anywhere in this
11	THE WITNESS: Mitch and	11	room, to your knowledge?
12	yourself had instructed me that	12	MR. SHELOWITZ: Maybe,
13	this letter was from February 1st.	13	you want to show him
14	You asked about how there could	14	something? He can't see
15	be a discrepancy that I could	15	what's right in front of
16	send the CD to The Orchard when	16	his face.
17	the Agreement that we signed was	17	Q. Did you provide a copy of the
18	on the 7th.	18	distribution agreement with The Orchard to us in
19	MR. MONAGHAN: No. I'm	19	your document production?
20	suggesting that my client signed	20	A. I, personally, did not.
21	it on February 24th and I don't	21	Q. Were you aware that any such agreement
22	see any vagueness in her date.	22	had been provided to us?
23	Do you? If you look at the	23	A. Yes.
24	signature page, it says "2/24."	24	Q. Okay. And is that distribution
25		25	agreement Maxwell Exhibit 5?

[36] (Pages 141 to 144)

			[36] (Pages 141 to 144)
	[141]		[143]
1	Douglas Berlent	1	Douglas Berlent
2	All right. Exhibit 5 is a two-page	2	February 1st, Exhibit 4, refers to "audio CD
3	document. It's bearing Bates 17 and 18. It has a	3	titles"; correct? Do you remember that phrase?
4	reference up top "Paul Millman, Esquire," with some	4	Your Counsel, Mr. Shelowitz, read it.
5	phone numbers, date of July 18, 2007. Prior fax	5	A. Is that
6	date of 5/29/2007, Paul Millman.	6	MR. SHELOWITZ: The document
7	Below that, "From: The Orchard,	7	says "TITLES FOR DISTRIBUTION,"
8	May 10, 2007," and I mean, to me, this appears to	8	and it says, in the sentence, "The
9	be a document that your prior Counsel, Paul	9	audio CD titles listed below will
10	Millman, obtained, directly, from The Orchard.	10	be distributed by The Orchard under
111	Does that sound correct?	11	the terms and conditions listed in
12	A. That does sound correct.	12	your distribution agreement."
13	Q. Okay. And that's your understanding?	13	Q. Does the reference Does the word
14	A. That is my understanding.	14	"titles" Is the word "titles" synonymous to you
15	Q. You didn't have a copy of this	15	with CDs and tapes?
16	agreement, either?	16	A. No.
17	A. No, I did not.	17	Q. Okay. How is it different?
18	Q. Okay. What happened to Is there a	18	A. Rhetorically, are you asking in the
19	signature page with this agreement?	19	broad sense of why a title is different?
20	A. Is that a question I should answer?	20	Q. In the sense of this transaction?
21	Q. Yeah. Is there a signature page with	21	A. Could you restate the question, please?
22	this agreement?	22	Q. You said it was different, titles
23	A. I don't recall.	23	doesn't mean the same thing as CDs and tapes, and I
24	Q. How do you know this is your	24	said how is it different in your mind? And you
25	distribution agreement?	25	said in the broad sense? And I said no, in this
position and the second	[142]		[144]
1	Douglas Berlent	1	Douglas Berlent
2	A. I would rely on The Orchard producing	2	transaction?
3	my distribution agreement by the request of my	3	A. They were referenced as to how the
4	Counsel.	4	music was being delivered to The Orchard for
5	Q. Is this just a standard distribution	5	distribution.
6	agreement	6	Q. You were delivering titles and your
7	MR. SHELOWITZ: Objection.	7	Product Representation Agreement referred to CDs
8	MR. MONAGHAN: Let me just	8	and tapes. Didn't use the word "titles"; did it?
9	finish.	9	A. Used recordings.
10	standard distribution	10	Q. Okay.
11	agreement that you understand	11	A. So, the title of the recordings.
12	as obtained from The Orchard	12	Q. Right. And you told us, earlier, that
13	and you are supposing this is,	13	among the activities that The Orchard was to
14	in fact, the one that you had	14	perform for you was, actually, selling hard copies
15	at the time?	15	of my clients' CDs and tapes; am I right?
16	THE WITNESS: Yes, I'm	16	Didn't you say that, earlier?
17	making that supposition.	17	A. Yes.
18	Q. Okay. So, you don't, actually, have a	18	Q. But did you, actually, deliver hard
19	copy of the distribution agreement which is	19	copies to The Orchard or did you deliver titles?
20	referred to in the letter of February 1st to Sam	20	What did you give them?
21	Perlman, the exhibit I just asked you about which	21	A. I delivered the items that are here on
22	was Number 4; is that right?	22	the table in exhibits.
23	A. No, I do not, actually, have a copy of	23	Q. I think you said nine
24	that agreement.	24	A. Approximately.
25	Q. Okay. Now, I notice that the letter of	25	Q correct? Approximately, nine?

[37] (Pages 145 to 148)

r			[37] (Pages 145 to 148)
	[145]	***************************************	[147]
1	Douglas Berlent	1	Douglas Berlent
2	\mathcal{E}	2	
3	Q. How were you able to recall that with	3	
4		1	copies?
5	- · ·	4	MR. SHELOWITZ: Again, you
-	A. Because, through the course of this	5	can ask him what his understanding
6	litigation, it had come to my attention, through	6	of the agreement is. I can look
7	The Orchard's database, how many he logged in as	7	here and find a place where it
8	receiving.	8	says
9	Q. I see.	9	MR. MONAGHAN: No. Please.
10	and the ordinary agreement that you gave	10	MR. SHELOWITZ: It says it
11	me, which you suppose was the agreement that you	111	right here, but you're putting
12	had, talks about selling the recordings in eStores;	12	
13	is that right?	13	understanding, please ask him
14	Do you need me to read that or have	14	
15		15	J
16	A. I would trust you if you tell me that's	16	5
117	· · · · · · · · · · · · · · · · · · ·	17	
18		18	,
19		1	F F
20	•	19	1 3 3
1	er i re seen wrong many many times.	20	is the agreement, whatever it
21		21	says, it says. We don't object
22		22	to what it says.
23	"We agree to provide you"	23	If you want to ask what
24	Now, are we in agreement that the "we"	24	his understanding is, of course,
25	here is Media Right Productions and the "you" is	25	he will be more than happy to
	[146]		[148]
1	Douglas Berlent	1	Douglas Berlent
2	The Orchard?	2	share that with you.
3	MR. SHELOWITZ: I think we can	3	Q. There came a time when you received
4	agree.	4	some payments from The Orchard for sales of my
5	MR. MONAGHAN: If that's what	5	clients' products; isn't that right?
6	the contract says?	6	A. Yes.
7	Q. Okay. "We agree to provide you	7	· · · · · · · · · · · · · · · · · · ·
8	throughout the Territory and during the Sales	Ì	Q. And when was that?
9	Period with listing of your Recordings in E-Stores	8	A. I do not know.
10		9	Q. Do you have a copy of 7, which is your
11	during the Term. We will pay you Seventy (70%)	10	document production?
1	percent of our Net Income, accounted for quarterly	11	A. Yes.
12	(please see www.theorchard.com for Accounting and	12	MR. SHELOWITZ: Yes,
13	Payment Policy), which directly results from sales	13	we do.
14	of any of your Recordings."	14	Q. Okay. Mr. Maxwell, there are a batch
15	Isn't this agreement limited to sales	15	of checks, copies of front and backs of checks
16	of electronic media?	16	payable to Media Right Productions from The
17	MR. SHELOWITZ: Objection.	17	Orchard. The first one is August '04. The second
18	The document speaks for itself.	18	one is February '05. The third one is August '05.
19	MR. MONAGHAN: Well, it	19	The fourth one is May '05. November '05 is the
20	does speak for itself, but I	20	next one. February '06, May '06, August '06,
21	can't see anything here other	21	November '06, August '07, May '07, February '07.
22	than dealing with E-Sales,	22	The checks in the time frame I just described, do
23	electronic media.	23	these checks from The Orchard to Media Right
24	Q. You've had an opportunity to look at	24	Productions, in part or whole, represent the
25	this agreement, I'm sure. Is there anything in	25	
ر س	and agreement, 1 m sure. Is there allything in	۷ ၁	payments received by Media Right with respect to my

[38] (Pages 149 to 152)

			[38] (Pages 149 to 152)
	[149]	viani-aury despidence	[151]
1	Douglas Berlent	1	Douglas Berlent
2	clients' products? In part or in whole?	2	Productions?
3	A. I do not recall.	3	A. I would have to ask my Counsel if this
4	Q. Can you tell us why you gave us these	4	was that document.
5	checks in the document production?	5	Q. Well, go ahead.
6	A. Because your question said these	6	THE WITNESS: Is this the
7	checks, in part or in whole, represent any payments	7	accounting presented to us by
8	to your client and I'm not sure which checks,	8	The Orchard?
9	specifically, would contain payments to your	9	MR. SHELOWITZ: These were
10	client.	10	documents, all the data you see
11	MR. SHELOWITZ: For the	11	showing the royalties and numbers
12	record, these were produced	12	of sales. All of that has been
13	by The Orchard, these checks	13	produced by The Orchard as
14	MR. MONAGHAN: Right.	14	requested, again, by prior Counsel
15	As a Defendant in this case.	15	and it was turned over, several
16	MR. SHELOWITZ: As Defendant	16	times, I think to your good
17	in this case.	17	offices.
18	Q. Okay. Have you had a chance to look at	18	MR. MONAGHAN: Right.
19	any of these checks, Mr. Maxwell?	19	Q. This document - was a document like
20	A. No, I have not.	20	this produced to you in the course of the
21	Q. And, when you got a check from The	21	relationship with The Orchard showing sales?
22	Orchard, it was accompanied by some sort of	22	A. No, it was not.
23	accounting or a statement?	23	Q. Again, you just, simply, trusted The
24	A. No, it was not.	24	Orchard to pay you what you were entitled to?
25	Q. How did you know whether you were	25	A. I did make an attempt, at one point, to
		123	71. I did make an attempt, at one point, to
	[150]		[152]
1	Douglas Berlent	1	Douglas Berlent
2	getting paid what you were supposed to get paid?	2	try to understand how to log onto their system, but
3	Just trusted them?	3	I couldn't read it and I couldn't navigate through
4	A. I did.	4	it.
5	Q. Well then, sitting here today, do you	5	So, in answer to your question, I did
6	have any idea of how much money was made on the	6	trust them.
7	sales of Songs For Dogs or Songs For Cats?	7	Q. So, why shouldn't we assume that all
8	A. Yes, I do.	8	these checks that you gave us from The Orchard
9	Q. How much?	9	pertain to our client?
10	A. The amount paid to Media Right	10	A. Because the accounting that they
11	Productions is, approximately, \$382.00.	11	provided shows otherwise.
12	Q. Right now, you're able to say that very	12	Q. You just told us they didn't give you
13	definitively with certainty, and how did you come	13	an accounting.
14	to that conclusion?	14	A. The accounting that they provided,
15	A. An accounting was provided.	15	which you asked me to look at.
16	Q. By?	16	Q. This document that was produced in this
17	A. The Orchard.	17	lawsuit is the accounting that you're talking
18	Q. Where is that accounting?	18	about?
19	A. I believe its been presented to you as	19	A. Yes.
20	part of the documents.	20	Q. And this document didn't even exist
21	Q. Can you look at Bates Page 19 in the	21	before this lawsuit was filed; did it?
22	exhibit?	22	MR. SHELOWITZ: Objection.
23	A. Okay.	23	MR. MONAGHAN: To your
24	Q. Is that one of the accountings or an	24	knowledge?
25	accounting from The Orchard to Media Right	25	THE WITNESS: I would

[39] (Pages 153 to 156)

,			[39] (Pages 153 to 156)
	[153]	- Company of the Comp	[155]
1	Douglas Berlent	1	Douglas Berlent
2	assume that it did exist, but	2	in 2004.
3	not in printed form. I do not	3	Q. But this was an agreement that was
4	have it nor was I given it.	4	entered in 2000; correct?
5	Q. Okay. So, does this confirm to you	5	A. Correct.
6	that these various iTunes and eTailers of music,	6	Q. And you gave it to The Orchard in the
7	actually, had my clients' music available for sale?	7	year 2000; correct?
8	MR. SHELOWITZ: Objection.	8	A. Correct.
9	MR. MONAGHAN: If you	9	Q. So, it's your understanding there
10	know?	10	wasn't a sale of a single digital download of this
11	THE WITNESS: I did not	11	music before the earliest date of one of these
12	know.	12	checks?
13	Q. So, let me understand this. You gave -	13	A. It's my understanding because I didn't
14	You, Media Right Production, you gave Media Right	14	get paid for any sales on any of the music that
15	Productions	15	they had for that period. I did not receive any
16	MR. SHELOWITZ: The Orchard.	16	payment from The Orchard.
17	MR. MONAGHAN: I'm sorry.	17	Q. So, what accounted for this sudden
18	Yeah.	18	resurgence in interest in our clients' music?
19	Q. You, Media You, Media Right	19	MR. SHELOWITZ: Objection
20	Productions	20	to the form.
21	MR. SHELOWITZ: I didn't	21	Q. Do you have any idea why, all of a
22	do anything.	22	sudden, if there are not too many copies as far as
23	MR. MONAGHAN: gave	23	you folks are concerned, what happened in 2004 or
24	The Orchard these titles to	24	2005 that caused this music to be sold when,
25	sell; is that right? The titles,	25	apparently, as far as you know, it wasn't sold at
Average and a second second	[154]		[156]
1	Douglas Berlent	1	Douglas Berlent
2	my clients' titles?	2	all from 2000 to 2004 or 5?
3	THE WITNESS: Yes, I did.	3	A. I would not know.
4	Q. You gave them to them, and, sitting	4	(Recess taken.)
5	here today, before this litigation and before we	5	Q. Do you know what mechanical license is,
6	got this production, you had no accounting from The	6	Mr. Maxwell?
7	Orchard as to the sales, no formal written	7	MR. SHELOWITZ: Asked and
8	accounting as to the sales of my clients' products;	8	answered.
9	is that right?	9	MR. MONAGHAN: It's okay.
10	A. No, I did not.	10	I don't remember.
11	Q. How about your own compositions that	11	I'm going to ask it again.
12	were being sold through The Orchard, did you get an	12	THE WITNESS: Yes.
13	accounting on those?	13	Q. Okay. What is it?
14	A. The accounting was made available to	14	A. In my understanding of it, it's a fee
15	any Orchard client, but it was made available on an	15	that you pay to the owner of the song copyright for
16	on-line format and so I never checked because I	16	use of their song on a CD.
17	wasn't able to navigate through the on-line format.	17	Q. Okay. My question and your Counsel
18	Q. These checks that The Orchard just	18	said I asked you about mechanical royalties before.
19	produced are of relatively recent vintage; aren't	19	Now, I'm asking about a mechanical license. What
20	they? I don't think any one of them is older than	20	does a mechanical license entitle the licensee to
21	2005. Did you hear me list the dates?	21	do and what is it the licensor is licensing?
22	A. Yes, I did.	22	Isn't it the right to make copies?
23	Q. You didn't hear me say anything before	23	A. From my understanding of how I've
24	2005; did you?	24	understood a mechanical license
25	A. Actually, I did hear you say something	25	Q. Uh-huh.

[40] (Pages 157 to 160)

			[40] (Pages 157 to 160)
	[157]	***************************************	[159]
1	Douglas Berlent	1	Douglas Berlent
2	A I think it's a royalty that you pay	2	A. Yes, I am.
3	to the writer/publisher of a song independent of	3	Q. And you and Mr. Palladino - did you
4	the recording.	4	have a garage band or something when you were
5	Q. But isn't it based on the number of	5	younger?
6	copies?	6	A. We did.
7	A. Number of copies sold, I believe.	7	Q. See that. I kind of guessed that.
8	Q. Yeah.	8	And you never became a member of a
	A. I mean each license is different.	9	musicians' union?
10	Q. Are you familiar with Section 101 of	10	A. I believe that we were members of the
11	the Copyright Act?	11	union very early in our career.
12	A. No.	12	Q. Okay. Did you come to learn, at any
13	Q. Are you a member of A.F.T.R.A.?	13	time, that my clients' music was being sold on
14	S.A.G.? Any of those?	14	Amazon?
15	A. No, I'm not.	15	A. I did not know that until this
16	Q. Are you familiar with the musicians'	16	litigation.
17	union, the American Federation of Musicians?	17	Q. Did you come to learn how the music
18	A. Vaguely.	18	came to be available on Amazon?
19	Q. Well, you've had occasion through isn't	19	A. I came to understand that it was
20	one of the services that you offer is providing	20	through the efforts of The Orchard.
21	musicians for studio use by artists?	21	Q. Okay. And how did you come to that
22	A. Yes.	22	understanding? Who told you that?
23	Q. Don't those musicians belong to unions?	23	A. I don't recall, specifically.
24	A. Some may.	24	Q. Did you come to learn that the audio CD
25	Q. Don't they have to be paid union scale	25	Songs For Dogs by Media Right Productions was being
		 	
	[158]		[160]
1	Douglas Berlent	1	Douglas Berlent
1 2	when they participate in making music?	2	offered on Amazon for \$15.98, new? Did you learn
2	* *	1	
3	MR. SHELOWITZ: Objection.	3	that?
3 4	MR. SHELOWITZ: Objection. Irrelevance.	3 4	MR. SHELOWITZ: Objection
3 4 5	MR. SHELOWITZ: Objection. Irrelevance. You can answer.	4 5	MR. SHELOWITZ: Objection to the form.
3 4 5 6	MR. SHELOWITZ: Objection. Irrelevance. You can answer. THE WITNESS: Oh.	4 5 6	MR. SHELOWITZ: Objection to the form. MR. MONAGHAN: At any time?
3 4 5 6 7	MR. SHELOWITZ: Objection. Irrelevance. You can answer. THE WITNESS: Oh. MR. SHELOWITZ: If you know	4 5	MR. SHELOWITZ: Objection to the form. MR. MONAGHAN: At any time? THE WITNESS: No, I can't
3 4 5 6 7 8	MR. SHELOWITZ: Objection. Irrelevance. You can answer. THE WITNESS: Oh. MR. SHELOWITZ: If you know the answer, yeah.	4 5 6 7 8	MR. SHELOWITZ: Objection to the form. MR. MONAGHAN: At any time? THE WITNESS: No, I can't say that I did learn that.
3 4 5 6 7 8 9	MR. SHELOWITZ: Objection. Irrelevance. You can answer. THE WITNESS: Oh. MR. SHELOWITZ: If you know the answer, yeah. THE WITNESS: No. As far	4 5 6 7 8 9	MR. SHELOWITZ: Objection to the form. MR. MONAGHAN: At any time? THE WITNESS: No, I can't say that I did learn that. Q. Well, when I say "learn that," learn it
3 4 5 6 7 8 9	MR. SHELOWITZ: Objection. Irrelevance. You can answer. THE WITNESS: Oh. MR. SHELOWITZ: If you know the answer, yeah. THE WITNESS: No. As far as I know, they do not need to be	4 5 6 7 8 9	MR. SHELOWITZ: Objection to the form. MR. MONAGHAN: At any time? THE WITNESS: No, I can't say that I did learn that. Q. Well, when I say "learn that," learn it either from papers in the case? From verbal
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3 4 5 6 7 8 9 10 11 12	MR. SHELOWITZ: Objection. Irrelevance. You can answer. THE WITNESS: Oh. MR. SHELOWITZ: If you know the answer, yeah. THE WITNESS: No. As far as I know, they do not need to be paid union scale if they're not part of a musicians' union. Q. No. I'm talking about those who are	4 5 6 7 8 9 10 11 12	MR. SHELOWITZ: Objection to the form. MR. MONAGHAN: At any time? THE WITNESS: No, I can't say that I did learn that. Q. Well, when I say "learn that," learn it either from papers in the case? From verbal sources? From, actually, looking at amazon.com? A. I did not look at amazon.com. I did not recall hearing it from verbal sources that it
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3 4 5 6 7 8 9 10 11 12 13 14 15 16	MR. SHELOWITZ: Objection. Irrelevance. You can answer. THE WITNESS: Oh. MR. SHELOWITZ: If you know the answer, yeah. THE WITNESS: No. As far as I know, they do not need to be paid union scale if they're not part of a musicians' union. Q. No. I'm talking about those who are union members? A. I'm not specific with the terms of the union.	4 5 6 7 8 9 10 11 12 13 14 15	MR. SHELOWITZ: Objection to the form. MR. MONAGHAN: At any time? THE WITNESS: No, I can't say that I did learn that. Q. Well, when I say "learn that," learn it either from papers in the case? From verbal sources? From, actually, looking at amazon.com? A. I did not look at amazon.com. I did not recall hearing it from verbal sources that it was sold for \$15.00. Q. Don't hold me to the price. Just that it was on there?
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[41] (Pages 161 to 164)

Douglas Berlent 1 Douglas Berlent	[163]
2 A. I would not know. 2 Productions?	
3 Q. Did you know the full name of my 3 MR. SHELOWITZ: Objection	
4 clients' composition compilations, these at issue? 4 to the form.	
5 A. I'm not sure I understand the question. 5 Q. You knew that before today; die	In't vou?
6 Q. Well, the CD case that I have here is 6 A. I knew that as part of the process	
7 Songs For Dogs and then, parenthetically, "(and the 7 in this litigation that was brought to my	Juligs
8 people who love them)." Do you remember that being 8 attention.	
9 part of the name? 9 Q. Right. Did you go and check of	it how
10 A. I would not have remembered the 10 that came to be?	at 110 tt
parenthetical. Its been a long time since I've 11 A. No. I, personally, did not.	
12 seen them. 12 Q. Well, did anyone on your behal	f?
Q. And the same with Cats, Songs For Cats 13 A. I would assume that my Counse	
14 CD, and jewel case says "Songs For Cats (and the 14 MR. SHELOWITZ: By the	i did.
people who love them)"; same answer? 15 way, we haven't seen any claim	
16 A. Same answer. 16 of copyright ownership by Media	
17 Q. You don't have occasion to go and 17 Right Productions anywhere.	
18 monitor on amazon.com; do you? The Media Right 18 MR. MONAGHAN: You said	
19 Productions products and music that's being offered 19 that before, but we showed it	
20 there, you don't do that from time to time? 20 to you in the Rule 26 production.	
21 A. No. 21 MR. SHELOWITZ: I don't see	
22 Q. Okay. I show you now Exhibit 12, 22 any copyright ownership. Who says	
23 Maxwell-12, which is a printout from amazon.com 23 it's copyright ownership? I don't	
24 and, on the same page, it references Songs For Dogs 24 see anything where it says that.	
25 (and the people who love them) by my client and 25 You're asking questions and assuming	ng
[162]	[164]
1 Douglas Berlent 1 Douglas Berlent	
then Songs For Dogs, Media Right Productions. You 2 facts that were not in evidence and	
3 see those? 3 not demonstrated.	
4 A. Yes, I do. 4 MR. MONAGHAN: Let me sho	13.7
5 Q. Okay. Did you ever claim a copyright 5 you Maxwell-16. You've seen that	vv
6 ownership of my clients' products? 6 before. That's in our Rule 26.	
7 A. No, I did not. 7 MR. SHELOWITZ: Where does	
8 Q. Can you tell us why it is on You 8 it say copyright?	
9 reviewed the papers that were provided by the 9 MR. MONAGHAN: Right where	a .
10 Plaintiffs in this case under their production of 10 it's highlighted.	-
11 documents before you came here; didn't you? 11 MR. SHELOWITZ: Where?	
12 A. No, I cannot say that I did. 12 MR. MONAGHAN: Where	
13 (Plaintiffs' Exhibit 13 there's a copyright symbol.	
14 Maxwell-15, one-page iTunes 14 MR. SHELOWITZ: I don't	
15 screen shot regarding Songs 15 see. Okay. 2006. Okay.]
16 For Cats, marked for 16 MR. MONAGHAN: Did I read	
17 identification; Plaintiffs' 17 that, correctly?	
18 Exhibit Maxwell-16, one-page 18 MR. SHELOWITZ: It says	
19 iTunes screen shot regarding 19 "c 2006 Media Right."	
20 Songs For Dogs, marked for 20 MR. MONAGHAN: That means	
21 identification.) 21 copyright; doesn't it?	
Q. Mr. Maxwell, are you saying, until I 22 MR. KORIK: Just to be	j
23 just asked you that question, you didn't know that 23 accurate, it's circle p.	
there was a listing on iTunes of my clients' music 24 MR. SHELOWITZ: What's	
25 with copyright claim by your company Media Right 25 circle p?	

[42] (Pages 165 to 168)

			[42] (Pages 165 to 168)
	[165]		[167]
1	Douglas Berlent	1	Douglas Berlent
2	MR. KORIK: Photographic	2	Q. Does The Orchard claim copyright, the
3	recording copyright.	3	same way it did I'm sorry. iTunes, does iTunes
4	MR. SHELOWITZ: News to us.	4	have a listing on a screen shot for any of your
5	Okay.	5	compositions that indicates someone other than you,
6	Q. You had no right to claim copyright	6	as, for example, The Orchard, has rights in your
7	ownership of these compositions; did you?	7	music?
8	A. No, I did not.	8	A. I would not know that.
9	Q. You had no right to give copyright	9	
10	rights to anyone else, either; did you?	10	Q. You were present at the mediation; were you not?
11	A. No, I did not.	11	A. Yes, I was.
12	Q. And is it your testimony that you did	12	
13		1	Q. Okay. Did you hear Mr. Korik talk
14	not authorize The Orchard to make copies? A. I'm not sure I understand the question.	13	about this subject matter at the mediation, this
15		14	issue of claiming of copyrights?
1	Q. Did you authorize The Orchard to make	15	Didn't you talk about that?
16 17	copies of my clients' music? A. I authorized them to market that music.	16	A. I don't recall the specifics of what he
1		17	said.
18	Q. Did you authorize The Orchard to allow	18	Q. Did you have occasion to ever go back
19	copyright claims to be made by either you, Media	19	to The Orchard and say how is it that this is being
20	Right, or by The Orchard?	20	sold on iTunes, indicating a copyright in Songs For
21	A. No, I did not authorize them to make	21	Cats and I, Media Right Productions, have a
22	copyright claims.	22	copyright in Songs For Dogs? Did you ever take
23	Q. And I show you now Exhibit 15 with the	23	that up with anybody at The Orchard?
24	same copyright claim by The Orchard on iTunes.	24	A. No, I did not.
25	Have you seen that before?	25	Q. Was there a reason you didn't?
	[166]		[168]
1	Douglas Berlent	1	Douglas Berlent
2	MR. SHELOWITZ: Again, this	2	A. I didn't know about it.
3	is	3	Q. Were you aware that digital copies of
4	MR. MONAGHAN: very hard	4	my clients' music were being sold, on-line?
5	to see.	5	A. At what point?
6	MR. SHELOWITZ: It's an	6	Q. Any point?
7	iTunes screen shot. There's a	7	A. During the process of this litigation,
8	"p" with a circle that says	8	yes.
9	2000 Orchard. Under there is	9	Q. Well, I think you told us, when I asked
10	an image Songs For Cats.	10	you about the Product Representation Agreement,
11	THE WITNESS: I'm not	11	that the phrase "internet sites" to you meant and
12	seeing it. I have not gone	12	included The Orchard; right?
13	to iTunes.	13	A. Correct.
14	Q. Did you allow for the possibility, when	14	Q. And did that, also, include or subsume
15	you gave the titles to The Orchard by that	15	in it places like iTunes?
16	February 1, 2000 communication with Sam Perlman,	16	A. It evolved to include that.
17	did you allow for the possibility that you were now	17	Q. So, that's the way iTunes sells the
18	putting this music out there on the Internet and	18	tunes? Isn't it through digital downloading?
19	that anyone could make use of this? Did you know	19	A. Yes.
20	that was possible?	20	Q. So then we can assume, correctly, that
21	A. I don't recall.	21	you assumed at the time it did include the right to
22	Q. How about your own music, has anyone	22	digital download when you gave the tiles to The
23	claimed a copyright to your music, other than	23	Orchard?
			· · · · · · · · · · · · · · · · · · ·
24	vourself?	24	A Yes I did assume that
24 25	yourself? A. Not that I know of.	24 25	A. Yes, I did assume that. Q. And when did you ever have a

[43] (Pages 169 to 172)

code that says "Media Right Productions," beneath

it, Songs For Dogs, be?

25

			[43] (Pages 169 to 172)
	[169]	-	[171]
1	Douglas Berlent	1	Douglas Berlent
2	conversation with Ellen Bernfeld in which the	2	wasn't open to individual one record at a time.
3	subject of digital downloading through iTunes was		Q. Did you change the UPC code on Songs
4	discussed?	4	For Dogs and Songs For Cats?
5	A. We did not have this discussion through	5	A. No, I did not.
6	iTunes because iTunes did not exist at the time,	6	Q. Do you know if there are different UPC
7	but I do recall that we did discuss Internet and	7	codes for those, the very same product?
8	digital dissemination.	8	A. I never looked.
9	Q. What about MSN Music; are you familiar	9	Q. On the exhibit, the Sam Perlman letter
10	with that?	10	which is Exhibit 4, I show you Maxwell Exhibit 4
111	A. No, I'm not.	11	right here. I show you
12	Q. MusicMatch, are you familiar with that?	12	MR. SHELOWITZ: This is
13	A. No, I'm not.	13	the letter from Media Right
14	Q. Any of the following: MusicNet,	14	Productions to The Orchard.
15	MusicNet Canada, MusicNow and RealNetworks?	15	THE WITNESS: Okay.
16	A. No.	16	Q. You see the bar code up on the top;
17	Q. Are you aware, sir, that as recently as	17	right?
18	January of 2007, The Orchard was still showing	18	A. I see a physical blur.
19	Songs For Cats with your company listed as the	19	Q. Okay. Well, I'll represent to you it's
20	artist?	20	a bar code.
21	A. No, I was not.	21	A. Okay.
22	MR. MONAGHAN: Can we	22	Q. Who put that there?
23	mark that.	23	A. I do not know.
24	(Plaintiffs' Exhibit	24	Q. And, beneath that bar code, it says,
25	Maxwell-17, one-page screen shot	25	"Media Right Productions, Songs For Dogs." Doesn't
And the second second	[170]		[172]
1	Douglas Berlent	1	Douglas Berlent
2	regarding "The Orchard, Release	2	that mean that that's your bar code with your UPC
3	Info.," marked for identification.)	3	on this letter that you sent to Sam Perlman?
4	Q. Did you tell The Orchard that you were	4	A. That was not on the letter that I sent
5	the record label for Songs For Cats and Songs For	5	to Sam Perlman.
6	Dogs?	6	Q. You produced this. How did it get to
7	A. I don't recall using the specific term	7	us?
8	"record label."	8	A. That was provided, as far as I know, by
9	Q. Well, can you explain how it is, if you	9	The Orchard because I did not have a copy of that
10	can mark those, that The Orchard is showing your	10	letter. So, that could have been attached by them,
11	company as the record label?	11	but I have no knowledge of how it was put there.
12	A. From what I recall, and I believe it's	12	Q. Well, since we didn't get it until you
13	still to be the case, the only way to get onto The	13	produced it in this case, would you agree the only
14	Orchard, even back in its earliest days, was to be	14	possibilities are (a) you put it there or The
15	a record label. In other words, not an artist with	15	Orchard put it there?
16	one record but to have more than one record, and	16	A. I would not agree to that because I do
17	that was, specifically, what Russ was referring	17	not know how it got there.
18	Ellen to me about because we did have those titles	18	Q. Well, do you have a bar code that you
19	under the Media Right, quote, "label." That was	19	use on your properties?
20	all my music and all me and Songs For Cats and	20	A. I used to. I don't think it's,
21	Songs For Dogs was included in that batch of music	21	currently, functioning nor have I renewed it,
22	that was sent to The Orchard.	22	probably, for many years.
23	So, that is, most likely, why it was	23	Q. What would the function of this bar
124	nut under the Media Dight label because you'd have	24	code that save "Media Right Productions " beneath

to double-check me on it, but I believe that it

put under the Media Right label because you'd have 24

[44] (Pages 173 to 176)

			[44] (10905 175 00 176)
	[173]	-	[175]
1	Douglas Berlent	1	Douglas Berlent
2	MR. SHELOWITZ: Objection	2	clients' music Songs For Dogs is available now for
3	to the form. He testified he	3	listening at no cost at a site known as "Rhapsody"?
4	doesn't know how it got there.	4	A. I'm not aware of that.
1	MR. MONAGHAN: That's not	5	Q. Well, do you know of any way it would
5		6	
6	the same question as what would it be used for.	7	have gotten on the site to be available to be
7		1	listened to other than through The Orchard?
8	MR. SHELOWITZ: If you know?	8	A. Do I know of any other way that it
9	THE WITNESS: What would a	9	could have gotten on the site?
10	bar code, in general, be used	10	Q. That's right.
11	for?	11	A. I'm sure there are other ways to do it,
12	MR. MONAGHAN: No. This	12	yes.
13	bar code?	13	Q. Okay.
14	THE WITNESS: I don't know	14	A. Do I know how to? No.
15	because I didn't put it there.	15	MR. MONAGHAN: I don't
16	Q. Isn't it a fact that's your bar code?	16	have any more questions at
17	A. I don't know. I don't know what my bar	17	this time. There may be
18	code is.	18	further occasion, depending
19	Q. How would you be able to find out?	19	on other discovery in the
20	A. You could take a physical copy of one	20	case of documents that are
21	of my albums and look at my bar code.	21	forthcoming from you or some
22	Q. Okay. Is the bar code on anything we	22	other party or deposition
23	have?	23	testimony that may require
24	MR. KORIK: Sometimes, it's	24	you to come back and be
25	on the Amazon listings.	25	questioned further.
.c	[174]		[176]
1	Douglas Berlent	1	Douglas Berlent
2	MR. MONAGHAN: Yeah. Let's	2	MR. SHELOWITZ: I have a
3	see.	3	few questions, if I may?
4	THE WITNESS: Music For	4	MR. MONAGHAN: Sure.
5	Lovemaking, for example.	5	EXAMINATION BY
6	MR. KORIK: No. Amazon	6	MR. SHELOWITZ:
7	assigns its own bar code.	7	Q. I'm just going to ask a few questions,
8	Q. Would you agree with me, Mr. Maxwell,	8	Mr. Maxwell. The same instruction, answer to the
9	that in any instance where these products were	9	best of your knowledge.
10	listed and a copyright notice was indicated either	10	Did you ever sell any music of the
11	with a c or with a p, it should have shown my	11	Plaintiffs that you've been shown today on
12	clients as the copyright owners?	12	amazon.com?
13	A. Yes, it should have.	13	MR. MONAGHAN: Objection
14	Q. Are you familiar with an Internet site	14	as a leading question from his
15	known as "Rhapsody"?	15	own lawyer.
16	A. No, I'm not.	16	Q. Did you, personally or through Media
17	Q. Are you aware of any instance where	17	Right Productions, ever sell any Dogs and Cats CDs
18	music is available free of charge on the Internet?	18	on amazon.com?
19	A. Yes.	19	A. No, I did not.
1 1 7		エノ	
i		20	O Did you ever sell any of the Dogs and
20	Q. And how is that? How would one go	20	Q. Did you ever sell any of the Dogs and
20 21	Q. And how is that? How would one go about getting that free music? Where do they go?	21	Cats CDs on any other on-line marketplace?
20 21 22	Q. And how is that? How would one go about getting that free music? Where do they go? What sites?	21 22	Cats CDs on any other on-line marketplace? A. No, I did not.
20 21 22 23	Q. And how is that? How would one go about getting that free music? Where do they go? What sites? A. I've never done it, but I, certainly,	21 22 23	Cats CDs on any other on-line marketplace? A. No, I did not. Q. Earlier, in the questions, Mr. Monaghan
20 21 22	Q. And how is that? How would one go about getting that free music? Where do they go? What sites?	21 22	Cats CDs on any other on-line marketplace? A. No, I did not.

[45] (Pages 177 to 180)

			[45] (Pages 1/7 to 180)
	[177]		[179]
1	Douglas Berlent	1	Douglas Berlent
2	"Mediaright" on web pages showing the Plaintiffs'	2	Productions were the artist that created, composed
3	music or CDs; do you recall that?	3	or recorded any of the music that Plaintiffs claim
4	A. Yes, I do.	4	are set forth in those exhibits today?
5	Q. Do you know how those, if it is a p	5	•
1	· · · · · · · · · · · · · · · · · · ·		A. No, I did not.
6	with a circle and how it got there?	6	MR. SHELOWITZ: Thank you.
7	A. I have no idea.	7	We have no questions.
8	Q. Did you ever authorize anyone to show	8	
9	copyright ownership whether a c with a circle or a	9	n 1 n 1
10	P with a circle related to any of the music that	10	Douglas Berlent
11	was produced, composed and contained in any of	11	Sworn to before me this
12	those?	12	day of
13	A. No, I did not.	13	2008.
14	Q. Did you ever represent that you were	14	
15	the copyright owner regarding any of the music of	15	
16	Plaintiffs?	16	Notary Public
17	A. No, I did not.	17	* * *
18	Q. Did you ever copy in any form	18	EXHIBITS
19	whatsoever, either you or Media Right Productions,	19	Plaintiffs' Description Page
20	any of the CDs or tapes that the Plaintiffs had	20	Maxwell-1 One-page document entitled 40
21	shown us today as Exhibits 8, 9, 10, 9A or 8A?	21	"Recording a 'demo' CD"
22	A. No, I did not.	22	Maxwell-2 Two-page document entitled 45
23	Q. Did you ever	23	"Media Right Productions"
24	MR. MONAGHAN: This is	24	
25	improper. Objection. Excuse me.	25	
		1	
	[178]		[180]
	[178]	-	[180]
1	Douglas Berlent	1	Douglas Berlent
2	Douglas Berlent MR. SHELOWITZ: I'm entitled	2	Douglas Berlent EXHIBITS
2 3	Douglas Berlent MR. SHELOWITZ: I'm entitled to cross-examine, ask the questions.	2 3	Douglas Berlent E X H I B I T S (Continued)
2 3 4	Douglas Berlent MR. SHELOWITZ: I'm entitled to cross-examine, ask the questions. MR. MONAGHAN: Let me get my	2 3 4	Douglas Berlent EXHIBITS (Continued) Plaintiffs' Description Page
2 3 4 5	Douglas Berlent MR. SHELOWITZ: I'm entitled to cross-examine, ask the questions. MR. MONAGHAN: Let me get my objection on the record.	2 3 4 5	Douglas Berlent E X H I B I T S (Continued) Plaintiffs' Description Page Maxwell-3 Two-page document entitled 52
2 3 4 5 6	Douglas Berlent MR. SHELOWITZ: I'm entitled to cross-examine, ask the questions. MR. MONAGHAN: Let me get my objection on the record. MR. SHELOWITZ: Please.	2 3 4 5 6	Douglas Berlent E X H I B I T S (Continued) Plaintiffs' Description Page Maxwell-3 Two-page document entitled 52 "Product Representation
2 3 4 5 6 7	Douglas Berlent MR. SHELOWITZ: I'm entitled to cross-examine, ask the questions. MR. MONAGHAN: Let me get my objection on the record. MR. SHELOWITZ: Please. MR. MONAGHAN: Cross-examination	2 3 4 5 6 7	Douglas Berlent EXHIBITS (Continued) Plaintiffs' Description Page Maxwell-3 Two-page document entitled 52 "Product Representation Agreement"
2 3 4 5 6 7 8	Douglas Berlent MR. SHELOWITZ: I'm entitled to cross-examine, ask the questions. MR. MONAGHAN: Let me get my objection on the record. MR. SHELOWITZ: Please. MR. MONAGHAN: Cross-examination of your own client is limited to	2 3 4 5 6 7 8	Douglas Berlent E X H I B I T S (Continued) Plaintiffs' Description Page Maxwell-3 Two-page document entitled 52 "Product Representation Agreement" Maxwell-4 One-page letter dated 52
2 3 4 5 6 7 8 9	Douglas Berlent MR. SHELOWITZ: I'm entitled to cross-examine, ask the questions. MR. MONAGHAN: Let me get my objection on the record. MR. SHELOWITZ: Please. MR. MONAGHAN: Cross-examination of your own client is limited to correction of some answer that was	2 3 4 5 6 7 8	Douglas Berlent EXHIBITS (Continued) Plaintiffs' Description Page Maxwell-3 Two-page document entitled 52 "Product Representation Agreement" Maxwell-4 One-page letter dated 52 February 1, 2000
2 3 4 5 6 7 8 9	Douglas Berlent MR. SHELOWITZ: I'm entitled to cross-examine, ask the questions. MR. MONAGHAN: Let me get my objection on the record. MR. SHELOWITZ: Please. MR. MONAGHAN: Cross-examination of your own client is limited to correction of some answer that was given, amplification of an answer.	2 3 4 5 6 7 8 9	Douglas Berlent E X H I B I T S (Continued) Plaintiffs' Description Page Maxwell-3 Two-page document entitled 52 "Product Representation Agreement" Maxwell-4 One-page letter dated 52 February 1, 2000 Maxwell-5 Two-page document which 53
2 3 4 5 6 7 8 9 10	Douglas Berlent MR. SHELOWITZ: I'm entitled to cross-examine, ask the questions. MR. MONAGHAN: Let me get my objection on the record. MR. SHELOWITZ: Please. MR. MONAGHAN: Cross-examination of your own client is limited to correction of some answer that was given, amplification of an answer. It's not to make a case.	2 3 4 5 6 7 8 9 10	Douglas Berlent E X H I B I T S (Continued) Plaintiffs' Description Page Maxwell-3 Two-page document entitled 52 "Product Representation Agreement" Maxwell-4 One-page letter dated 52 February 1, 2000 Maxwell-5 Two-page document which 53 states at the top
2 3 4 5 6 7 8 9 10 11 12	Douglas Berlent MR. SHELOWITZ: I'm entitled to cross-examine, ask the questions. MR. MONAGHAN: Let me get my objection on the record. MR. SHELOWITZ: Please. MR. MONAGHAN: Cross-examination of your own client is limited to correction of some answer that was given, amplification of an answer. It's not to make a case. If you want to make a case,	2 3 4 5 6 7 8 9 10 11	Douglas Berlent E X H I B I T S (Continued) Plaintiffs' Description Page Maxwell-3 Two-page document entitled 52 "Product Representation Agreement" Maxwell-4 One-page letter dated 52 February 1, 2000 Maxwell-5 Two-page document which 53 states at the top "From: The Orchard"
2 3 4 5 6 7 8 9 10 11 12 13	Douglas Berlent MR. SHELOWITZ: I'm entitled to cross-examine, ask the questions. MR. MONAGHAN: Let me get my objection on the record. MR. SHELOWITZ: Please. MR. MONAGHAN: Cross-examination of your own client is limited to correction of some answer that was given, amplification of an answer. It's not to make a case. If you want to make a case, you call him as a witness in the	2 3 4 5 6 7 8 9 10 11 12	Douglas Berlent E X H I B I T S (Continued) Plaintiffs' Description Page Maxwell-3 Two-page document entitled 52 "Product Representation Agreement" Maxwell-4 One-page letter dated 52 February 1, 2000 Maxwell-5 Two-page document which 53 states at the top "From: The Orchard" Maxwell-6 Excel spreadsheet 53
2 3 4 5 6 7 8 9 10 11 12	Douglas Berlent MR. SHELOWITZ: I'm entitled to cross-examine, ask the questions. MR. MONAGHAN: Let me get my objection on the record. MR. SHELOWITZ: Please. MR. MONAGHAN: Cross-examination of your own client is limited to correction of some answer that was given, amplification of an answer. It's not to make a case. If you want to make a case, you call him as a witness in the trial in the case. It's not let's	2 3 4 5 6 7 8 9 10 11 12 13	Douglas Berlent E X H I B I T S (Continued) Plaintiffs' Description Page Maxwell-3 Two-page document entitled 52 "Product Representation Agreement" Maxwell-4 One-page letter dated 52 February 1, 2000 Maxwell-5 Two-page document which 53 states at the top "From: The Orchard" Maxwell-6 Excel spreadsheet 53 Maxwell-7 A document entitled "Songs 68
2 3 4 5 6 7 8 9 10 11 12 13	Douglas Berlent MR. SHELOWITZ: I'm entitled to cross-examine, ask the questions. MR. MONAGHAN: Let me get my objection on the record. MR. SHELOWITZ: Please. MR. MONAGHAN: Cross-examination of your own client is limited to correction of some answer that was given, amplification of an answer. It's not to make a case. If you want to make a case, you call him as a witness in the trial in the case. It's not let's go through the whole thing.	2 3 4 5 6 7 8 9 10 11 12	Douglas Berlent E X H I B I T S (Continued) Plaintiffs' Description Page Maxwell-3 Two-page document entitled 52 "Product Representation Agreement" Maxwell-4 One-page letter dated 52 February 1, 2000 Maxwell-5 Two-page document which 53 states at the top "From: The Orchard" Maxwell-6 Excel spreadsheet 53
2 3 4 5 6 7 8 9 10 11 12 13 14	Douglas Berlent MR. SHELOWITZ: I'm entitled to cross-examine, ask the questions. MR. MONAGHAN: Let me get my objection on the record. MR. SHELOWITZ: Please. MR. MONAGHAN: Cross-examination of your own client is limited to correction of some answer that was given, amplification of an answer. It's not to make a case. If you want to make a case, you call him as a witness in the trial in the case. It's not let's	2 3 4 5 6 7 8 9 10 11 12 13	Douglas Berlent E X H I B I T S (Continued) Plaintiffs' Description Page Maxwell-3 Two-page document entitled 52 "Product Representation Agreement" Maxwell-4 One-page letter dated 52 February 1, 2000 Maxwell-5 Two-page document which 53 states at the top "From: The Orchard" Maxwell-6 Excel spreadsheet 53 Maxwell-7 A document entitled "Songs 68
2 3 4 5 6 7 8 9 10 11 12 13 14 15	Douglas Berlent MR. SHELOWITZ: I'm entitled to cross-examine, ask the questions. MR. MONAGHAN: Let me get my objection on the record. MR. SHELOWITZ: Please. MR. MONAGHAN: Cross-examination of your own client is limited to correction of some answer that was given, amplification of an answer. It's not to make a case. If you want to make a case, you call him as a witness in the trial in the case. It's not let's go through the whole thing.	2 3 4 5 6 7 8 9 10 11 12 13 14 15	Douglas Berlent E X H I B I T S (Continued) Plaintiffs' Description Page Maxwell-3 Two-page document entitled 52 "Product Representation Agreement" Maxwell-4 One-page letter dated 52 February 1, 2000 Maxwell-5 Two-page document which 53 states at the top "From: The Orchard" Maxwell-6 Excel spreadsheet 53 Maxwell-7 A document entitled "Songs 68 For Cats/Songs For Dogs"
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16	Douglas Berlent MR. SHELOWITZ: I'm entitled to cross-examine, ask the questions. MR. MONAGHAN: Let me get my objection on the record. MR. SHELOWITZ: Please. MR. MONAGHAN: Cross-examination of your own client is limited to correction of some answer that was given, amplification of an answer. It's not to make a case. If you want to make a case, you call him as a witness in the trial in the case. It's not let's go through the whole thing. MR. SHELOWITZ: I have one	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16	Douglas Berlent E X H I B I T S (Continued) Plaintiffs' Description Page Maxwell-3 Two-page document entitled 52 "Product Representation Agreement" Maxwell-4 One-page letter dated 52 February 1, 2000 Maxwell-5 Two-page document which 53 states at the top "From: The Orchard" Maxwell-6 Excel spreadsheet 53 Maxwell-7 A document entitled "Songs 68 For Cats/Songs For Dogs" and Bates-stamped 1 through
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2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19	Douglas Berlent MR. SHELOWITZ: I'm entitled to cross-examine, ask the questions. MR. MONAGHAN: Let me get my objection on the record. MR. SHELOWITZ: Please. MR. MONAGHAN: Cross-examination of your own client is limited to correction of some answer that was given, amplification of an answer. It's not to make a case. If you want to make a case, you call him as a witness in the trial in the case. It's not let's go through the whole thing. MR. SHELOWITZ: I have one more question. MR. MONAGHAN: Good. MR. SHELOWITZ: I'm asking questions you omitted in your	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18	Douglas Berlent E X H I B I T S (Continued) Plaintiffs' Description Page Maxwell-3 Two-page document entitled 52 "Product Representation Agreement" Maxwell-4 One-page letter dated 52 February 1, 2000 Maxwell-5 Two-page document which 53 states at the top "From: The Orchard" Maxwell-6 Excel spreadsheet 53 Maxwell-7 A document entitled "Songs 68 For Cats/Songs For Dogs" and Bates-stamped 1 through 32 Maxwell-8 A CD entitled "Songs For 68 Dogs (and the people who love them)"
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2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	Douglas Berlent MR. SHELOWITZ: I'm entitled to cross-examine, ask the questions. MR. MONAGHAN: Let me get my objection on the record. MR. SHELOWITZ: Please. MR. MONAGHAN: Cross-examination of your own client is limited to correction of some answer that was given, amplification of an answer. It's not to make a case. If you want to make a case, you call him as a witness in the trial in the case. It's not let's go through the whole thing. MR. SHELOWITZ: I have one more question. MR. MONAGHAN: Good. MR. SHELOWITZ: I'm asking questions you omitted in your questioning. I think they're relevant and important so that	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 20 21 22 23	Douglas Berlent E X H I B I T S (Continued) Plaintiffs' Description Page Maxwell-3 Two-page document entitled 52 "Product Representation Agreement" Maxwell-4 One-page letter dated 52 February 1, 2000 Maxwell-5 Two-page document which 53 states at the top "From: The Orchard" Maxwell-6 Excel spreadsheet 53 Maxwell-7 A document entitled "Songs 68 For Cats/Songs For Dogs" and Bates-stamped 1 through 32 Maxwell-8 A CD entitled "Songs For 68 Dogs (and the people who love them)" Maxwell-9 A CD entitled "Songs For 68 Cats (and the people who

[46] (Pages 181 to 184)

			[46] (Pages 181 to 184)
	[181]	-	[183]
1	Douglas Berlent	1	Douglas Berlent
2	EXHIBITS	2	REQUEST FOR PRODUCTION
3	(Continued)	3	(Continued)
4	Plaintiffs' Description Page	4	Page Line Description
5	Maxwell-10 A CD entitled "Songs For 68	5	32 9 Any records that would show payments
6	Dogs (and the people who	6	that were received by the company
7	love them)," 10 original	7	with respect to digital downloads
8	songs on CD and a fully	8	from the year 1999 on
9	illustrated book	9	
10	Maxwell-8A A cassette entitled "Songs 82	10	
111	For Dogs"	11	
12	Maxwell-9A A cassette entitled "Songs 83	12	
13	For Cats"	13	
1		14	
14	Maxwell-10 Two-page amazon.com screen 109	1	
15	shot	15	
16	Maxwell-11 Three-page rhapsody.com 109	16	
17	screen shot	17	
18	Maxwell-12 Two-page amazon.com screen 109	18	
19	shot	19	
20	Maxwell-13 Multipage document entitled 110	20	
21	"The Orchard, Digital & CD	21	
22	Distribution"	22	
23	Maxwell-14 Two-page document entitled 112	23	
24	"Elias' Links &	24	
25	Acknowledgements"	25	
	[182]	**********	
ŀ	[102]		
1	Douglas Berlent	O TO	CERTIFICATION
2	EXHIBITS		
3	(Continued)		
4	Plaintiffs' Description Page		I, Kathryn Lebeau, a Stenotype Reporter
5	Maxwell-15 One-page iTunes screen shot 162		and Notary Public within and for the State of
6	regarding Songs For Cats	4	New York, hereby certify:
7	Maxwell-16 One-page iTunes screen shot 162		•
8	regarding Songs For Dogs		That the witness whose examination is
9	Maxwell-17 One-page screen shot 169	2	hereinbefore set forth was duly sworn by a
10	regarding "The Orchard,		Notary Public and that the transcript of
11	Release Info."		examination is a true record of the testimony
12	* * *		given by the said witness; and
	INFORMATION TO BE SUPPLIED		given by the said withess, and
13			That I am not related to any of the
14	Page Line Description		That I am not related to any of the
15	52 7 Whether the witness has a copy of the		parties to this action by blood or marriage and
16	Product Representation Agreement with		I am in no way interested in the outcome of this
17	regard to Smokin' Sounds, and, if so,		matter.
18	the production of it		
19	* * *		
20	REQUEST FOR PRODUCTION		
21	Page Line Description		
100	27 25 Mr. Maxwell's statements that would		
22	· · · · · · · · · · · · · · · · · · ·		1
23	reflect payments he's received		
	reflect payments he's received through The Orchard for digital		
23	* *		Kathryn Lebeau

A abilities 51:9 ability 97:8,11 **able** 6:8,11,17 14:3 31:15 77:5 78:20 91:5,6 97:14 145:3 150:12 154:17 173:19 absolutely 178:23 abut 116:25 acceptance 134:21 accommodate 41:8 accommodation 49:13 accompanied 84:22 149:22 accomplished 13:16 13:21 account 106:13 128:24 accounted 104:23 146:11 155:17 accounting 5:21 132:22 133:2 146:12 149:23 150:15,18,25 151:7 152:10,13,14,17 154:6,8,13,14 accountings 150:24 accounts 137:9 accurate 42:7 43:25 91:19 164:23 accurately 41:3 89:19 achieve 42:17 acknowledge 132:17 132:20,21 Acknowledgements 112:12 181:25 acknowledging 19:16 act 89:15 92:21 105:22 157:11 action 21:11,18 22:3 115:3 184:15 active 69:10 73:19 114:15,19,20,22,25 activities 37:16 123:2 144:13 actual 127:10 ad 115:13 adaptive 14:5 add 104:10 addition 73:23 additional 92:17 97:2 address 4:13 6:22 7:2 7:4 45:3 66:17 administer 3:8 admonished 30:25 adopted 80:18 104:5

```
advertising 44:25
  100:12
advisement 32:18
affairs 31:25
affinity 57:16
affirm 87:4
affirming 61:22
affording 19:14
Age 36:4
agency 7:24 17:14
  90:7 115:8,13,14
agent 89:15 92:21
  105:23
ago 5:11 12:4 53:15
  54:23 67:14,16
  71:10 119:12 137:8
  137:13
agree 15:6,16 30:3
  94:5 101:20 105:13
  136:15,20 139:14
  139:18 145:17,18
  145:23 146:4,7
  147:17 172:13,16
  174:8
agreed 3:3,12,16
  62:13 75:23
agreed-upon 51:11
agreement 16:14 49:4
  49:10 51:23 52:21
  61:13,14 62:18,24
  64:3,9 65:4 74:4,5
  74:24 75:3.9 76:3
  77:3,8,16 78:6 79:3
  79:13,14,17,17,18
  80:7,8,9,23 81:9,14
  83:9,10 86:7,16,17
  87:12,17 88:19
  89:12 90:20 93:15
  96:25 98:17 99:9,11
  99:19 100:3,20
  102:8 103:4,9,15,17
  104:12,17 105:14
  106:9 112:16
  114:11 129:5,11,13
  129:25 130:4,7,9,17
  130:18,20 132:6,11
  132:14 133:8,9,11
  133:12 134:19
  136:3,4,17,19 138:3
  138:17 139:16
  140:2,4,8,18,21,25
  141:16,19,22,25
  142:3,6,11,19,24
  143:12 144:7
  145:10,11,24
  146:15,25 147:6,16
  147:19,20 155:3
  168:10 180:7
```

```
182:16
agreements 16:19,19
  65:6 108:17,18,18
  108:21 109:3
  137:21
ahead 37:25 48:21
  99:21 151:5
album 57:10
albums 42:23 46:10
  57:9 59:21 71:22
  72:12 114:2 173:21
alleged 28:17 30:11
allow 14:6 114:24
  165:18 166:14.17
allowed 50:5 80:18
  93:2
alongside 116:17
Amazon 102:15,16
  159:14,18 160:2
  173:25 174:6
amazon.com 102:10
  109:20 110:3
  160:11,12,18,25
  161:18,23 176:12
  176:18 181:14,18
ambiguous 125:15
amend 56:3
amendments 132:10
American 157:17
amount 20:5 150:10
amplification 178:10
and/or 57:13 107:7
Anne 1:4 55:9,24,25
  56:4,8 60:22 61:2
answer 6:16 10:23
  15:11 18:11 23:23
  25:23 48:15 52:3
  83:19 87:10 105:6
  105:11 126:22
  129:23 139:3,8
  141:20 152:5 158:5
  158:8 161:15,16
  176:8 178:9,10
answered 15:3 77:12
  101:25 103:22
  127:25 156:8
answers 53:10 82:6
anybody 104:17
  128:9 167:23
apologize 37:25
apparently 155:25
appears 141:8
apply 20:12 136:23
applying 20:18,19
appointment 42:20
appreciate 93:18
  121:4
approached 35:22
```

```
appropriate 30:18
   101:15
approximately 5:11
  36:4 124:20 125:18
   126:13 144:24,25
   145:2 150:11
arguing 105:8,10
arranged 54:7
art 42:11 125:14
artist 51:10 111:23
  111:24 169:20
  170:15 179:2
artists 17:19 24:21
  26:6 34:12 42:14
  79:23 80:3 157:21
artist's 24:24
artwork 84:7,19,21
  97:13
asked 18:9 24:12
  72:13 76:8 87:10
  94:16,17 98:21
  103:16,22 105:4
  122:6 126:12
  129:17 138:14
  142:21 152:15
  156:7,18 162:23
  168:9
asking 19:9 33:23
  47:11,18 48:3,9
  58:17,19 65:7 76:7
  91:3 101:7,10
  113:20 120:24
  143:18 156:19
  163:25 178:19
aspects 26:5
assign 16:8,15,16
assignments 16:5
assigns 174:7
assist 26:6 39:6
assistance 36:20
  40:17 90:4
assisted 56:13
assisting 7:24
association 55:19,21
associations 7:17
assume 10:24 56:22
  62:17 97:6 98:2
  116:4 118:20 120:2
  120:4 152:7 153:2
  163:13 168:20,24
assumed 56:15 86:10
  101:9 168:21
assuming 163:25
assumption 65:5,7
  85:3 88:3 101:6
attach 119:5 120:20
attached 172:10
attempt 24:22 56:7
```

```
113:13 151:25
attempts 14:21
attendance 54:9
attention 40:22 75:2
  88:18 145:6 160:21
  163:8
attested 103:6
attorney 10:17 12:11
  12:14 19:8 69:2
  103:7,8
attorneys 2:5,13 3:4
attribute 80:10
audio 134:15 139:23
  143:2,9 159:24
August 39:25 44:20
  45:25 60:24 61:6,10
  61:15 62:14,19
  148:17,18,20,21
authority 86:22 88:13
  88:15 89:15 92:19
  92:21 93:4 94:8
  97:24 98:18 99:16
  102:2 103:18
  104:16 105:22
authorization 98:13
  137:6
authorize 165:13,15
  165:18,21 177:8
authorized 3:8 93:11
  165:17
available 153:7
  154:14,15 159:18
  160:25 174:18
  175:2,6
Avenue 1:19 2:6
aware 27:18 29:9
  99:9 108:5,17
  140:21 168:3
  169:17 174:17,24
  174:25 175:4
awry 120:17
A.F.T.R.A 157:13
a.m 1:13
A.S.C.A.P 17:10
  18:12 27:15
         B
B 4:2 82:21 179:18
  180:2 181:2 182:2
back 14:15 17:3
```

B B 4:2 82:21 179:18 180:2 181:2 182:2 back 14:15 17:3 18:10 24:9 30:22,23 31:15 33:11 37:25 38:11 63:2 74:3,12 83:7 85:18 87:9 101:24 102:21 105:6 109:9,13 113:17 115:9 136:23 167:18

170:14 175:24	172:24	55:22 56:10 60:22	9:21 14:16 17:5	119:25 120:3,5
backdrop 101:17	Berlent 1:17 4:1,11	63:23 77:18 88:4	18:17 20:22 33:12	121:16
background 54:25	4:20 5:1,20 6:1 7:1	136:6 139:7 169:2	38:13 47:24 48:4	cataloguers 112:18
55:2	8:1 9:1 10:1 11:1	Bernfeld's 137:12	49:2 66:14,16 67:10	
backs 148:15	12:1 13:1 14:1 15:1	best 33:9 34:21 35:22	86:12 107:8,20	106:17
backup 33:7 70:13,24	16:1 17:1 18:1 19:1	35:25 37:19 38:5,12	110:14,15,17	categories 113:18
70:25 71:2,3 115:12	20:1 21:1 22:1 23:1	39:5 42:8 43:23	158:22	category 58:20
backwards 9:9	24:1 25:1 26:1 27:1	44:6 61:3,20 71:15	buttons 44:22	cats 28:18,24 33:10
band 159:4	28:1 29:1 30:1 31:1	75:4,10 76:14 77:6	buy 107:12	34:23 36:24 37:7,1
bar 171:16,20,24	32:1 33:1 34:1 35:1	77:19,22 81:4,8,17	B-E-R-L-E-N-T 4:21	38:8 54:3 56:20
172:2,18,23 173:10	36:1 37:1 38:1 39:1	83:15 87:2 97:17		57:13,17 58:16,18
173:13,16,17,21,22	40:1 41:1 42:1 43:1	100:4 103:7 106:16	C	58:19 64:13 68:12
174:7	44:1 45:1 46:1 47:1	121:12 125:7,22	c 2:1,16 164:19	78:8 79:20 82:13,2
based 20:7 90:4	48:1 49:1 50:1 51:1	126:20 132:13	174:11 177:9 184:1	83:5,17 89:18 92:2
131:23 132:8 157:5	52:1 53:1 54:1 55:1	135:12 136:8,12	184:1	93:5 95:11 104:19
baseline 114:21 115:4	56:1 57:1 58:1 59:1	139:19 176:9	cafeteria 109:16	105:2,25 113:14
basement 64:24 65:9	60:1 61:1 62:1 63:1	better 58:15	call 44:16 51:22	118:20,21,21,23
65:15,18,19,20	64:1 65:1 66:1 67:1	beyond 58:6	54:13,17,20 61:23	119:16 121:6,6,6
67:15,17	68:1 69:1 70:1 71:1	bit 37:25 62:23 70:16	67:20 178:13	128:16 130:11
basic 12:23 101:6	72:1 73:1 74:1 75:1	blind 7:24	called 6:23 51:16	135:7 150:7 158:19
basis 79:6 89:16	76:1 77:1 78:1 79:1	blindness 5:10	54:4 79:14 80:17	161:13,13,14
92:22 102:23,24	80:1 81:1 82:1 83:1	blood 133:21 184:15	115:24 121:6,13	162:16 166:10
105:23	84:1 85:1 86:1 87:1	blur 171:18	calling 28:3	167:21 169:19
batch 148:14 170:21	88:1 89:1 90:1 91:1	Boat 115:23	Canada 169:15	170:5,20 171:4
Bates 70:9 71:6 141:3	92:1 93:1 94:1 95:1	boating 115:25	canceled 129:9	176:17,21 180:22
150:21	96:1 97:1 98:1 99:1	bold 134:23,24	130:11	181:13 182:6
Bates-stamped 67:21	100:1 101:1 102:1	book 68:19 83:17	caps 134:24,24	Cats/Songs 68:4
68:5 70:3 180:16	103:1 104:1 105:1	89:18 92:24 94:24	caption 11:20	180:15
bathroom 41:7	106:1 107:1 108:1	95:8 104:20 105:3	care 13:23	Cause 114:4
bear 5:15 22:11 63:16	109:1 110:1 111:1	181:9	career 159:11	caused 84:8 155:24
bearing 141:3	112:1 113:1 114:1	booklet 97:13	case 11:8,22 12:4,6	CD 38:18,18 40:13
bears 44:20	115:1 116:1 117:1	booklets 84:22	12:12,16,20 22:6	41:22,24 42:2 43:10
beaten 36:13	118:1 119:1 120:1	bottom 11:20 75:13	28:16 47:22 66:2,6	43:21 46:18 51:18
began 55:18,20 66:6	121:1 122:1 123:1	box 95:10 114:24	67:19 68:25 82:12	62:20 68:7,11,15,18
behalf 4:3 11:24,25	124:1 125:1 126:1	116:10 117:10	86:10 88:6 122:24	82:12,12,13 83:13
17:18 24:23 35:5	127:1 128:1 129:1	119:24,25	125:17 126:23,25	83:16 85:23 86:24
38:7 69:9 163:12	130:1 131:1 132:1	boxes 64:24	149:15,17 160:10	89:18 92:24 93:8
believe 8:12,15,25	133:1 134:1 135:1	boxing 95:13	161:6,14 162:10	95:11 104:20 105:3
12:9 20:6 25:2,6	136:1 137:1 138:1	break 23:20 41:6,7,12	170:13 172:13	105:13 110:7
27:13 34:22 37:6	139:1 140:1 141:1	49:20 50:5,11,14	174:24 175:20	111:17 124:21
38:14,21 49:2,9	142:1 143:1 144:1	52:15 96:19,22	178:11,12,14	125:16 134:15
50:20 51:24 52:10	145:1 146:1 147:1	109:7	case-specific 47:22	138:16 139:23
64:2 67:4,16 71:11	148:1 149:1 150:1	Brian 123:24	cassette 20:13 38:18	143:2,9 156:16
72:3,16 77:5 83:16	151:1 152:1 153:1	brief 16:13	43:10,22 81:20	159:24 161:6,14
90:24 94:15,19 95:9	154:1 155:1 156:1	broad 143:19,25	82:25 83:4,18 93:9	179:21 180:18,21
95:12,16,19 96:15	157:1 158:1 159:1	BRODER 2:12	181:10,12	181:5,8,21
97:19 103:18	160:1 161:1 162:1	broken 65:21	cassettes 56:14 83:14	CDs 20:7,8,12 46:8
104:22 105:4 106:6	163:1 164:1 165:1	brokered 111:25	88:16 106:19	46:19 54:3 56:14,21
106:7 107:6 110:15	166:1 167:1 168:1	brokering 110:19	121:19 127:11	56:24 70:15 72:18
112:3 113:18	169:1 170:1 171:1	brought 160:21 163:7	128:11,11,22 129:2	73:4 82:21 83:16
133:11 150:19	172:1 173:1 174:1	Bryant 1:4 55:9,13,24	Cat 114:5 116:21,22	84:8,10,23 85:10
157:7 159:10	175:1 176:1 177:1	55:25 56:4,8 60:22	117:10,20,23	88:14,16 89:17
170:12,25	178:1 179:1,10	60:23	118:20 119:12,16	92:22 93:11 94:9,14
bell 124:5	180:1 181:1 182:1	building 109:16	120:2,2	94:19,25 95:10 97:9
bells 123:11,25 belong 157:23	183:1 Pownfold 1:4 35:24		catalogue 78:22	97:25 98:18 99:13
	Bernfeld 1:4 35:24	43:8,9,20	106:18 112:17	104:9,18 105:24
	27.12 20.4 40.5			
belonged 88:3 beneath 171:24	37:12 38:6 49:5 53:12,18 54:8,25	bunch 44:22 business 7:3,16 9:15	116:3,4,11,15,22,23 116:24 118:23	106:3,10,18 110:16 110:20 111:7,25

·
121:18 125:12,18
127:2,10 128:10,11
127.2,10 128.10,11
128:17,21,25
133:10,13 139:15 143:15,23 144:7,15 176:17,21 177:3,20
143:15,23 144:7,15
176.17.21.177.3.20
Celebration 135:5
cell 70:14,17 71:16,17
71:22 72:12,14,17
72:23 73:11,25
cellophane 95:22
certain 19:17 158:19
certainly 20:12 29:24
40:2 50:15 73:19
104:13 174:23
certainty 150:13
certify 184:6
chance 40:14 45:19
68:21 149:18
change 5:23 171:3
changed 5:10
changes 44:9
channels 53:24
characterization
61:24
characterized 80:8
charge 174:18
chat 23:19
check 23:21 31:18
114:23 149:21
163:9
checked 154:16
checks 148:15,15,22
148:23 149:5,7,8,13
149:19 152:8
154:18 155:12
cigar 51:18 52:8
79:19 114:4 119:2
135:9
circle 164:23,25
166:8 176:25 177:6
177:9,10
circumstances 35:13
City 1:24
civil 31:7
claim 162:5,25
163:15 165:6,24
167:2 179:3
claimed 166:23
claiming 167:14
claims 165:19,22
clarify 73:9 95:6
clause 130:21
clear 16:16 29:25
81:24 93:23 178:23
clearly 62:19 77:13
client 35:23,23 36:16
36:21 38:6 49:14
30.41 30.0 47.14
L

```
54:6 136:6 137:11
  138:20 149:8,10
  152:9 154:15
  161:25 178:8
clients 28:24 29:14,17
  43:12 50:8 56:14
  99:13 102:3 113:25
  121:18 122:23
  128:10,21 136:3
  139:15 144:15
  148:5 149:2 153:7
  154:2,8 155:18
  159:13 161:4 162:6
  162:24 165:16
  168:4 174:12 175:2
client's 74:15
close 6:21 91:7
closely 91:8
code 171:3,16,20,24
  172:2,18,24 173:10
  173:13,16,18,21,22
  174:7
codes 171:7
collect 17:17 24:22
collected 26:8
collections 42:9
collectively 67:21
color 72:18
column 116:2,8
  119:24,25 122:15
  122:15
combination 69:4
  88:22,25 130:23
come 33:11 35:19
  37:25 38:11 55:6,9
  55:12 56:21 63:2
  70:4 73:17 91:14
  102:3 109:9 145:6
  150:13 159:12,17
  159:21,24 175:24
comes 35:19
Comfortably 6:19
coming 83:7 101:23
comment 44:15
comments 43:25
commercial 14:25
  42:24 46:10
commissioned 84:7
communication
  166:16
compact 147:18
companies 17:18
 22:10,24
company 7:9 8:6,8,10
 8:14 9:10 18:24
 22:7,14 23:2,8
 24:19 25:9,10 26:4
 31:23 32:3,13 38:16
```

```
38:22 50:17 51:20
  80:15 97:14 110:10
  111:2 116:9 119:19
  124:17,18 128:17
  132:25 162:25
  169:19 170:11
  183:6
company's 45:24
compensated 51:11
  78:12
compilation 104:25
  107:9
compilations 161:4
completely 12:10
composed 34:10 59:6
  59:11 60:2.3 177:11
  179:2
composer 9:18 15:24
  19:20.22 20:6 32:6
  53:23 55:4 62:3
  98:6
composers 20:10,21
  20:22 79:12 85:12
  98:9 103:13 107:24
  108:3
composition 14:23
  15:18 33:22 161:4
compositions 13:5,7
  24:13 27:11 33:16
  35:15 37:17 59:11
  59:13,20 85:17
  87:22 154:11
  160:25 165:7 167:5
computer 33:8 71:4
concept 15:17 16:5
  80:20
concerned 86:19 88:2
  155:23
conclude 30:20
conclusion 150:14
conditions 134:18.22
  139:25 143:11
conducted 77:21
  86:12
confident 100:22
confirm 69:2 92:11
  153:5
confirms 134:3,13,20
Congress 20:6
connected 34:23
connection 23:3
  68:25 75:9 89:11
  128:10
construction 136:19
consumer 125:25
contact 34:22 37:21
  112:17 124:7
```

contacted 113:13

```
128:9,13
contacts 51:8 73:24
contain 149:9
contained 177:11
contains 93:9
content 43:16,18
   76:20
content-specific 67:4
context 5:2 16:15
   47:4 111:13
continue 29:22
   118:13
continued 117:4
   180:3 181:3 182:3
   183:3
continues 135:13
contract 89:23,25
  90:2,11 91:20,20,23
  92:9,12,15 94:20
  99:25 100:15 131:6
  146:6
contracted 111:6
Contracting 43:6
  46:16
contracts 5:18
contraindicated
  93:22
contributions 84:14
  89:7
controversies 108:11
controversy 21:2
  108:14,25 109:2
conversation 38:12
  53:15 55:7,10,13
  56:23 61:17,21 79:7
  102:23 134:14
  169:2
conversations 32:21
  60:25 61:19 76:2
convert 125:11
Cool 1:8 110:9 111:5
  111:17
copies 72:14 80:24
  88:14,16 94:14
  96:13 97:2,9,25
  98:8,13,18 99:12
  101:3,8,10 102:2,3
  124:15,21,22,25
  125:3 126:6,14
  127:8,10 128:16
  139:6,15 144:14,19
  147:3 148:15
  155:22 156:22
  157:6,7 165:13,16
  168:3
copy 40:9 45:9,12
  51:22 52:3,5 63:10
  63:12 64:4,8,10
```

72:22 74:5,9 84:8
101:21,21 133:16
140:17 141:15
142:19,23 148:9
172:9 173:20
177:18 182:15
copyright 11:9,10
12:23 13:8,16 16:2
16:5,8,21 18:23
19:3,17 33:22 35:7
37:5 38:8 85:22
86:3 98:6 156:15
157:11 162:5,25
163:16,22,23 164:8
164:13 21 165:3 6 9
164:13,21 165:3,6,9 165:19,22,24
166.32 167.2 20 22
166:23 167:2,20,22 174:10,12 177:9,15
174:10,12 177:9,15
copyrighting 19:21
copyrights 13:3,9,12
16:11 18:16,17 19:5
19:12 34:3,5,8
86:20 87:6,21,25
88:11 167:14
corners 98:24 99:2,8
corporation 7:11 8:4
22:17,18
correct 10:22 21:15
22:3 24:15 29:15
32:8 39:3 46:20,21
72:20 74:17 77:21
82:9 84:16,23,24
87:15 88:23 92:14
94:20,21 107:14,16
107:17 113:23
116:19 125:12
132:23 141:11,12
143:3 144:25 155:4
155:5,7,8 168:13
correction 178:9
correction 178:9 corrections 3:17
correction 178:9 corrections 3:17 correctly 90:15
correction 178:9 corrections 3:17 correctly 90:15
correction 178:9 corrections 3:17 correctly 90:15 164:17 168:20
correction 178:9 corrections 3:17 correctly 90:15 164:17 168:20 cost 175:3
correction 178:9 corrections 3:17 correctly 90:15 164:17 168:20 cost 175:3 Counsel 32:21 41:2
correction 178:9 corrections 3:17 correctly 90:15 164:17 168:20 cost 175:3 Counsel 32:21 41:2 45:18 74:10,22
correction 178:9 corrections 3:17 correctly 90:15 164:17 168:20 cost 175:3 Counsel 32:21 41:2 45:18 74:10,22 90:16 99:17,22
correction 178:9 corrections 3:17 correctly 90:15 164:17 168:20 cost 175:3 Counsel 32:21 41:2 45:18 74:10,22 90:16 99:17,22 100:25 102:4 141:9
correction 178:9 corrections 3:17 correctly 90:15 164:17 168:20 cost 175:3 Counsel 32:21 41:2 45:18 74:10,22 90:16 99:17,22 100:25 102:4 141:9 142:4 143:4 151:3
correction 178:9 corrections 3:17 correctly 90:15 164:17 168:20 cost 175:3 Counsel 32:21 41:2 45:18 74:10,22 90:16 99:17,22 100:25 102:4 141:9 142:4 143:4 151:3 151:14 156:17
correction 178:9 corrections 3:17 correctly 90:15 164:17 168:20 cost 175:3 Counsel 32:21 41:2 45:18 74:10,22 90:16 99:17,22 100:25 102:4 141:9 142:4 143:4 151:3 151:14 156:17 163:13
correction 178:9 corrections 3:17 correctly 90:15 164:17 168:20 cost 175:3 Counsel 32:21 41:2 45:18 74:10,22 90:16 99:17,22 100:25 102:4 141:9 142:4 143:4 151:3 151:14 156:17
correction 178:9 corrections 3:17 correctly 90:15 164:17 168:20 cost 175:3 Counsel 32:21 41:2 45:18 74:10,22 90:16 99:17,22 100:25 102:4 141:9 142:4 143:4 151:3 151:14 156:17 163:13 Counsel's 101:17
correction 178:9 corrections 3:17 correctly 90:15 164:17 168:20 cost 175:3 Counsel 32:21 41:2 45:18 74:10,22 90:16 99:17,22 100:25 102:4 141:9 142:4 143:4 151:3 151:14 156:17 163:13 Counsel's 101:17 County 23:7
correction 178:9 corrections 3:17 correctly 90:15 164:17 168:20 cost 175:3 Counsel 32:21 41:2 45:18 74:10,22 90:16 99:17,22 100:25 102:4 141:9 142:4 143:4 151:3 151:14 156:17 163:13 Counsel's 101:17 County 23:7 couple 10:16
correction 178:9 corrections 3:17 correctly 90:15 164:17 168:20 cost 175:3 Counsel 32:21 41:2 45:18 74:10,22 90:16 99:17,22 100:25 102:4 141:9 142:4 143:4 151:3 151:14 156:17 163:13 Counsel's 101:17 County 23:7 couple 10:16 course 18:16 25:22
correction 178:9 corrections 3:17 correctly 90:15 164:17 168:20 cost 175:3 Counsel 32:21 41:2 45:18 74:10,22 90:16 99:17,22 100:25 102:4 141:9 142:4 143:4 151:3 151:14 156:17 163:13 Counsel's 101:17 County 23:7 couple 10:16

	i	ı	1	£
4:12 5:23 30:17,25	75:8 124:9	develop 73:23	distribution 24:23	Doug 5:20,20 10:14
Courts 93:23	Dear 134:12	device 14:4	42:24 46:11 110:7	111:17 120:13,19
cousin 133:20	decide 31:2	devices 14:5	134:19,25 140:2,3,7	134:5 135:16
cover 99:19	decided 53:24	difference 11:17	140:18,24 141:25	Douglas 1:8,17 4:1,11
covers 72:18 84:22	decisions 123:18	different 45:12 46:6	142:3,5,10,19 143:7	
crash 71:10 115:11	declare 85:21	75:21 82:6 105:12	143:12 144:5	9:1 10:1 11:1 12:1
create 19:20 127:16	defendant 1:16 4:3	106:8 107:19,23	181:22	13:1 14:1 15:1 16:1
created 54:2 57:9,10	11:12,18 12:8 21:10	137:20 143:17,19	DISTRICT 1:1,2	17:1 18:1 19:1 20:1
70:15 71:23 123:22	22:6 100:23 149:15	143:22,24 157:9	diverse 26:5	21:1 22:1 23:1 24:1
179:2	149:16	171:6	diversity 26:16	25:1 26:1 27:1 28:1
creation 19:15,16	Defendants 1:10 2:13	difficulty 90:5	document 16:21	29:1 30:1 31:1 32:1
criteria 67:9	21:18 22:2 28:23	digital 20:15,23 21:5	40:11 45:14 52:19	33:1 34:1 35:1 36:1
criterion 67:9 73:10	69:4,9 74:25	24:13 27:10 28:7	53:3 63:14 68:3,22	37:1 38:1 39:1 40:1
Cross-examination	defer 54:23	31:11 32:5,14	69:8,12 71:25 74:13	41:1 42:1 43:1 44:1
178:7	define 81:11 94:18	101:20 107:18,25	76:17 98:24 99:2	45:1 46:1 47:1 48:1
cross-examine 178:3	103:11	108:6,21 109:4	110:6 112:10 124:3	49:1 50:1 51:1 52:1
current 66:15	defined 103:3 104:13	110:7 155:10 168:3	140:19 141:3,9	53:1 54:1 55:1 56:1
currently 7:6 8:5,6	definitely 61:16	168:18,22 169:3,8	143:6 146:18	57:1 58:1 59:1 60:1
17:23 18:3 57:24	definition 16:16	181:21 182:24	148:10 149:5 151:4	61:1 62:1 63:1 64:1
172:21	103:12	183:7	151:19,19 152:16	65:1 66:1 67:1 68:1
custom 107:9	definitively 139:18	digitally 107:15	152:20 179:20,22	69:1 70:1 71:1 72:1
customers 73:4,5,12	150:13	direct 40:22 88:18	180:5,10,14 181:20	73:1 74:1 75:1 76:1
113:25	degree 145:4	99:18	181:23	77:1 78:1 79:1 80:1
cutoff 30:13	deliver 97:4 144:18	directing 75:2	documents 5:15,19	81:1 82:1 83:1 84:1
	144:19	directly 102:3 128:18	6:5,7 15:22 32:24	85:1 86:1 87:1 88:1
D 12	delivered 96:4,5	141:10 146:13	62:16 67:18 68:24	89:1 90:1 91:1 92:1
D 4:2	125:24 127:2 144:4	director 7:19,22	69:20 150:20	93:1 94:1 95:1 96:1
data 120:13 151:10	144:21	disability 6:3,6	151:10 162:11	97:1 98:1 99:1
database 112:21	delivering 144:6	disable 6:3	175:20	100:1 101:1 102:1
113:6,12 121:10,22	delivery 20:18	disagree 15:7 30:13	dog 57:19 58:3,7,9,13	103:1 104:1 105:1
121:23 123:15,22 145:7	demo 40:12 41:22,24	89:4 92:6	114:5 117:24	106:1 107:1 108:1
date 19:16 55:17	42:2 46:8 179:21	discovery 175:19	118:24 Daghawa 121:14 10	109:1 110:1 111:1
61:11,12 62:21	demonstrated 164:3 Department 22:23	discrepancy 137:9 138:15	Doghouse 121:14,19	112:1 113:1 114:1
63:20 65:17 66:20	depending 6:8 82:7	discs 147:18	122:7,10 dogs 28:18,24 33:10	115:1 116:1 117:1
72:7,9 129:12 130:8	175:18	discuss 42:21 78:14	,	118:1 119:1 120:1
130:14 137:9,17	deposition 3:6,7 11:4	87:19 169:7	34:24 36:24 37:7,13	121:1 122:1 123:1
138:22 139:3 141:5	11:5 30:20 32:2,20	discussed 61:25 87:7	38:9 54:3 56:20 57:13,17,23,25 58:3	124:1 125:1 126:1
141:6 155:11	17.5 30.20 32.2,20	88:5 106:11 107:8		127:1 128:1 129:1
dated 52:24 62:18	describe 9:14	169:4	58:14,20,21,24 64:13 68:4,8,16	130:1 131:1 132:1
134:8 135:21 136:4	described 9:5 41:16	discussing 73:21	78:9 79:20 82:11,14	133:1 134:1 135:1 136:1 137:1 138:1
180:8	78:15 148:22	discussion 53:17	82:22 83:2,17 89:17	139:1 140:1 141:1
dates 67:17 136:23	describes 40:5 41:20	74:20 94:2 137:3	89:18 92:23,24 93:5	142:1 143:1 144:1
154:21	description 43:11	169:5	95:11 104:19,20	145:1 146:1 147:1
day 1:19 61:14	70:18 116:9 179:19	discussions 60:21	105:2,3,24 113:14	148:1 149:1 150:1
119:10 179:12	180:4 181:4 182:4	63:4 79:2 102:22	118:21,23 128:16	151:1 152:1 153:1
days 130:13 136:5,6	182:14,21 183:4	disk 115:12	130:10 135:6 150:7	154:1 155:1 156:1
170:14	descriptive 117:9	disposal 78:11,15	158:18 159:25	157:1 158:1 159:1
de 108:16	designated 71:12	dispute 108:20	161:7,24 162:2,20	160:1 161:1 162:1
deal 31:16 35:2,4	designed 116:25	disputes 91:22	167:22 170:6,21	163:1 164:1 165:1
36:25 75:20 123:20	desired 130:13	dissemination 169:8	171:4,25 172:25	166:1 167:1 168:1
dealing 35:14 38:4,6	destroyed 65:12,19	distance 6:20 80:19	175:2 176:17,20	169:1 170:1 171:1
79:11 108:16	65:20 66:2 69:19	distinguish 65:2	180:15,19 181:6,11	172:1 173:1 174:1
146:22	detail 16:6	distribute 24:21,24	182:8	175:1 176:1 177:1
	details 137:8	25:6 136:2	doing 56:10,16 107:8	178:1 179:1,10
dealings 18:17 25:11			-	· · · · · · · · · · · · · · · · · · ·
dealings 18:17 25:11 36:23 37:11 111:4		distributed 134:16	107:9 121:5 126:5 I	180:1 181:1 182:1
	determination 73:13	distributed 134:16 139:24 143:10	107:9 121:5 126:5 domain 102:9	180:1 181:1 182:1 183:1
i i	determination 73:13	distributed 134:16 139:24 143:10 distributing 126:18	107:9 121:5 126:5 domain 102:9 double-check 170:25	180:1 181:1 182:1 183:1 download 32:5

107:15,18 108:6
155:10 168:22
downloading 20:15
20:23 21:5 24:14
27:15 28:8 31:12
108:22 109:4
168:18 169:3
182:25
downloads 27:11
28:25 32:14 107:25
183:7
draft 43:18 75:5
76:21 103:9 130:21
drafted 88:21 89:6
103:9 104:12
drafting 77:10
drive 70:13,24,25
71:2,3,5,8,13,14,25
duly 4:5 184:9
DVD 43:10,21
DVDs 46:19
d/b/a 22:15,19,19
u/b/a 42.13,17,17
F.

Ł E 2:1,1 4:2,2 179:18 180:2 181:2 182:2 184.1 earlier 53:12 60:21 67:4,6 76:7 79:16 94:16 97:22 98:14 103:17 114:8 119:11 144:12,16 176:23 earliest 155:11 170:14 early 52:11 159:11 earn 9:20 easier 119:4 easy 90:14 EB 75:19 Edelman 115:17 editorialize 58:22 educated 19:18 effect 3:9,19 129:7 effectively 6:12 efforts 100:5 106:16 125:7,22 159:20 eight 137:8 either 7:18 28:22 47:25 55:24 61:2,2 65:18,24 66:2 128:18 130:12 132:14 141:16 160:10 165:10,19 174:10 177:19 178:25 electronic 71:7 146:16,23

```
electronically 20:20
element 38:4 106:9
Elias 111:8,10,16,23
  111:24,24 112:11
  181:24
Ellen 1:4 35:24 37:12
  38:6 49:5,15 53:12
  55:21 56:10,18
  60:22 61:2,4,7
  62:15 63:23 73:22
  75:7,8,11 76:21
  77:3,9,18 78:8,14
  79:9,11 88:4 89:7
  94:3,12 96:14,16,25
  97:3,3 99:19 102:22
  103:6,7,9 104:5,12
  106:7,11 130:23
  136:6,25 137:11
  139:7 169:2 170:18
Ellen's 88:23 104:22
else's 35:15
employed 7:7 8:5,6
  94:12
employee 7:18
eMusic 25:9,12
endears 58:13
endeavor 66:6
engaged 39:2
engineer 78:2,3
engineers 42:13
English 47:4
enjoyable 42:18
enter 31:20,22,23
  133:8,11
entered 123:16 155:4
ENTERPRISES 1:9
entire 48:3 98:24
  104:25 122:23
  130:6
entitle 19:6 156:20
entitled 40:12 45:15
  50:7 52:20 60:9
  68:3,8,12,16 82:25
  83:5 89:17 92:23
  104:19 105:24
  106:4 110:6 112:11
  151:24 178:2
  179:20,22 180:5,14
  180:18,21 181:5,10
  181:12,20,23
entitling 19:16
entity 14:21
entrepreneurial 26:3
entries 123:9
entry 121:13
equipment 42:12
```

```
err 22:22
ESQ 2:8,9,16
ESQS 2:4
Esquire 141:4
essentially 18:11
  87:20 88:21
established 53:24
eStores 145:12
eTailers 126:19 153:6
Europadisk 1:7 38:15
  56:13 85:23 86:7,16
  86:19 87:3,12,18
  95:13 97:10,14
  110:18
eventualities 106:8
eventuality 99:20
  104:23 106:11
eventually 77:17
evidence 164:2
evolved 168:16
exact 55:17 65:17
  66:20 67:17 137:7
exactly 74:23 119:7
examination 1:16
  3:17 4:17 176:5
  184:8,11
examine 85:10
examined 4:7 85:13
example 32:22 57:10
  118:13 123:10
  167:6 174:5
Excel 33:5,6 53:7
  180:13
excited 78:20 137:3
excitement 73:21
  102:23
exclusively 89:6
excuse 95:17 100:24
  177:25
Executive 7:22
exercise 73:16
exhibit 40:10 44:14
  45:13 48:2 52:18,23
  53:2,6 63:7,8 67:25
  68:2,7,11,15 70:9
  74:5 77:18 82:7,11
  82:24 83:4 88:20,21
  109:19,23 110:2,5
  112:9 113:2,5,11
  121:23 122:23
  140:25 141:2
  142:21 143:2
  150:22 161:22
  162:13,18 165:23
  169:24 171:9,10,10
exhibits 72:19 80:24
  82:2 83:13 93:12
  95:4 104:15 144:22
```

```
176:24 177:21
  179:4
exist 126:21 127:4
  152:20 153:2 169:6
existed 102:16 127:5
existing 42:2 72:15
expected 34:2
expenses 100:10
experience 19:14
  42:14 107:6
explain 11:15 170:9
explanation 136:10
  136:11 137:16
explanations 136:9
  136:21
exploit 14:23,24,24
exploits 15:17
exposed 70:19
extend 87:3
extent 108:13
extraneous 105:14.17
eye 58:20 91:7
eves 14:12
E&J 115:21
E Colos 146:22
```

E-Sales 146:22
E-Stores 146:9
F
F 184:1
face 140:16
face-to-face 54:13,18
54:20
facility 38:19
fact 34:12 45:23 84:9
98:11 107:24
142:14 173:16
facto 108:16
facts 50:9,9 164:2
fair 10:24,25 57:12
69:19 91:15 92:4
fairly 34:13 36:14
familiar 14:16 16:4
20:11,14 25:9 27:1
43:16 46:25 63:14
111:8,12 124:11
157:10,16 169:9,12
174:14
familiarity 12:23
98:5
famous 43:14
fancier 57:19
far 19:6,13 22:7
86:12,18 87:25
124:12,21 136:24
155:22,25 158:9
172:8
farmed 43:22
fashion 30:18 51:12

```
79:24
fax 64:2 141:5
February 23:7 52:24
  62:25 83:9 133:25
  134:8 135:22,25
  136:5,7,18 138:13
  138:21 139:23
  142:20 143:2
  148:18,20,21
  166:16 180:9
Federation 157:17
fee 156:14
felt 36:19 59:4 62:5
  62:10 79:8
fencing 92:7
fewer 107:10
field 118:9
fields 118:14
file 22:15 33:3 64:12
  64:15 65:9,11 66:10
filed 64:8 72:4,6
  152:21
files 32:24 33:2 52:5
  64:3,9,11,22 66:7
  66:13,24 67:5,6,6
  67:10 69:19 74:11
filing 3:5 13:16,22
fill 33:14
filled 100:15
filling 13:24
Films 12:9
Film/TV 45:2
find 39:14 71:25,25
  83:24 114:25
  122:10 147:7
  173:19
finding 53:23
fine 5:25 6:25 41:13
  52:16 83:20 96:12
  99:21 123:5 136:14
finish 10:13,19 142:9
first 4:5 8:17 19:14
  30:24 37:11 56:21
  56:23 61:12,21
  62:22 69:17 79:7
  89:9 99:7 106:17
  114:13,15 118:19
  119:12,23 120:8
  124:7 148:17
fit 59:4 62:12,13
five 23:22 31:13,13
  67:14 83:12
flood 65:18 66:3
flooded 67:15
floods 65:14
Floor 2:14 7:14 45:4
flow 120:20
```

110:20

Erikson 123:11

fully 68:19 181:8 31:6 32:10 39:8 155:23 135:11 Info 170:3 182:11 fun 80:16 40:25 50:4 51:6,8 happy 21:21 28:21					
Total Content Total Conten	Focus 12:9	further 3:12 16 15:16	121.2 125.5 21	127:10 144:14 18	45.17 52.22 25 53.5
68:14/20/83.5/23 127:15,18 128:3 15:11 15:11 15:11 15:12 15:12 15:12 15:13 15:13 15:14	1	1		1	1
Tokes 152-3 Tokes 14-3 To	,	173.10,23	•	1	1
Table Tabl		G		1	
	1			1	
Table Tabl		t	1		
Tollows 418 119:14			1	1	l .
	1		I .		
				1	I .
	I .	1		1 ' '	
	1				1
13:19 15:9 18:19 78:11,18 generated 27:16 67:6 78:13 33:19 35:17 64:15 70:22 71:7 85:20 getting 14:15 17:3 86:19 151:16 held 1:18 74:20 help 35:23 36:19 help 35:2		1		1	
20:19 33:14.17,18 33:19 35:17 64:15 78:13 33:19 35:17 64:15 78:13 36:19 151:16 178:22 178:520 60:5,23 174:21 178:22 174:21	1	1 -		1	
33:19 35:17 64:15 70:22 71:7 85:20 getting 14:15 17:3 getting 14:15 17:3 24:12 29:19 150:2 174:21 git-box 82:14 gis 61:18 gotten 81:2 175:69 50:22 51:9 54:6.16 178:22 Improper 177:25 incentation 104:14 Incentive 115:20 Include 24:18 42:22 formall 54:7 formal 154:16,17 forms 13:17,25 132:25 136:18 168:16 18:12 forth 24:4 45: 2 179:4 184:9 given 62:15 83:8 grew 36:10 forth 24:4 45: 2 179:4 184:9 given 62:15 83:8 grew 36:10 fournd 22:22 53:5 gives 94:7 99:11,16 104:17 forms 154:16,18 104:17 gives 94:7 99:11,16 104:17 formal 55:22 forth 24:4 45: 2 179:4 184:12 gives 94:7 99:11,16 104:17 gives 94:5,7 136:16 104:17 gives 94:7 99:11,16 104:17 gives 94:7 99:	1		1		
70:22 71:7 85:20 95:21 98:21 108:9 24:12 29:19 150:2 174:21 178:18 gotten 81:2 175:6,9 50:22 51:9 54:6,16 49:14 178:22 fired 2:6 fired 3:6 f	1	1 -	1	•	
95:21 98:21 108:9 24:12 29:19 150:2 179:21 155:20 160:5,23 163:3 173:3 177:18 175:20 160:5,23 163:4 173:3 177:18 165:20 160:5,23 163:4 173:3 177:18 165:20 160:5,23 163:4 173:3 177:18 165:20 160:5,23 163:4 173:3 177:18 165:20 160:5,23 163:4 173:3 177:18 165:20 160:5,23 163:4 173:3 177:18 165:20 160:5,23 163:4 173:3 177:18 165:20 160:5,23 163:4 173:3 177:18 165:20 160:5,23 163:4 173:3 177:18 165:20 160:5,23 163:4 173:3 177:18 165:20 160:5,23 163:4 173:3 173:19 175:20 160:5,23 163:14 174:19 175:20 160:5,23 163:14 174:19 175:20 160:5,23 163:14 174:19 175:20 160:5,23 163:14 174:19 175:20 160:5,23 163:14 174:19 175:20 160:5,23 163:14 174:19 175:20 160:5,23 163:14 174:19 175:20 160:5,23 163:14 174:19 175:20 160:5,23 163:14 174:19 175:20 160:5,23 175:20 175:20 175:20 175:20 175:20 175:20 175:20		•	J	, -	
129:16 153:3 174:21 gift-box 82:14 gift-box 82:14	3		1	1	ł –
155:20 160:5,23 163:4 173:3 177:18 165:9 167mal 154:7 179:18 163:14 175:20 103:18 120:11 134:5 161:15 20 105:12 165:14 174:16 175:20 103:18 120:11 134:5 165:14 175:20 105:12 165:14 174:16 175:20 103:18 120:11 134:5 165:14 175:20 105:12 165:14 174:16 175:20 103:18 120:11 134:5 168:14 162:15 165:20 105:12 165:14 177:17 184:19 165:9 175:20 103:18 120:11 134:5 168:14 16,21 165:14 165:19 165:14 175:20 105:12 165:14 175:20 105:12 165:14 175:20 105:12 165:14 175:20 105:12 165:14 175:20 105:12 165:14 175:20 105:12 165:14 175:20 105:12 165:14 175:20 105:12 165:14 175:20 105:12 165:14 175:20 105:12 165:14 175:20 105:12 165:14 175:20 105:12 165:14 175:20 105:12 165:14 175:20 105:12 165:14 175:20 105:12 175:14 175:20 105:12 175:14 175:20 105:12 175:14 175:15 175:14 175:14 175:15 175:14 175:15 175:14 175:15 175:14 175:15 175:14 175:15 175:14 175:15 175:14 175:15		1		1	
163:4 173:3 177:18 gist 61:18 give 6:10 10:16 23:22 25:4 26:25 32:22 35:12 66:22 70:19 gratuitous 58:12 165:29 130:25 136:18 144:20 152:12 165:9 167:40 148:19 100:25 159:14 100:17 78:18 100:25 136:18 144:20 152:12 165:9 100:16 23:22 160:18 165:9 100:16 23:22 160:18 165:9 100:16 23:23 165:20 160:18 165:9 100:16 25:13 165:9 100:16 25:14 100:17 78:18 100:17 78:18 100:25 136:18 100:16 140:15 160:15 180:20 188:19 180:16 161:17 160:15 180:12 160:15 180:20 188:19 180:16 161:17 180:12 161:17 180:12 160:15 180:14		1		1	ł
formal	1	1 0		1	
Formally 50:20,21 32:12 6:22 70:19 33:12 66:22 70:19 35:12 66:22 70:19 33:16 63:20 53:23 31:16 63:20 63:20 69:5 100:11 100:17 60ur 98:17,23 99:2,8 99:11 120:12,16 60urth 148:19 60urt			I control of the cont	T C C C C C C C C C C C C C C C C C C C	1
132:15	ł		1		1
format 154:16,17					1 ' '
forms 13:17,25 130:25 136:18 130:25 136:18 130:25 136:18 136:18 136:14 136:15 136:19	ł	1	, 0		
formula 117:4		1		i e	
Forth 24:4 45:2 179:4 165:9 given 62:15 83:8 94:17 153:4 178:10 184:12 115:13 160ud 22:25 23:5 84:3 104:17 10	l '	1			1
184:9		1		1	
forthcoming 175:21 forward 35:10 135:14 found 22:25 23:5 four 98:17,23 99:2,8 99:11 120:12,16 fourth 148:19 for 77:24 148:22 framing 48:17 free 174:18,21 free 174:18,21 freind 35:22 38:5,12 39:6 43:23 49:14,17 53:13 80:14 86:11 87:9 96:21 99:21 freindly 61:21 friendly 61:21 full 42:5 161:3 goil and 12:5 161:3 goil and 12:5 161:3 goil and 12:5 161:3 goil and 12:5 161:3 full 42:5 161:3 full 42:5 161:3 full 42:5 161:3 full 42:5 161:3 full 68:19 181:8 full 69:25 37:16 78:10 full 69:25 37:10 full 69:25 37:16 78:10 full 69:25 37:16 78:10 full 69:25 37:10 full 69:25 37:16 78:10 full 69:25 37:10 full 69:25 37:16 78:10 full 69:25 37:16 78:10 full 69:25 37:10 full 69:25 37:16 78:10 full 69:25 37:10					_
Forward 35:10 135:14					ł .
Found 22:25 23:5 gives 94:7 99:11,16 104:17 104:17 104:17 104:17 105:13 160:15 78:11,13,18 146:11 16:10 16:15		1		£	i
Record Section Secti		l .		1	
Four 98:17,23 99:2,8 giving 34:5,7 136:16 glasses 14:13,14 Gloryvision 1:4 55:6 Fox 17:13,16 18:13 55:14 77:17 78:8 frame 77:24 148:22 89:10 121:14 go 19:17 23:18 29:10 free 174:18,21 30:22,23 31:3,15 friend 35:22 38:5,12 39:6 43:23 49:14,17 87:9 96:21 99:21 77:10 hand-delivered 96:14 87:19 128:18 13:20 118:8 13:20 118:8 13:20 118:15 13:21 15:15 13:16 141:18 13:29 118:15 13:16 141:18 13:29 118:15 148:15 goals 42:17 going 9:9 18:10 27:4 fully 68:19 181:8 31:6 32:10 39:8 40:25 50:4 51:6,8 functions 10:6 25:3 108:5 111:15 108:51 17:22 108:51 17:22 108:51 17:22 108:51 17:22 108:51 17:22 108:51 17:23 108:5 111:15 108:51 17:22 108:51 17:23 108:5 111:15 108:51 17:23 108:5 111:15 108:51 17:23 108:5 111:15 108:51 17:23 108:5 111:15 108:51 17:23 108:5 111:15 108:51 17:23 108:5 111:15 108:51 17:23 108:5 111:15 108:51 17:23 108:5 111:15 108:51 17:23 108:5 111:15 108:51 17:23 108:5 111:15 108:51 17:23 108:5 111:15 108:51 17:23 108:5 111:15 108:51 17:23 108:5 111:15 108:51 17:23 108:5 111:15 108:51 17:72 108:51 13:17 108:13 17:12 108:13 15:51 108:51 17:72 108:61 118:61 17:72 108:51 15:52 17:72 108:61 118:61 17:72 108:51 17:72 108:51 13:13 108:51 11:15 108:51 17:72 108:51 13:13 108:51 11:15 108:51 17:72 108:51 13:13 108:51 17:72 108:51 13:13 108:51 17:72 108:51 13:13 108:51 17:72 108:51 13:13 108:51 17:72 108:51 13:13 108:51 17:72 108:51 13:13 108:51 17:72 108:51 13:13 108:51 17:72 108:51 13:13 108:51 17:72 108:51 13:13 108:51 17:72 108:51 13:13 108:51 17:72 108:51 13:13 108:51 17:72 108:51 13:13 108:51 17:72 108:51 13:13 108:51 17:72 108:51 13:13 108:51 17:72 108:51 13:13 108:51 17:72 108:51 13:13 108:51 17:72 108:51 13:13 108:51 17:72 108:51 13:13 108:51 17:72 108:51 13:13 108:51 13:13 108:51 13:13 108:51 13:13 108:51 13:13 108:51 13:13 108:51 13:13 108:51 13:13 108:51 13:				3	
99:11 120:12,16		l .			
fourth 148:19 Gloryvision 1:4 55:6 — 57:4 independent 24:21 26:6 157:3 independent 24:21 26:6 157:3 independent 24:21 26:6 157:3 independent 24:21 26:6 157:3 indicate 46:4,7 26:6 157:3 indicate 46:4,7 30:21 41:10 48:20 65:8 H 179:18 180:2 181:2 67:11,15 67:11,15 69:18 74:23 174:10 67:11,15 69:18 74:23 174:10					
Fox 17:13,16 18:13 55:14 77:17 78:8 89:10 121:14 89:10 121:14 179:18 180:2 181:2 67:11,15 181:22 69:18 74:23 174:10 182:2 67:11,15 182:2 69:18 74:23 174:10 182:2 67:11,15 182:2 69:18 74:23 174:10 182:2 69:18 74:23 174:10 182:2 69:18 74:23 174:10 182:2 69:18 74:23 174:10 182:2 69:18 74:23 174:10 182:2 69:18 74:23 174:10 182:2 69:18 74:23 174:10 182:2 69:18 74:23 174:10 182:2 69:18 74:23 174:10 182:2 182:2 69:18 74:23 174:10 182:2 182:13 17:15 182:2 182:13 17:15 182:2 182:13 17:15 182:2 182:13 17:15 182:2 182:13 17:15 182:2 182:13 17:15 182:2 182:13 17:15 182:2 182:13 17:15 182:2 182:13 17:15 182:13 18:15 182:13 17:15 182:13 18:15 182:13 17:15 182:13 18:15 182:1				_	
frame 77:24 148:22 framing 48:17 89:10 121:14 go 19:17 23:18 29:10 H 179:18 180:2 181:2 182:2 67:11,15 honestly 23:24 48:22 indicate 46:4,7 indicated 19:11 43:15 fonestly 23:24 48:22 frequently 53:21 friend 35:22 38:5,12 friend 35:22 38:5,12 s3:13 80:14 86:11 87:2 94:13 friendly 61:21 friend's 35:25 front 26:14 69:25 148:15 goal 42:16 full 42:5 161:3 full 42:5 161:3 full 42:5 161:3 full 42:5 161:3 full 80:16 full 42:5 161:3 full 80:16 full 42:5 161:2 function 56:12 functioning 172:21 functioning 172:21 functions 10:6 25:3 25:14,14,17 89:10 121:14 go 19:12 14 18:12:1 half 109:10,12 half 109:			Н		
framing 48:17 go 19:17 23:18 29:10 182:2 honestly 23:24 48:22 indicated 19:11 43:12 free 174:18,21 30:22,23 31:3,15 41:10 48:20 65:8 half 109:10,12 76:15 118:22 69:18 74:23 174:10 friend 35:22 38:5,12 36:5,6 69:24 74:3 41:10 48:20 65:8 Hamilton 1:19 horestly 23:24 48:22 indicated 19:11 43:12 39:6 43:23 49:14,17 87:9 96:21 99:21 77:10 horizontal 117:15 116:21 167:20 53:13 80:14 86:11 113:20 118:8 handwritten 75:12 18:18,19 119:13 indicated 19:11 43:12 47:29 94:13 122:13 151:5 76:9,13 hand-delivered 96:14 horizontall 117:15 indicating 44:23 friendly 61:21 16:17 163:9 hand-delivered 96:14 horizontally 116:13 indicated 19:11 43:12 friendly 61:21 16:17 163:9 hand-delivered 96:14 horizontally 116:13 indicated 19:11 43:12 friendly 61:21 16:17 163:9 hand-delivered 96:14 horizontally 116:13 indicated 19:11 43:12 friendly 61:21 fornt 26:14 69:25 178:15 happen 65:13 hour 50:10 109:11,12 house 65:24,25 67:5 humor 104:4			H 179:18 180:2 181:2		
free 174:18,21 30:22,23 31:3,15 half 109:10,12 76:15 118:22 69:18 74:23 174:10 frequently 53:21 41:10 48:20 65:8 Hamilton 1:19 127:19 128:7 Hopefully 71:9 indicates 167:5 indicates 167:5 indicates 167:5 indicates 167:5 indicates 167:5 indicates 167:5 indicating 44:23 178:10 18:18,19 119:13 116:21 167:20 indicating 44:23 118:18,19 119:13 116:21 167:20 indicating 44:23 116:21 167:20 indicating 44:23 118:18,19 119:13 116:21 167:20 indicating 44:23 118:18,19 119:13 119:24 120:7 horizontally 116:13 118:18,19 119:13 116:21 167:20 indicating 44:23 118:18,19 119:13 119:24 120:7 horizontally 116:13 118:18,19 119:13 116:21 167:20 indicating 44:23 118:18,19 119:13 118:18,19 119:13 116:21 167:20 118:18,19 119:13 118:18,19 119:13 116:21 167:20 118:18,19 119:13 118:18,19 119:13 118:18,19 119:13 118:18,19 119:13 118		1		,	
frequently 53:21 41:10 48:20 65:8 Hamilton 1:19 127:19 128:7 indicates 167:5 friend 35:22 38:5,12 39:6 43:23 49:14,17 87:9 96:21 99:21 77:10 hand 39:8 45:18 74:9 horizontal 117:15 116:21 167:20 indicating 44:23 116:21 167:20 118:18,19 119:13 118:18,19 119:13 118:18,19 119:13 118:18,19 119:13 118:18,19 119:13 118:18,19 119:13 118:18,19 119:13 118					
friend 35:22 38:5,12 66:5,6 69:24 74:3 hand 39:8 45:18 74:9 Hopefully 71:9 indicating 44:23 39:6 43:23 49:14,17 87:9 96:21 99:21 77:10 horizontal 117:15 116:21 167:20 53:13 80:14 86:11 113:20 118:8 handwritten 75:12 118:18,19 119:13 indication 38:25 87:2 94:13 122:13 151:5 76:9,13 119:24 120:7 indirectly 128:18 friendly 61:21 161:17 163:9 hand-delivered 96:14 horizontally 116:13 individual 104:18 friend's 35:25 167:18 174:20,21 96:16 happen 65:13 hour 50:10 109:11,12 individually 11:25 front 26:14 69:25 178:15 goal 42:16 happened 54:11 house 65:24,25 67:5 individuals 9:2 148:15 going 9:9 18:10 27:4 137:16 141:18 H2Overtures 115:24 53:24 108:6 115:25 full 42:5 161:3 going 9:9 18:10 27:4 137:16 141:18 H2Overtures 115:24 53:24 108:6 115:25 function 56:12 62:23 75:16 78:10 40:19 41:7 48:15 1 1 1 172:23 78:18,21 79:10 85:18 90:10 103:24 hard 54:22 70:13,24				i e	
39:6 43:23 49:14,17					
53:13 80:14 86:11 113:20 118:8 handwritten 75:12 118:18,19 119:13 indication 38:25 87:2 94:13 122:13 151:5 76:9,13 119:24 120:7 horizontally 116:13 friendly 61:21 161:17 163:9 hand-delivered 96:14 horizontally 116:13 indication 38:25 friend's 35:25 167:18 174:20,21 p6:16 hour 50:10 109:11,12 hour 50:10 109:11,12 individual 104:18 83:14 90:16 140:15 goal 42:16 happen 65:13 hour 50:10 109:11,12 individually 11:25 individually 11:25 148:15 goals 42:17 going 9:9 18:10 27:4 137:16 141:18 H2Overtures 115:24 53:24 108:6 115:25 full 42:5 161:3 31:6 32:10 39:8 155:23 135:11 Info 170:3 182:11 fun 80:16 40:25 50:4 51:6,8 40:25 50:4 51:6,8 40:19 41:7 48:15 1 ID 41:14 45:19 28:13 97:16 116:11 functioning 172:21 85:18 90:10 103:24 70:25 71:2,3,4,8,13 70:20 95:15 150:6 158:20 182:13 functions 10:6 25:3 108:5 111:15 70:25 71:2,3,4,8,13 70:20 95:15 150:6 158:20 182:13 25:14,14,17 112:1	The state of the s	1 '			•
87:2 94:13 122:13 151:5 76:9,13 119:24 120:7 indirectly 128:18 friendly 61:21 161:17 163:9 hand-delivered 96:14 horizontally 116:13 individual 104:18 friend's 35:25 167:18 174:20,21 96:16 118:9 121:9 hour 50:10 109:11,12 hour 50:10 109:11,12 individually 11:25 83:14 90:16 140:15 goal 42:16 happen 65:13 hour 50:10 109:11,12 individually 11:25 individuals 9:2 industry 18:6 42:16 53:24 108:6 115:25 53:24 108:6 115:25 53:24 108:6 115:25 53:24 108:6 115:25 53:24 108:6 115:25 15:25 105:10 147:25 Individuals 9:2 individuals 9:2 industry 18:6 42:16 53:24 108:6 115:25 53:24 108:6 115:25 105:12 105:12 Individuals 9:2 Individuals 9:2 105:12 105:12 105:12 105:12 <td>· · · · · · · · · · · · · · · · · · ·</td> <td>!</td> <td>handwritten 75:12</td> <td></td> <td></td>	· · · · · · · · · · · · · · · · · · ·	!	handwritten 75:12		
friendly 61:21 161:17 163:9 hand-delivered 96:14 horizontally 116:13 individual 104:18 friend's 35:25 167:18 174:20,21 96:16 118:9 121:9 106:25 171:2 front 26:14 69:25 178:15 happen 65:13 hour 50:10 109:11,12 individual 104:18 83:14 90:16 140:15 goal 42:16 happen 65:13 hour 65:24,25 67:5 individually 11:25 148:15 goals 42:17 67:13 136:13 humor 104:4 H2Overtures 115:24 fully 68:19 181:8 31:6 32:10 39:8 155:23 H2Overtures 115:24 53:24 108:6 115:25 function 56:12 62:23 75:16 78:10 40:19 41:7 48:15 1 ID 41:14 45:19 informally 50:22 functioning 172:21 85:18 90:10 103:24 hard 54:22 70:13,24 idea 6:10 14:8 35:13 118:6 123:16 functions 10:6 25:3 108:5 111:15 70:25 71:2,3,4,8,13 70:20 95:15 150:6 158:20 182:13 25:14,14,17 112:15 113:17 71:13,25 72:14 155:21 177:7 infringe 34:3					
friend's 35:25 167:18 174:20,21 96:16 118:9 121:9 106:25 171:2 individually 11:25 83:14 90:16 140:15 goal 42:16 happen 65:13 hour 50:10 109:11,12 individually 11:25 individually 11:25 individually 11:25 individuals 9:2 industry 18:6 42:16 industry 18:6 42:16 53:24 108:6 115:25 155:23 humor 104:4 H2Overtures 115:24 53:24 108:6 115:25 155:23 Info 170:3 182:11 Info 170:3 182:11 informally 50:22 informally 50:22 informally 50:22 informally 50:22 information 26:25 28:13 97:16 116:11 28:13 97:16 116:11 118:6 123:16 158:20 182:13 118:6 123:16 158:20 182:13 <td></td> <td>1</td> <td></td> <td></td> <td></td>		1			
front 26:14 69:25 178:15 happen 65:13 hour 50:10 109:11,12 individually 11:25 83:14 90:16 140:15 goal 42:16 happened 54:11 house 65:24,25 67:5 individuals 9:2 148:15 goals 42:17 67:13 136:13 humor 104:4 humor 104:4 full 42:5 161:3 going 9:9 18:10 27:4 137:16 141:18 H2Overtures 115:24 53:24 108:6 115:25 fully 68:19 181:8 40:25 50:4 51:6,8 happy 21:21 28:21 H2Overtures 115:24 Info 170:3 182:11 function 56:12 62:23 75:16 78:10 40:19 41:7 48:15 ID 41:14 45:19 information 26:25 functioning 172:21 85:18 90:10 103:24 hard 54:22 70:13,24 idea 6:10 14:8 35:13 118:6 123:16 functions 10:6 25:3 108:5 111:15 70:25 71:2,3,4,8,13 70:20 95:15 150:6 158:20 182:13 25:14,14,17 112:15 113:17 71:13,25 72:14 155:21 177:7 infringe 34:3	•				
83:14 90:16 140:15 goal 42:16 happened 54:11 house 65:24,25 67:5 individuals 9:2 148:15 goals 42:17 67:13 136:13 humor 104:4 53:24 108:6 12:16 fully 68:19 181:8 31:6 32:10 39:8 155:23 135:11 53:24 108:6 115:25 function 56:12 62:23 75:16 78:10 40:19 41:7 48:15 1 1 Info 170:3 182:11 functioning 172:21 78:18,21 79:10 40:19 41:7 48:15 1 1 28:13 97:16 116:11 functions 10:6 25:3 108:5 111:15 70:25 71:2,3,4,8,13 70:20 95:15 150:6 158:20 182:13 25:14,14,17 112:15 113:17 71:13,25 72:14 155:21 177:7 industry 18:6 42:16 humor 104:4 H2Overtures 115:24 53:24 108:6 115:25 115:25 155:23 135:11 106 170:3 182:11 105:10 147:25 104:14 45:19 28:13 97:16 116:11 118:6 123:16 158:20 182:13 158:20 182:13 158:20 182:13			happen 65:13		
148:15 goals 42:17 67:13 136:13 humor 104:4 industry 18:6 42:16 full 42:5 161:3 going 9:9 18:10 27:4 137:16 141:18 H2Overtures 115:24 53:24 108:6 115:25 fully 68:19 181:8 31:6 32:10 39:8 155:23 135:11 Info 170:3 182:11 function 56:12 62:23 75:16 78:10 40:19 41:7 48:15 ID 41:14 45:19 informally 50:22 functioning 172:21 85:18 90:10 103:24 hard 54:22 70:13,24 idea 6:10 14:8 35:13 118:6 123:16 functions 10:6 25:3 108:5 111:15 70:25 71:2,3,4,8,13 70:20 95:15 150:6 158:20 182:13 25:14,14,17 112:15 113:17 71:13,25 72:14 155:21 177:7 infringe 34:3				· · · · · · · · · · · · · · · · · · ·	
full 42:5 161:3 going 9:9 18:10 27:4 137:16 141:18 H2Overtures 115:24 53:24 108:6 115:25 fully 68:19 181:8 31:6 32:10 39:8 155:23 135:11 Info 170:3 182:11 function 56:12 62:23 75:16 78:10 40:19 41:7 48:15 ID 41:14 45:19 informally 50:22 functioning 172:21 85:18 90:10 103:24 hard 54:22 70:13,24 idea 6:10 14:8 35:13 118:6 123:16 functions 10:6 25:3 108:5 111:15 70:25 71:2,3,4,8,13 70:20 95:15 150:6 158:20 182:13 25:14,14,17 112:15 113:17 71:13,25 72:14 155:21 177:7 infringe 34:3				· · · · · · · · · · · · · · · · · · ·	
fully 68:19 181:8 31:6 32:10 39:8 155:23 135:11 Info 170:3 182:11 fun 80:16 40:25 50:4 51:6,8 happy 21:21 28:21 Linfo 170:3 182:11 informally 50:22 function 56:12 78:18,21 79:10 40:19 41:7 48:15 ID 41:14 45:19 28:13 97:16 116:11 functioning 172:21 85:18 90:10 103:24 hard 54:22 70:13,24 idea 6:10 14:8 35:13 118:6 123:16 functions 10:6 25:3 108:5 111:15 70:25 71:2,3,4,8,13 70:20 95:15 150:6 158:20 182:13 25:14,14,17 112:15 113:17 71:13,25 72:14 155:21 177:7 infringe 34:3		🔍			53:24 108:6 115:25
fun 80:16 40:25 50:4 51:6,8 happy 21:21 28:21 informally 50:22 function 56:12 62:23 75:16 78:10 40:19 41:7 48:15 I I 172:23 78:18,21 79:10 105:10 147:25 ID 41:14 45:19 28:13 97:16 116:11 functioning 172:21 85:18 90:10 103:24 hard 54:22 70:13,24 idea 6:10 14:8 35:13 118:6 123:16 functions 10:6 25:3 108:5 111:15 70:25 71:2,3,4,8,13 70:20 95:15 150:6 158:20 182:13 25:14,14,17 112:15 113:17 71:13,25 72:14 155:21 177:7 infringe 34:3			1		
function 56:12 62:23 75:16 78:10 40:19 41:7 48:15 Imformation 26:25 172:23 78:18,21 79:10 105:10 147:25 ID 41:14 45:19 28:13 97:16 116:11 functioning 172:21 85:18 90:10 103:24 hard 54:22 70:13,24 idea 6:10 14:8 35:13 118:6 123:16 functions 10:6 25:3 108:5 111:15 70:25 71:2,3,4,8,13 70:20 95:15 150:6 158:20 182:13 25:14,14,17 112:15 113:17 71:13,25 72:14 155:21 177:7 infringe 34:3	•		happy 21:21 28:21		
172:23 78:18,21 79:10 105:10 147:25 ID 41:14 45:19 28:13 97:16 116:11 functioning 172:21 85:18 90:10 103:24 hard 54:22 70:13,24 idea 6:10 14:8 35:13 118:6 123:16 functions 10:6 25:3 108:5 111:15 70:25 71:2,3,4,8,13 70:20 95:15 150:6 158:20 182:13 25:14,14,17 112:15 113:17 71:13,25 72:14 155:21 177:7 infringe 34:3				-	
functioning 172:21 85:18 90:10 103:24 hard 54:22 70:13,24 idea 6:10 14:8 35:13 118:6 123:16 functions 10:6 25:3 108:5 111:15 70:25 71:2,3,4,8,13 70:20 95:15 150:6 158:20 182:13 25:14,14,17 112:15 113:17 71:13,25 72:14 155:21 177:7 infringe 34:3		1		ID 41:14 45:19	28:13 97:16 116:11
functions 10:6 25:3 108:5 111:15 70:25 71:2,3,4,8,13 70:20 95:15 150:6 158:20 182:13 25:14,14,17 112:15 113:17 71:13,25 72:14 155:21 177:7 infringe 34:3			,		
25:14,14,17 112:15 113:17 71:13,25 72:14 155:21 177:7 infringe 34:3		1	· 1		
		i i		1	
1 1		,			O .

,	
ı	
١	infringement 11:10
ı	
١	28:17 29:8,12 30:4
١	30:7
١	ingredients 59:2
١	
ı	inherent 87:21
١	initial 55:7,10 75:5
١	76:16,21
١	70.10,21
ı	initially 34:25 36:23
I	inquiry 97:23
ı	insert 14:11
١	
ı	inside 80:19 98:25
١	instance 50:19 79:19
١	79:20 174:9,17
l	79.20 174.9,17
l	instances 15:23 50:25
١	51:7 79:19
ı	instructed 138:12
l	
I	instruction 176:8
١	instrumentation 43:5
I	
ı	46:15
1	insure 42:7
١	intact 106:18,19,23
1	
ı	106:24
	intend 112:14
ı	intended 99:19
l	
ı	intending 46:5
l	intent 94:4 104:11
l	interest 58:24 155:18
ı	
	interested 31:24
l	32:23 34:9 57:3,14
l	73:24 83:25 84:4
l	
ı	184:16
l	interesting 54:5 79:9
l	83:24
l	
	internet 20:20 24:25
	35:21 100:7 102:7
ı	
l	102:11,12,13,19,19
	103:19 107:11
	166:18 168:11
١	
	169:7 174:14,18 interpretation 105:12
	interpretation 105:12
ı	105:15 106:2
l	intricate 42:5
	introduced 36:18
	54:5
	invite 42:19
	involved 12:24 17:5
	19:10 22:10 26:4
	84:19 85:2,5 126:3
	involvement 57:22
	Irrelevance 158:4
	Island 36:6,8
	issue 29:11 30:4
	109:2 113:24 161:4
	167:14
ì	items 121:17 144:21
	iTunes 25:5,7 26:12
	107 11 106 10 20
	107:11 126:19,20
	127:3,3 153:6
	,

```
162:14,19,24
165:24 166:7,13
167:3,3,20 168:15
168:17 169:3,6,6
182:5,7
```

J J 1:9 2:8 Jake's 121:14,19 122:6,10 January 1:13,19 169:18 Jersey 2:7 jewel 161:14 job 48:17 joint 69:12 74:25 journey 42:15 JR 2:8 July 141:5 **jumping** 37:24 Justice 3:10

K

184:4,25

keep 31:16

kind 159:7

106:12 136:25

137:4 163:5,6

125:10 126:3,4

141:24 148:8

155:25 156:3.5

158:7,10,17,20

159:15 161:2,3

Kathryn 4:5 24:8 45:6 67:24 112:8 kept 16:11 64:22,23 knew 53:22 84:15 85:8,18,25 98:10 know 11:17,18 16:14 16:20 19:18 20:12 20:21,25 21:2,24 25:22,25 26:15,15 27:24 31:14 34:18 38:2 47:4 56:12 58:13 63:13 64:17 65:16 66:11 76:17 78:3 83:18 85:7 90:3 94:2 96:9,10 97:16 98:9 100:14 101:13 102:4 103:6 107:3 108:3 109:5 110:9,23,24 111:3 115:10 122:2,22 123:23 124:12,20 127:19,20 128:19 132:4 136:12,23 149:25 153:10,12 162:23 166:19,25

167:8 168:2 171:6 171:23 172:8,17 173:4,8,14,17,17 175:5,8,14 177:5 knowing 137:6 knowledge 14:15 16:2 22:3,4 33:9 44:7 56:21 73:2,13 73:16 79:25 84:13 87:20,25 97:15 108:14 132:13 137:12 140:11 152:24 172:11 176:9 known 23:2 36:3 174:15 175:3 Korik 2:9 39:13 82:16,22 113:3 164:22 165:2 167:12 173:24 174:6

L

L 4:2,2 label 170:5,8,11,15 170:19,24 labeled 119:24,25 **LAMB 2:3** language 99:7,15 100:25 129:25 131:20 law 12:23 16:2 20:11 laws 98:6 lawsuit 29:4 72:6 152:17,21 lawyer 90:22 176:15 lawyers 103:10 layman's 47:10 107:21 layperson 19:10 lead 28:12 **leading** 176:14 learn 159:12,17,24 160:2,8,9,9,20 leave 51:25 52:2 Lebeau 4:5 184:4,25 ledger 31:20,22,24 left 21:14 110:18 legal 21:20 47:3 legally 103:11 lenses 14:10,11 letter 52:24 133:25 134:3,8,13 135:21 138:10,13 139:22 142:20,25 171:9,13 172:3,4,10 180:8 letterhead 134:10 letters 75:19

let's 44:13 69:24,25 74:3,3 82:19 99:7 106:14,17 123:7 174:2 178:14 Levittown 36:11 license 107:24 108:20 156:5,19,20,24 157:9 licensee 156:20 licenses 5:14 licensing 108:18 156:21 licensor 156:21 likelihood 106:20 limit 132:6 limited 146:15 178:8 limiting 20:8 line 92:2 97:23 113:15 114:13 116:13,14 117:8,16 117:22 118:11,11 118:12,15,18,19 119:13,15,18,24 120:7 182:14,21 183:4 lines 57:2 120:22 Links 111:16 112:11 181:24 Lisa 123:11 list 73:8,9 154:21 listed 134:15,18 139:24,25 143:9,11 169:19 174:10 listen 42:20 70:21 83:21 listened 85:14 175:7 listening 175:3 listing 35:6 146:9 162:24 167:4

listings 173:25 literally 94:6,10 98:4 litigation 12:24 64:5 64:7 99:10 128:25 145:6 154:5 159:16 163:7 168:7 little 27:7 37:25 70:16 live 42:5 43:7 46:17 living 9:21 29:18 67:2 locate 66:7 located 33:8 38:20 **logged** 145:7

lists 45:2

Liz 8:18

LLC 23:2

LLP 2:12

66:13,17

long 12:4 31:10 34:19

log 152:2

36:3,5,8 39:23 113:17 115:9 129:4 129:6 158:21 161:11 look 23:11,18 32:23 40:15 41:3 45:20 68:22 91:11 103:7 116:20 121:25 124:11 131:22 135:13 138:23 146:24 147:6 149:18 150:21 152:15 160:12 173:21 looked 52:4 71:24 171:8 176:24 looking 32:20 44:13 71:6 78:5 137:20,21 160:11 looks 75:19 135:11 lost 66:12,24 70:16 118:17 lot 20:25 love 68:9,13,17 161:8 161:15,25 180:20 180:23 181:7 Lovemaking 60:10 135:2,3 174:5 lump 94:25 lumping 81:25 82:3 lunch 96:19 lyrics 42:25 46:12

M magnify 14:7 mail 63:25 73:8,9 main 1:24 137:2,4 maintain 30:14 maintained 70:22 major 42:14 71:10 making 85:9 98:12 123:17 133:5 142:17 158:2,18 manila 64:20 manner 42:18 79:24 manufacture 39:4 85:23 86:24 manufactured 54:3 85:19 86:2 manufacturer 47:13 manufacturer's 47:7 47:14 manufacturing 38:19 56:14 111:18 **MARCHISIO 2:4** mark 40:7 44:13 45:6 67:21,24 82:17,19 112:6 114:23

169:23 170:10
marked 22:25 40:13
40:15 45:16 52:21
40.13 43.10 32.21
52:25 53:5,7 68:6 68:10,14,19 83:2,6 93:12 109:21,24
60.10.14.10.02.2.6
08.10,14,19 83.2,0
93:12 109:21.24
110.2.0.112.12
110:3,8 112:12
162:16,20 170:3
marker 61:15
market 33:23 37:17
54:6 100:5 106:16
113:13 165:17
marketing 10:4 33:9
60.0 4.70.00 100.10
62:3,4 78:23 100:10
119:16,21
marketplace 176:21
markets 78:23
1
marking 111:15
marriage 184:15
master 125:12,13,16
master 123.12,13,10
mastering 44:24
46:18
masters 126:18
match 54:5 62:11
material 77:2 83:22
1
84:6
materials 62:15 63:3
122:16 137:11
matter 21.7 64.12
matter 31.7 04.13
66:7 90:7 124:10
matter 31:7 64:13 66:7 90:7 124:10
167:13 184:17
167:13 184:17
167:13 184:17 maximum 5:11
167:13 184:17 maximum 5:11
167:13 184:17 maximum 5:11 Maxwell 1:8 4:24
167:13 184:17 maximum 5:11 Maxwell 1:8 4:24 5:16,21 6:24 7:3
167:13 184:17 maximum 5:11 Maxwell 1:8 4:24 5:16,21 6:24 7:3
167:13 184:17 maximum 5:11 Maxwell 1:8 4:24 5:16,21 6:24 7:3 18:21 29:9 31:11
167:13 184:17 maximum 5:11 Maxwell 1:8 4:24 5:16,21 6:24 7:3 18:21 29:9 31:11 40:14 41:14 53:11
167:13 184:17 maximum 5:11 Maxwell 1:8 4:24 5:16,21 6:24 7:3 18:21 29:9 31:11 40:14 41:14 53:11
167:13 184:17 maximum 5:11 Maxwell 1:8 4:24 5:16,21 6:24 7:3 18:21 29:9 31:11 40:14 41:14 53:11 63:7 68:21 69:17
167:13 184:17 maximum 5:11 Maxwell 1:8 4:24 5:16,21 6:24 7:3 18:21 29:9 31:11 40:14 41:14 53:11
167:13 184:17 maximum 5:11 Maxwell 1:8 4:24 5:16,21 6:24 7:3 18:21 29:9 31:11 40:14 41:14 53:11 63:7 68:21 69:17 74:22 82:10 83:7
167:13 184:17 maximum 5:11 Maxwell 1:8 4:24 5:16,21 6:24 7:3 18:21 29:9 31:11 40:14 41:14 53:11 63:7 68:21 69:17 74:22 82:10 83:7 88:20 91:3 96:2,3,3
167:13 184:17 maximum 5:11 Maxwell 1:8 4:24 5:16,21 6:24 7:3 18:21 29:9 31:11 40:14 41:14 53:11 63:7 68:21 69:17 74:22 82:10 83:7 88:20 91:3 96:2,3,3
167:13 184:17 maximum 5:11 Maxwell 1:8 4:24 5:16,21 6:24 7:3 18:21 29:9 31:11 40:14 41:14 53:11 63:7 68:21 69:17 74:22 82:10 83:7 88:20 91:3 96:2,3,3 101:2 111:17 121:5
167:13 184:17 maximum 5:11 Maxwell 1:8 4:24 5:16,21 6:24 7:3 18:21 29:9 31:11 40:14 41:14 53:11 63:7 68:21 69:17 74:22 82:10 83:7 88:20 91:3 96:2,3,3 101:2 111:17 121:5 130:14 133:20
167:13 184:17 maximum 5:11 Maxwell 1:8 4:24 5:16,21 6:24 7:3 18:21 29:9 31:11 40:14 41:14 53:11 63:7 68:21 69:17 74:22 82:10 83:7 88:20 91:3 96:2,3,3 101:2 111:17 121:5 130:14 133:20
167:13 184:17 maximum 5:11 Maxwell 1:8 4:24 5:16,21 6:24 7:3 18:21 29:9 31:11 40:14 41:14 53:11 63:7 68:21 69:17 74:22 82:10 83:7 88:20 91:3 96:2,3,3 101:2 111:17 121:5 130:14 133:20 135:16,19 140:25
167:13 184:17 maximum 5:11 Maxwell 1:8 4:24 5:16,21 6:24 7:3 18:21 29:9 31:11 40:14 41:14 53:11 63:7 68:21 69:17 74:22 82:10 83:7 88:20 91:3 96:2,3,3 101:2 111:17 121:5 130:14 133:20
167:13 184:17 maximum 5:11 Maxwell 1:8 4:24 5:16,21 6:24 7:3 18:21 29:9 31:11 40:14 41:14 53:11 63:7 68:21 69:17 74:22 82:10 83:7 88:20 91:3 96:2,3,3 101:2 111:17 121:5 130:14 133:20 135:16,19 140:25 148:14 149:19
167:13 184:17 maximum 5:11 Maxwell 1:8 4:24 5:16,21 6:24 7:3 18:21 29:9 31:11 40:14 41:14 53:11 63:7 68:21 69:17 74:22 82:10 83:7 88:20 91:3 96:2,3,3 101:2 111:17 121:5 130:14 133:20 135:16,19 140:25 148:14 149:19 156:6 162:22
167:13 184:17 maximum 5:11 Maxwell 1:8 4:24 5:16,21 6:24 7:3 18:21 29:9 31:11 40:14 41:14 53:11 63:7 68:21 69:17 74:22 82:10 83:7 88:20 91:3 96:2,3,3 101:2 111:17 121:5 130:14 133:20 135:16,19 140:25 148:14 149:19 156:6 162:22
167:13 184:17 maximum 5:11 Maxwell 1:8 4:24 5:16,21 6:24 7:3 18:21 29:9 31:11 40:14 41:14 53:11 63:7 68:21 69:17 74:22 82:10 83:7 88:20 91:3 96:2,3,3 101:2 111:17 121:5 130:14 133:20 135:16,19 140:25 148:14 149:19 156:6 162:22 171:10 174:8 176:8
167:13 184:17 maximum 5:11 Maxwell 1:8 4:24 5:16,21 6:24 7:3 18:21 29:9 31:11 40:14 41:14 53:11 63:7 68:21 69:17 74:22 82:10 83:7 88:20 91:3 96:2,3,3 101:2 111:17 121:5 130:14 133:20 135:16,19 140:25 148:14 149:19 156:6 162:22 171:10 174:8 176:8 178:25
167:13 184:17 maximum 5:11 Maxwell 1:8 4:24 5:16,21 6:24 7:3 18:21 29:9 31:11 40:14 41:14 53:11 63:7 68:21 69:17 74:22 82:10 83:7 88:20 91:3 96:2,3,3 101:2 111:17 121:5 130:14 133:20 135:16,19 140:25 148:14 149:19 156:6 162:22 171:10 174:8 176:8 178:25
167:13 184:17 maximum 5:11 Maxwell 1:8 4:24 5:16,21 6:24 7:3 18:21 29:9 31:11 40:14 41:14 53:11 63:7 68:21 69:17 74:22 82:10 83:7 88:20 91:3 96:2,3,3 101:2 111:17 121:5 130:14 133:20 135:16,19 140:25 148:14 149:19 156:6 162:22 171:10 174:8 176:8 178:25 Maxwell's 28:4
167:13 184:17 maximum 5:11 Maxwell 1:8 4:24 5:16,21 6:24 7:3 18:21 29:9 31:11 40:14 41:14 53:11 63:7 68:21 69:17 74:22 82:10 83:7 88:20 91:3 96:2,3,3 101:2 111:17 121:5 130:14 133:20 135:16,19 140:25 148:14 149:19 156:6 162:22 171:10 174:8 176:8 178:25 Maxwell's 28:4 182:22
167:13 184:17 maximum 5:11 Maxwell 1:8 4:24 5:16,21 6:24 7:3 18:21 29:9 31:11 40:14 41:14 53:11 63:7 68:21 69:17 74:22 82:10 83:7 88:20 91:3 96:2,3,3 101:2 111:17 121:5 130:14 133:20 135:16,19 140:25 148:14 149:19 156:6 162:22 171:10 174:8 176:8 178:25 Maxwell's 28:4 182:22
167:13 184:17 maximum 5:11 Maxwell 1:8 4:24 5:16,21 6:24 7:3 18:21 29:9 31:11 40:14 41:14 53:11 63:7 68:21 69:17 74:22 82:10 83:7 88:20 91:3 96:2,3,3 101:2 111:17 121:5 130:14 133:20 135:16,19 140:25 148:14 149:19 156:6 162:22 171:10 174:8 176:8 178:25 Maxwell's 28:4 182:22 Maxwell-1 40:11,16
167:13 184:17 maximum 5:11 Maxwell 1:8 4:24 5:16,21 6:24 7:3 18:21 29:9 31:11 40:14 41:14 53:11 63:7 68:21 69:17 74:22 82:10 83:7 88:20 91:3 96:2,3,3 101:2 111:17 121:5 130:14 133:20 135:16,19 140:25 148:14 149:19 156:6 162:22 171:10 174:8 176:8 178:25 Maxwell's 28:4 182:22 Maxwell-1 40:11,16
167:13 184:17 maximum 5:11 Maxwell 1:8 4:24 5:16,21 6:24 7:3 18:21 29:9 31:11 40:14 41:14 53:11 63:7 68:21 69:17 74:22 82:10 83:7 88:20 91:3 96:2,3,3 101:2 111:17 121:5 130:14 133:20 135:16,19 140:25 148:14 149:19 156:6 162:22 171:10 174:8 176:8 178:25 Maxwell's 28:4 182:22 Maxwell-1 40:11,16 41:14 179:20
167:13 184:17 maximum 5:11 Maxwell 1:8 4:24 5:16,21 6:24 7:3 18:21 29:9 31:11 40:14 41:14 53:11 63:7 68:21 69:17 74:22 82:10 83:7 88:20 91:3 96:2,3,3 101:2 111:17 121:5 130:14 133:20 135:16,19 140:25 148:14 149:19 156:6 162:22 171:10 174:8 176:8 178:25 Maxwell's 28:4 182:22 Maxwell-1 40:11,16 41:14 179:20 Maxwell-10 109:20
167:13 184:17 maximum 5:11 Maxwell 1:8 4:24 5:16,21 6:24 7:3 18:21 29:9 31:11 40:14 41:14 53:11 63:7 68:21 69:17 74:22 82:10 83:7 88:20 91:3 96:2,3,3 101:2 111:17 121:5 130:14 133:20 135:16,19 140:25 148:14 149:19 156:6 162:22 171:10 174:8 176:8 178:25 Maxwell's 28:4 182:22 Maxwell-1 40:11,16 41:14 179:20 Maxwell-10 109:20
167:13 184:17 maximum 5:11 Maxwell 1:8 4:24 5:16,21 6:24 7:3 18:21 29:9 31:11 40:14 41:14 53:11 63:7 68:21 69:17 74:22 82:10 83:7 88:20 91:3 96:2,3,3 101:2 111:17 121:5 130:14 133:20 135:16,19 140:25 148:14 149:19 156:6 162:22 171:10 174:8 176:8 178:25 Maxwell's 28:4 182:22 Maxwell-1 40:11,16 41:14 179:20 Maxwell-10 109:20 181:5,14
167:13 184:17 maximum 5:11 Maxwell 1:8 4:24 5:16,21 6:24 7:3 18:21 29:9 31:11 40:14 41:14 53:11 63:7 68:21 69:17 74:22 82:10 83:7 88:20 91:3 96:2,3,3 101:2 111:17 121:5 130:14 133:20 135:16,19 140:25 148:14 149:19 156:6 162:22 171:10 174:8 176:8 178:25 Maxwell's 28:4 182:22 Maxwell-1 40:11,16 41:14 179:20 Maxwell-10 109:20
167:13 184:17 maximum 5:11 Maxwell 1:8 4:24 5:16,21 6:24 7:3 18:21 29:9 31:11 40:14 41:14 53:11 63:7 68:21 69:17 74:22 82:10 83:7 88:20 91:3 96:2,3,3 101:2 111:17 121:5 130:14 133:20 135:16,19 140:25 148:14 149:19 156:6 162:22 171:10 174:8 176:8 178:25 Maxwell's 28:4 182:22 Maxwell-1 40:11,16 41:14 179:20 Maxwell-10 109:20 181:5,14 Maxwell-11 109:23
167:13 184:17 maximum 5:11 Maxwell 1:8 4:24 5:16,21 6:24 7:3 18:21 29:9 31:11 40:14 41:14 53:11 63:7 68:21 69:17 74:22 82:10 83:7 88:20 91:3 96:2,3,3 101:2 111:17 121:5 130:14 133:20 135:16,19 140:25 148:14 149:19 156:6 162:22 171:10 174:8 176:8 178:25 Maxwell's 28:4 182:22 Maxwell-1 40:11,16 41:14 179:20 Maxwell-10 109:20 181:5,14 Maxwell-11 109:23 181:16
167:13 184:17 maximum 5:11 Maxwell 1:8 4:24 5:16,21 6:24 7:3 18:21 29:9 31:11 40:14 41:14 53:11 63:7 68:21 69:17 74:22 82:10 83:7 88:20 91:3 96:2,3,3 101:2 111:17 121:5 130:14 133:20 135:16,19 140:25 148:14 149:19 156:6 162:22 171:10 174:8 176:8 178:25 Maxwell-1 40:11,16 41:14 179:20 Maxwell-10 109:20 181:5,14 Maxwell-11 109:23 181:16 Maxwell-12 110:2
167:13 184:17 maximum 5:11 Maxwell 1:8 4:24 5:16,21 6:24 7:3 18:21 29:9 31:11 40:14 41:14 53:11 63:7 68:21 69:17 74:22 82:10 83:7 88:20 91:3 96:2,3,3 101:2 111:17 121:5 130:14 133:20 135:16,19 140:25 148:14 149:19 156:6 162:22 171:10 174:8 176:8 178:25 Maxwell-1 40:11,16 41:14 179:20 Maxwell-10 109:20 181:5,14 Maxwell-11 109:23 181:16 Maxwell-12 110:2
167:13 184:17 maximum 5:11 Maxwell 1:8 4:24 5:16,21 6:24 7:3 18:21 29:9 31:11 40:14 41:14 53:11 63:7 68:21 69:17 74:22 82:10 83:7 88:20 91:3 96:2,3,3 101:2 111:17 121:5 130:14 133:20 135:16,19 140:25 148:14 149:19 156:6 162:22 171:10 174:8 176:8 178:25 Maxwell's 28:4 182:22 Maxwell-1 40:11,16 41:14 179:20 Maxwell-10 109:20 181:5,14 Maxwell-11 109:23 181:16 Maxwell-12 110:2 161:23 181:18
167:13 184:17 maximum 5:11 Maxwell 1:8 4:24 5:16,21 6:24 7:3 18:21 29:9 31:11 40:14 41:14 53:11 63:7 68:21 69:17 74:22 82:10 83:7 88:20 91:3 96:2,3,3 101:2 111:17 121:5 130:14 133:20 135:16,19 140:25 148:14 149:19 156:6 162:22 171:10 174:8 176:8 178:25 Maxwell's 28:4 182:22 Maxwell-1 40:11,16 41:14 179:20 Maxwell-10 109:20 181:5,14 Maxwell-11 109:23 181:16 Maxwell-12 110:2 161:23 181:18
167:13 184:17 maximum 5:11 Maxwell 1:8 4:24 5:16,21 6:24 7:3 18:21 29:9 31:11 40:14 41:14 53:11 63:7 68:21 69:17 74:22 82:10 83:7 88:20 91:3 96:2,3,3 101:2 111:17 121:5 130:14 133:20 135:16,19 140:25 148:14 149:19 156:6 162:22 171:10 174:8 176:8 178:25 Maxwell-14 40:11,16 41:14 179:20 Maxwell-10 109:20 181:5,14 Maxwell-11 109:23 181:16 Maxwell-12 110:2 161:23 181:18 Maxwell-13 110:5
167:13 184:17 maximum 5:11 Maxwell 1:8 4:24 5:16,21 6:24 7:3 18:21 29:9 31:11 40:14 41:14 53:11 63:7 68:21 69:17 74:22 82:10 83:7 88:20 91:3 96:2,3,3 101:2 111:17 121:5 130:14 133:20 135:16,19 140:25 148:14 149:19 156:6 162:22 171:10 174:8 176:8 178:25 Maxwell's 28:4 182:22 Maxwell-1 40:11,16 41:14 179:20 Maxwell-10 109:20 181:5,14 Maxwell-11 109:23 181:16 Maxwell-12 110:2 161:23 181:18
167:13 184:17 maximum 5:11 Maxwell 1:8 4:24 5:16,21 6:24 7:3 18:21 29:9 31:11 40:14 41:14 53:11 63:7 68:21 69:17 74:22 82:10 83:7 88:20 91:3 96:2,3,3 101:2 111:17 121:5 130:14 133:20 135:16,19 140:25 148:14 149:19 156:6 162:22 171:10 174:8 176:8 178:25 Maxwell-14 40:11,16 41:14 179:20 Maxwell-10 109:20 181:5,14 Maxwell-11 109:23 181:16 Maxwell-12 110:2 161:23 181:18 Maxwell-13 110:5
167:13 184:17 maximum 5:11 Maxwell 1:8 4:24 5:16,21 6:24 7:3 18:21 29:9 31:11 40:14 41:14 53:11 63:7 68:21 69:17 74:22 82:10 83:7 88:20 91:3 96:2,3,3 101:2 111:17 121:5 130:14 133:20 135:16,19 140:25 148:14 149:19 156:6 162:22 171:10 174:8 176:8 178:25 Maxwell-14 40:11,16 41:14 179:20 Maxwell-10 109:20 181:5,14 Maxwell-11 109:23 181:16 Maxwell-12 110:2 161:23 181:18 Maxwell-13 110:5

```
Maxwell-14 112:10
  181:23
Maxwell-15 162:14
  182:5
Maxwell-16 162:18
  164:5 182:7
Maxwell-17 169:25
  182:9
Maxwell-2 45:7,14,19
  179:22
Maxwell-3 52:19 75:2
  83:10 180:5
Maxwell-4 52:23
  139:23 180:8
Maxwell-5 53:2
  180:10
Maxwell-6 53:6
  180:13
Maxwell-7 68:3,22
  180:14
Maxwell-8 180:18
Maxwell-8A 82:25
  181:10
Maxwell-9 180:21
Maxwell-9A 83:4
  181:12
mean 6:17 13:21 18:4
  20:8 47:9 57:7 58:8
  58:12 59:20 66:15
  92:24 103:3 105:16
  111:18 114:23
  116:12 117:11
  119:12,14 124:14
  132:5 140:5 141:8
  143:23 157:9 172:2
meaning 104:5
means 47:5 78:10,14
  78:15,17 92:13
  164:20
meant 168:11
mechanical 17:17
  19:25 20:4 156:5,18
  156:19,20,24
mechanics 125:8
media 1:7,8,16 4:4
  7:10,23 8:3 9:15
  11:25 19:10 22:5,9
  22:12,13,16,19,19
  22:24 23:2 32:7
  39:2,12 41:21 43:10
  43:13,21 44:21
  45:15 51:2 69:21
  72:2 77:24 78:7
  89:14 90:8 92:20
  94:7 97:24 99:11
  100:3.9 105:21
  106:15 110:9 111:5
  111:5,17 124:19
```

```
129:4 130:11
  134:10 145:25
  146:16,23 148:16
  148:23,25 150:10
  150:25 153:14,14
  153:19,19 159:25
  160:19 161:18
  162:2,25 163:16
  164:19 165:19
  167:21 170:19,24
  171:13,25 172:24
  176:16 177:19
  178:25 179:23
Mediaright 23:5
  177:2
mediarightproduct...
  39:17
mediarightproduct...
  41:17 44:18
mediation 56:5 60:23
  167:9.13
meet 55:22 56:4
meeting 54:7 55:21
melodies 43:2 46:13
member 10:8 17:6,6
  17:21,22 18:3,12
  157:13 159:8
members 158:14
  159:10
memory 121:22
mental 6:3,6
mentioned 20:2 37:7
  53:11 61:13 84:10
  112:17
mentioning 123:11
mentions 111:16
met 53:12 55:24,25
  56:8 60:22,23 96:16
MICHAEL 2:9
microphone 42:9
microscopic 14:10,11
middle 49:22
Mike 39:10.14 115:17
Millman 12:15 141:4
  141:6,10
mind 30:3 102:20
  129:23 143:24
mind's 58:20
mine 10:23 30:23
  80:14
minute 23:19 41:6
minutes 23:22 41:11
  96:22
Mitch 138:11
MITCHELL 2:16
modification 75:12
  76:9,10,13,16
modifications 76:8,12
```

```
76:20 77:3
modified 75:7,11
moment 40:16 62:24
  91:9 119:11 137:13
Monaghan 2:3,3,8
  4:18 5:6 6:15 10:15
  13:23 15:10.14
  21:22 23:12,15,25
  24:3,8 25:19,24
  27:3,9,25 28:11,19
  29:6,15 30:2,8,12
  30:16 31:8 32:9
  35:18 37:8 39:9
  40:23 41:13 44:4,8
  44:12 45:10 47:17
  48:16,20 49:6,21,25
  50:12 52:14 59:12
  59:17,22 63:11
  67:23 69:16 70:8
  74:16 77:14 82:18
  87:8 89:3 90:13
  91:2,24 92:5,16
  93:16 95:5 96:20
  99:3,23 100:21
  101:12 103:23
  108:10 109:6,12,15
  112:4 113:4,10
  117:14,19 119:8
  120:15 121:3 122:8
  122:17 129:21
  131:7,19,25 133:17
  134:6 137:23
  138:19 139:8 142:8
  146:5,19 147:9
  149:14 151:18
  152:23 153:9,17,23
  156:9 160:6 163:18
  164:4,9,12,16,20
  166:4 169:22 173:5
  173:12 174:2
  175:15 176:4,13,23
  177:24 178:4,7,18
money 26:7 128:20
  150:6
monitor 161:18
months 73:23 99:10
  129:11 130:8,25
  131:4,12 132:6
Montvale 2:7
morning 4:19 33:4
Motherhood 135:5
mouth 147:12
move 22:21 119:9
  120:6 123:7
moved 66:21 67:5
moving 67:10
MSN 169:9
```

multipage 110:5

181:20 multiple 117:13 music 9:21 14:16,17 14:19 15:5,17,24 17:5 18:4 20:19,22 20:24 21:5 22:16,20 24:22,24,25,25 26:7 31:12 33:25 34:16 35:6 42:2,16 43:4,8 44:23,25,25 46:14 53:24,25,25 54:6 57:3,11,14,17 58:24 59:5,8,23 60:3,9 62:11,12 73:4,25 79:13,23 80:3,4,9 80:17,19 85:25 86:4 93:5,5 94:4 103:17 103:19 106:4,5 107:19 108:6 109:3 111:7,22 113:13,14 114:2 115:6 118:21 122:25 123:3,3 125:6,23,24 127:16 133:13 135:2,3 144:4 153:6,7 155:11,14,18,24 158:2,21 159:13,17 161:19 162:24 165:16,17 166:18 166:22,23 167:7 168:4 169:9 170:20 170:21 174:4,18,21 175:2 176:10 177:3 177:10,15 179:3 musical 10:9 14:22,23 15:18 17:11 18:17 29:20 42:17 59:11 59:13 87:21 musician 29:2,18 158:24 musicians 43:6 46:8 46:16 84:9 85:5,7,8 157:16,17,21,23 158:12,17 159:9 MusicMatch 169:12 MusicNet 169:14,15 MusicNow 169:15 music/Harmonizing 43:2 46:12 music/multi 43:9,21 mutual 76:5 103:14 mutually 61:21

N 2:1 4:2 184:1 name 4:10,20,24 5:3 5:8,10,12,15,18,19 5:23 8:17 22:11,13

135:21 136:14

22:14,15 35:25 179:16 184:5,10 44:20 55:6,9 56:21 notice 1:18 142:25 71:13 89:9 115:17 174:10 119:19 121:7 noticed 38:24 91:4 123:24 124:3,4 notification 130:12 161:3.9 November 148:19,21 names 55:13 85:11,13 number 4:15 40:3 Napster 34:15 127:6 70:4 74:14,15 112:7 174:24 136:8 142:22 157:5 narrative 39:11 157:7 narrow 69:25 numbers 141:5 Nassau 23:7 151:11 nature 11:8 57:22 nurturing 42:18 navigate 152:3 O 154:17 necessarily 70:20 O 4:2 184:1 need 6:9 31:5 40:16 oath 3:8 137:10 40:17 41:6 97:3 object 29:5 90:10 106:2,6 115:2 104:6 147:21 123:14 125:8 objected 30:22 131:19 145:14 objection 5:4,7 6:13 158:10 13:18 15:8 18:18 needed 72:12 97:2 28:15 29:22 30:14 106:13 35:16 37:2 47:15 needs 39:7 54:14 98:20 103:21 negative 14:24 108:8 129:15 131:5 negotiated 94:11 142:7 146:17 96:25 152:22 153:8 negotiation 75:20 155:19 158:3 160:4 negotiations 63:4 160:22 163:3 173:2 77:21 176:13 177:25 Net 146:11 178:5 network 107:7 objections 3:13 networks 100:7 obliquely 101:25 106:21 107:5 obtain 18:15 never 55:24,25 87:7 obtained 39:15 96:2 96:16 111:19 141:10 142:12 154:16 159:8 171:8 obtaining 97:7 174:23 obvious 104:14 106:8 new 1:2,19,20,24,24 obviously 39:5 105:9 2:7,15,15 4:6,15,16 occasion 10:4 16:8 7:11,15,15 8:4 18:15 35:4 65:8 11:23 22:17.23 83:21 157:19 38:21 42:8 45:4,5 161:17 167:18 67:2 73:22 107:9 175:18 160:2 184:6 occurred 53:15 63:23 News 165:4 Oceanside 36:9 niche 60:6 62:4 78:24 offer 42:4 48:10 niche-oriented 59:5 49:12 136:8,21 Nicholas 123:25 157:20 nine 124:21,25 125:3 offered 137:15 160:2 125:18 126:9 127:8 160:19 161:19 144:23,25 145:2 offering 46:4 nonmaterial 20:19 offers 41:21 non-exclusive 89:16 office 30:23 66:15,16 92:22 105:23 67:10 non-for-profit 7:23 officer 3:8 7:18 8:22 Notary 1:20 3:18 4:6 9:11

officers 8:21 9:10 officerships 9:7 offices 1:18 7:13 26:24 66:14,14 151:17 official 5:15,17,22 Oh 56:6 96:20 111:21 117:18 120:15 158:6 okay 4:23 5:2,14,22 5:25 6:10,22 7:2,6 8:3,19 9:4,9,14,22 9:25 10:13 11:2,6,8 11:22 12:8 13:12,15 14:14 15:23 16:4 17:3,15,20 18:9,15 19:24 20:4,14 22:5 22:9,25,25 23:16,23 23:25 24:2,12,17 25:8,13 26:23 27:3 27:14,25 30:8,8,15 31:8,9,15,21 32:4,9 32:19 33:2,11 34:19 35:9,12,18 36:15,22 37:15,18,22 38:11 39:20 40:5 41:4,6,9 41:20 45:18,22 46:25 47:6 48:19 51:13 52:14 53:11 53:20 54:11,21,24 55:20 56:2,15,19 57:7,16,25 58:22,23 60:11,17 61:5,23 62:7,14 63:6,11 64:12,25 67:13,18 69:11,16,24 71:12 72:8,22 77:20 78:5 79:22 80:2,6 81:6 81:14,19,22 82:9,22 83:7,19,24 84:5,18 84:21,25 85:15 86:15,18 87:8 88:5 88:8,18 89:13,22 91:24 95:20 96:12 96:17 97:21 99:3,15 101:23 103:23 104:8 106:21 107:15,24 108:13 109:6 110:22,25 111:8,20 112:4,25 113:5,11 114:13 115:4,15 116:12,16 117:18 119:17 120:6 123:5,6,24 124:13 126:9 127:24 128:3 129:25 130:5,16 132:5 133:14

Document 37-10

139:21 140:24 141:13,18 142:18 142:25 143:17 144:10 145:19 146:7 148:14 149:18 150:23 153:5 156:9,13,17 159:12,21 160:24 161:22 162:5 164:15,15 165:5 167:12 171:15,19 171:21 173:22 174:25 175:13 older 109:3 154:20 omitted 178:20 once 11:7 56:4 86:19 ones 112:20 one-page 40:11 52:23 162:14,18 169:25 179:20 180:8 182:5 182:7,9 ongoing 12:6 on-line 154:16,17 168:4 176:21 open 171:2 operate 110:22 opinion 58:17 opportunity 107:4 146:24 opposed 67:3 Orange 1:18,23 Orchard 1:8 21:9,10 24:15,19 25:18,19 26:9,18 28:7 33:12 33:15,16,21 34:2,2 34:5,7,17,20 35:2,5 35:6,14 36:24 37:12 37:21 38:7,8 53:4 69:5 73:20,21 78:20 79:3 102:24 110:6 123:20 124:8,21 125:2,3 126:3 127:2 127:9 128:13 133:9 133:12 134:2,9,17 136:17 137:2,11 138:10,16 139:6,16 139:24 140:4,8,18 141:7,10 142:2,12 143:10 144:4,13,19 145:10 146:2 147:2 148:4,17,23 149:13 149:22 150:17.25 151:8,13,21,24 152:8 153:16,24 154:7,12,15,18 155:6,16 159:20 165:13,15,18,20,24

166:9,15 167:2,6,19 167:23 168:12,23 169:18 170:2,4,10 170:14,22 171:14 172:9,15 175:7 180:12 181:21 182:10,24 Orchard's 145:7 orchestra 42:6 Orchestrating 43:4 46:14 order 16:20 ordering 107:10 organizations 17:4,20 18:3 original 42:2 68:18 77:8 101:24 181:7 outcome 184:16 outside 23:19 132:6 owner 8:13 9:12 35:7 38:8 85:22 156:15 177:15 owners 86:3 174:12 ownership 33:22 162:6 163:16,22,23 165:7 177:9 owning 58:13 p 2:1,1 164:23,25 166:8 174:11 176:25 177:5.10 page 39:10,11,15 41:15 45:25 63:17 70:3 75:13 114:13 116:6,16,16,17,18 117:17 119:5 120:8 120:8 121:8 137:24 137:25 138:24

141:19,21 150:21 161:24 179:19 180:4 181:4 182:4 182:14,21 183:4 pages 116:13,25 117:5 118:7 120:12 177:2 paid 20:6 21:4 24:13 24:14 84:8,15 150:2 150:2,10 155:14 157:25 158:11 Palladino 1:9 36:2,16 38:5 46:23 53:13,17 54:8 70:15 71:23 72:24 88:6 94:13 96:4 159:3 Palladino's 70:23 71:20 Paper 64:16

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papers 160:10 162:9	period 31:10 39:21	112:9,15 123:3	118:6 150:19 151:7	171:7 180:6 182:16
paragraph 62:22	123:21 146:9	124:14 128:24	preserving 34:9	production 10:3
89:14 91:13 94:7	155:15	132:18,22 133:3,6	President 8:7,22,25	22:10 27:4 28:4
97:21 100:2 102:4	Perlman 124:4 134:2	133:10,13 162:10	previously 75:23	32:11 44:23 52:6
102:14 104:9	134:9 135:25	162:13,17 169:24	price 160:15	68:22 69:12,20
105:21 106:14	136:16 139:15,22	176:11 177:2,16,20	Primal 135:10	74:24,25 112:23
129:10,22 130:6	142:21 166:16	179:3,19 180:4	primarily 13:16	140:19 148:10
parameters 6:11	171:9 172:3,5	181:4 182:4	principal 8:13 51:19	149:5 153:14 154:6
parenthetical 161:11	permission 85:24	plausible 136:21	110:25	162:10 163:20
parenthetically 161:7	98:8	play 36:10	print 6:8,9 40:18	182:18,20 183:2
parents 64:24 65:9,24	persist 30:18	Plaza 2:14	63:13	productions 1:8,16
67:5,11,16	person 10:5 13:15	please 4:9 6:16 10:20	printed 39:25 44:19	4:4 7:10 8:4 9:15
part 26:11 37:16	123:16,17 124:7	24:9 40:9 45:9 52:3	135:15 153:3	12:2 19:11 22:5,12
65:22 71:4 133:12	personal 5:9 31:23,25	53:20 108:24	printing 43:8 97:20	22:19 23:6 32:7
148:24 149:2,7	58:17 80:11,12,13	121:25 128:15	100:12	39:2,12 41:21 42:4
150:20 158:12	personally 25:11	137:23 143:21	printout 23:10 39:15	43:13 44:21 45:16
161:9 163:6	124:16,23 140:20	146:12 147:9,13	41:15 45:24 71:7	51:3 77:24 78:7
	163:11 176:16	178:6	72:15 161:23	89:14 90:8 92:20
participate 102:8	persons 18:16	plural 85:8	printouts 47:25	94:8 97:24 99:12
158:2,18	persons 18.16 pertain 152:9	point 42:23,25 43:4,6	prior 40:3 54:20 56:7	100:4,9 105:22
particular 30:10 32:23 116:9 117:15	pertain 132.9 pertaining 17:4 66:7	43:8,9,15,20 47:12	60:24 61:5,10 62:14	106:15 111:5
118:10	pet 121:17,19	66:14 91:10 105:8	64:7 128:25 130:13	124:19 130:11
	pet 121.17,19 pets.com 119:20	132:22 151:25	141:5,9 151:14	134:11 145:25
parties 3:5 9:23 129:8	1 *	168:5,6	private 31:24	148:16,24 150:11
184:15	121:19 123:10 phone 141:5	points 88:23,23 89:2	probably 10:17 34:12	151:2 153:15,20
parts 89:5,6		Policy 146:13	40:17 74:15 79:7	159:25 160:20
party 16:9,18 88:9	Photographic 165:2 phrase 56:25 92:18	portion 76:12 96:5	89:11 116:14	161:19 162:2 163:2
130:12 175:22	92:20 102:19 103:2	99:18	172:22	163:17 167:21
passed 86:19	104:9 105:13 106:2	position 8:5,24	problem 38:2	171:14,25 172:24
PATRICK 2:8		positive 15:20 81:21	proceedings 163:6	176:17 177:19
Paul 12:15 141:4,6,9	143:3 168:11	posterve 13.20 81.21 possession 26:24	proceeds 51:12	179:2,23
pay 100:9 128:20	physical 6:2 20:9	possession 20.24 possibilities 172:14	process 168:7	products 57:17 71:18
146:10 151:24	110:20 124:13	possibility 107:9	procure 97:4	71:21 82:2 88:2
156:15 157:2	171:18 173:20		produce 28:21 41:25	112:15 115:6 148:5
payable 148:16	physically 63:22 66:13	166:14,17 possible 37:22 38:3	74:13 76:17	149:2 154:8 161:19
payment 32:4 133:6		38:10 107:10	produced 28:21	162:6 174:9
146:13 155:16	PI 115:19	137:15 166:20	67:18 68:25 69:7	professional 42:17
payments 26:10	piano 42:5	I .	74:10 91:22 112:22	professionally 5:13
27:10,14 28:6 31:11	Pick 54:18	postage 100:11	l .	project 42:21
31:17 32:12 132:18	picked 61:11 83:19	potential 73:3,5,12	149:12 151:13,20	
132:19 148:4,25	110:18	124:23	152:16 154:19	promote 53:25 100:5
149:7,9 182:23	piece 12:24	potentially 6:7	172:6,13 177:11	106:4,16 112:14
183:5	pipe 65:21	125:16	producer 9:18 111:17	125:7,22
Penn 2:14	pirated 86:4	potentials 106:13	producers 42:13	Promotes 47:14
people 7:24 39:5	place 91:6 147:7	Pounding 135:10	producing 42:23	promoting 73:25 79:13,23 80:3 84:2
50:22 58:15 68:9,13	places 168:15	practice 19:20	46:10 142:2	1
68:17 92:25 113:12	Plains 1:19	precise 13:13	product 39:5 47:2,5	84:4
161:8,15,25 180:19	plaintiff 11:12,18,21	predate 108:19	47:14,23 48:5 49:9	prompted 72:10
180:22 181:6	12:25 100:18	prefer 6:23 58:21	50:16,21 51:3,6,10	proofreading 136:22
percent 8:10,11	Plaintiffs 1:5 2:5	premise 137:2	51:13,16,23 52:9,20	properties 172:19
146:11	40:10 45:13 49:7,8	Premium 115:20	59:5 61:13 74:4	protecting 34:10
percentage 8:16	50:18 52:18,22 53:2	prepackaged 95:20	79:14,17 80:8,17	protection 19:15,22
51:12 78:12	53:6 63:7 68:2,7,11	prepare 32:19	83:10 85:25 88:19	provide 9:22 33:25
percentages 75:22	68:15 81:3,5 82:24	prepared 75:3,5 84:7	97:3,4,7 102:2	79:12 140:17
perform 144:14	83:3 84:6 85:16	prepped 50:9	112:16 114:10	145:23 146:7
performances 43:7	86:8 87:13,18 88:20	present 4:13 7:17 9:6	121:11 122:23	provided 69:6 129:2
46:17	90:8 95:18,25 96:4	18:8 63:22 123:15	123:18 124:14	130:12 139:14
performing 10:9 17:6	99:13 101:4 109:19	167:9	129:4 136:3,19	140:22 150:15
17:12 27:16	109:22,25 110:4	presented 104:15	138:3 144:7 168:10	152:11,14 162:9

172:8
provides 130:2
providing 157:20
provisions 100:16
130:17
Public 1:20 3:18 4:6
179:16 184:5,10
publisher 15:5,17,24
publishers 17:18
publishing 14:19
15:21 16:14,19
108:18 109:3
publishings 14:17
purpose 100:11
126:10,18
pursuant 1:17 67:19
pursue 50:13 92:17
put 84:9 114:23
116:17 117:5 118:7
170:24 171:22
172:11,14,15
173:15
putting 147:11
166:18
1 0

quantity 81:12,12 94:18,19 96:5 quarterly 146:11 question 10:13,19,21 10:23 11:14 14:9 15:3,13 17:3 18:2 18:20 21:20 24:7,10 28:10 29:7 37:20 48:6,18,21 51:4 52:4 57:18 59:15,18 60:24 63:2 76:11,23 77:12 79:15 83:8 88:17 89:21 96:7 101:11,16,19,24 103:25 105:5,6,11 105:20 108:23 119:11 127:22,23 128:2,4,14 131:8,8 132:3 139:2,9 141:20 143:21 149:6 152:5 156:17 161:5 162:23 165:14 173:6 176:14 178:17

questioned 175:25

questioning 49:23

questions 6:4 29:23

50:13 53:9 54:15

163:25 175:16

50:10 92:3 178:21

37:24 41:5 48:11,14

92:17 105:5 139:10

```
176:3,7,23 178:3,20
  179:7
quick 23:20
quite 62:23
quote 170:19
```

R R 2:1 4:2 184:1 raise 57:25 raised 58:25 read 6:8,9,18 14:6 24:9,10 40:25 41:3 43:16,20 53:10 59:18 75:17 89:19 90:15 91:4,6,16,17 92:10 93:6,17 94:6 94:10 97:22 98:2 99:18,22 101:2 102:4 105:6 114:17 130:5,14,24 131:3 131:10,17,20,24 132:8 134:4 143:4 145:14,15,22 152:3 164:16 reading 40:18 41:23 45:21 46:4,6 89:13

90:5,21,25 91:19 92:14 118:13,19 129:10 really 36:12 63:5 106:2 126:2

RealNetworks 169:15 reason 80:11,12,13 167:25

reasonably 100:22

reasons 5:9 79:8 recall 12:3,10 18:10 26:22 33:17,18,20 33:24 35:3 39:24 40:4 48:12,23 51:21 52:13 53:14,16

54:22 55:3,5,8,11 55:17 56:11 61:8 62:9 63:5 65:3,17 66:23,25 67:8,17 72:7,8,11 73:20 76:15 79:7 95:7,9 101:7,19 102:15

104:11 115:5,22 121:7,16,22 127:7 127:19 128:8 130:4 130:22 132:12 140:5 141:23 145:3

149:3 159:23 160:13 166:21 167:16 169:7 170:7 170:12 177:3

recalled 130:20

recalls 23:21 receive 20:22 31:18 155:15 received 21:8 27:10

27:14 28:6 29:3 31:11,17 32:13 80:24 83:11,16,18 84:5 148:3,25 182:23 183:6 receiving 95:7,9

145:8 Recess 24:5 52:17

109:18 156:4 recollection 18:8 34:21 37:19 61:3,20

71:15 75:4,10,25 76:14 77:6,19,22 81:4,8,17 83:15 97:17 121:12 124:22 125:19 126:13,20 136:12 139:19

record 4:10 17:18

24:3,17 29:25 33:13 41:25 44:15 51:25 70:7,18,19 74:19,21 75:17 81:24 91:21 113:19 115:24

134:5 149:12 170:5 170:8,11,15,16,16 171:2 178:5,23 184:11

recorded 13:8,9 84:8 111:21 179:3 recording 10:3 40:12

41:22,23 42:7,10,11 43:7 44:24 46:8,16 85:2,6 103:13 157:4 165:3 179:21

recordings 73:4 78:12,24 85:9,20

100:6 102:6 103:3 104:23,25 106:17 144:9,11 145:12 146:9,14

records 20:9 28:22 31:17 32:11 59:6 60:9 62:5 183:5

red 64:17,17 refer 39:5 86:2

102:16,18 104:25 114:14

reference 65:6 102:6 104:22 114:4 141:4 143:13

referenced 113:19 144:3

references 102:21

113:15 161:24 referencing 111:16 referral 51:15 referred 80:16 102:14 142:20 144:7 referring 25:17 82:8 94:23 113:6 129:13 138:6 170:17

refers 118:20 143:2 refining 43:2 46:13 reflect 5:11 24:4 28:5

76:4 88:25 103:10 182:23

reflected 121:23 regard 29:13 182:17 regarding 28:23 57:3 57:14 108:6 133:9 162:15,19 170:2 177:15 182:6,8,10

registration 13:17 relate 31:25 related 30:9 37:12

57:17 58:24 60:3 71:20 113:24 117:8 122:24,25 133:19

177:10 184:14 relating 28:17 relation 118:16

relationship 73:22 86:11 151:21 relatively 154:19

Relaxation 60:19 relaxed 42:18

Release 170:2 182:11 relevance 28:10,15 119:15

relevant 5:9 28:12,13 30:5 73:14,17 78:25 104:4 116:8 119:20 178:22

rely 121:10,21 123:14 142:2

relying 98:16

remember 19:25 23:16 26:20 57:5 61:18,24 62:25 63:3 95:2 112:22 115:7

124:6 128:5 143:3 156:10 161:8 remembered 161:10

rendering 133:2 renewed 172:21 rep 47:7 56:13 115:16

136:3,19 repeat 29:21 76:23 rephrase 10:22 13:8 34:4 37:9

replicate 111:6 replicating 43:9,21 46:19 110:16 replication 38:22 39:3,6 46:22 110:19 reporter 4:9,12 6:23 7:3 40:7,15 52:2 184:4 **Reporting** 1:18,23 repose 104:17

reposes 71:7 represent 24:21 36:16 40:6 88:22 89:7 113:16 148:24 149:7 171:19

177:14 178:24 representation 33:21 47:2,5,24 48:5 49:10 50:16 51:23

52:9,20 61:13 74:4 79:14,18 80:8,9 83:10 88:19 103:17 112:16 114:10 129:5 130:10 138:3 144:7 168:10 180:6 182:16

representative 38:15 51:3,7 89:16 92:21 105:23

represented 21:13 38:7 50:20 51:14 80:3 83:13

representing 21:17 22:2 79:22

represents 47:13 76:20 reproduce 97:14

reproduction 20:9 request 27:8 28:16 32:16 67:19 69:8

75:18 142:3 182:20 183:2 requested 30:21

151:14 require 75:21 175:23 reread 59:15 131:15 reserved 3:13 reside 71:11

resolution 12:19 respect 7:18 20:23 21:5 32:14 35:14 36:24 37:4 50:18 78:8 85:17 123:9 148:25 183:7

respectfully 139:12 respective 3:4 response 37:20 69:5,8 responsibility 47:22

Filed 06/06/2008

retrieve 65:9 reveal 119:19 revenue 24:22 review 75:22 reviewed 162:9 reviewing 6:4 revision 115:10 Rhapsody 174:15 175:3 rhapsody.com 109:2 181:16 Rhetorically 143:18 right 1:7,16 4:4 7:10 8:3 9:15 10:9 11:2 12:17 15:25 19:10 22:5,9,12,13,16,19 22:20,24 23:2 28:2 32:7,16 34:4 36:17 39:2,12 41:21 43:1 44:12,21 45:15 48:20 49:21 50:18 51:2 60:20 61:16 63:6,12 69:21,22 74:6,8,11 76:18,22 77:4,24 78:7 79:20 80:21 85:4,23 86:2 86:25 87:22 89:14 90:8 91:9 92:16,20 94:7 96:23 97:12,1 97:24 98:19 99:12 99:12,21 100:3,9 101:2 104:17 105:22 106:15 107:13,25 108:21 109:4,7 111:5,11 112:25 114:6 116:10,18 117:3,2 118:21,24 120:3 121:13 122:3,8,11 122:14 123:6,7,13 124:19 125:17,20 129:4 130:11 132:19 134:10 137:18 138:5 139:17,21 140:10 140:15 141:2 142:22 144:12,15 145:13,25 147:11 148:5,16,23,25 149:14 150:10,12	170:24 171:11,13 171:17,25 172:24 175:10 176:17 177:19 178:25 179:23 rights 17:7,12 19:3,6 19:17 27:16 85:16 100:19 107:18,19 107:23 108:7 136:17 158:19 165:10 167:6 ring 27:19,23 123:11 123:25 124:5 Rockland 1:18,23 role 51:2 Romance 60:9 room 7:15 140:11 roughly 13:13 52:12 route 96:10,11 royalties 17:17 19:25 20:4,23 21:4 26:8 29:2,19 151:11 156:18 royalty 27:17 157:2 Rule 67:20 163:20 164:6 Rules 93:22 Russ 36:2,3 38:5,12 39:6 43:23 49:14 51:16 53:21,21 54:3 54:12 56:9,23 58:25 62:5 70:14,23 71:20 71:23 72:3,24 79:8 81:2 85:18 86:2 87:2,4,5,19 88:6,15 88:15 94:13 97:8,10	134:12 142:20 166:16 171:9 172:3 172:5 sample 122:21,21,22 Samples 122:18,19 123:9,10 sampling 27:5 satisfy 45:23 85:15 saying 5:23 16:12 26:17 32:5 50:16 76:6 80:22 105:3,25 162:22 says 35:20 41:15 61:14 71:15 75:15 89:25 90:2,20,23,25 91:17,17 92:12 100:3 105:21 106:15 114:18 122:16,18,20 134:10,12,23 138:24 139:23 143:7,8 145:17 146:6 147:2,8,10,21 147:21,22 161:14 163:22,24 164:18 166:8 171:24 172:24 scale 157:25 158:11 schedule 42:19 screen 38:24 44:17,17 45:24 109:21,24 110:3 162:15,19 166:7 167:4 169:25 181:14,17,18 182:5 182:7,9 script 75:23 sealing 3:5 search 22:23 second 39:10,11,14 63:17 75:13 89:14 91:13 94:7 104:8 105:21 118:12,15 118:18 120:7 137:24 148:17 Section 157:10 sections 41:2 see 5:14 22:24 30:20 47:25 57:21 62:9,11 69:25 72:18 74:14	174:3 seeing 6:7 89:22 166:12 seen 15:21 19:13 49:3 87:11,17 111:19 161:12 163:15 164:5 165:25 sell 35:21 62:11 93:2 93:4,11 94:9 97:2 103:18 104:18 106:4,10 108:21 109:4 115:18 121:11 124:13,18 125:7,23 126:6 127:3,10 128:11 133:13 147:2 153:25 176:10,17 176:20 sellers 34:16 selling 80:4 144:14 145:12 sells 168:17 send 72:10 73:3 121:18 125:12 126:13 137:10 138:16 sending 13:25 126:10 sense 14:24 143:19,20 143:25 sent 33:3 72:3 73:11 73:25 96:15 122:16 122:18,19,20,21 123:9,10,18 125:4,6 125:18 126:9,16 127:8 137:5 139:6 170:22 172:3,4 sentence 93:6,14,17 94:6 98:22 143:8 separate 22:18 95:3 140:3,6 separately 82:5 107:2 series 65:14 service 41:20 48:9 49:11 79:12 services 9:23,25 10:3 10:3 42:22 46:3,7 94:12 157:20 sessions 43:7 46:17 85:2,6	shares 8:11 sheet 43:8 70:17 72:15,17,23 73:25 sheets 70:14 71:16,17 71:22 72:12 73:11 Shelowitz 2:12,16 5:4 6:13 10:12 12:11 13:18 15:2,8 18:18 21:14,19 23:9,14,17 24:2,6 25:16,21 27:6 28:9,14,20 29:13,16 30:6,9,15 31:5,9 32:17 35:16 37:2 40:8,19,20 41:10 44:3 45:8 47:15 48:13 49:19 49:24 50:4,15 54:14 59:14 63:9 67:22 69:3,14 70:6,10 74:7,17,18 75:16 77:11 81:23 88:24 89:20 90:9,18 91:14 91:25 92:8 93:13,21 94:22 96:18 98:20 99:5,24 100:23 101:5 103:21 108:8 109:10,14,17 113:7 114:16,20 117:12 117:17,21,25 118:3 119:3 120:10,18 122:2,11 127:21,25 129:15 131:5,14,21 133:15,18,19,24 134:7 137:19 138:2 138:9 140:12 142:7 143:4,6 145:15 146:3,17 147:4,10 148:12 149:11,16 151:9 152:22 153:8 153:16,21 155:19 156:7 158:3,7 160:4 160:22 163:3,14,21 148:12 149:11,16 151:9 152:22 153:8 176:2,6 178:2,6,16 178:19 179:6 shipped 124:20,23,25 shopping 100:7
retrieve 65:9 reveal 119:19 revenue 24:22 review 75:22 reviewed 162:9 reviewing 6:4 revision 115:10 Rhapsody 174:15 175:3 rhapsody.com 109:2 181:16 Rhetorically 143:18 right 1:7,16 4:4 7:10 8:3 9:15 10:9 11:2 12:17 15:25 19:10 22:5,9,12,13,16,19 22:20,24 23:2 28:2 32:7,16 34:4 36:17 39:2,12 41:21 43:13 44:12,21 45:15 48:20 49:21 50:18 51:2 60:20 61:16 63:6,12 69:21,22 74:6,8,11 76:18,22 77:4,24 78:7 79:20 80:21 85:4,23 86:2 86:25 87:22 89:14 90:8 91:9 92:16,20 94:7 96:23 97:12,1 97:24 98:19 99:12 99:12,21 100:3,9 101:2 104:17 105:22 106:15 107:13,25 108:21 109:4,7 111:5,11 112:25 114:6 116:10,18 117:3,2 118:21,24 120:3 121:13 122:3,8,11 122:14 123:6,7,13 124:19 125:17,20 129:4 130:11 132:19 134:10 137:18 138:5 139:17,21 140:10 140:15 141:2 142:22 144:12,15 145:13,25 147:11 148:5,16,23,25	168:12,21 170:19 170:24 171:11,13 171:17,25 172:24 175:10 176:17 177:19 178:25 179:23 rights 17:7,12 19:3,6 19:17 27:16 85:16 100:19 107:18,19 107:23 108:7 136:17 158:19 165:10 167:6 ring 27:19,23 123:11 123:25 124:5 Rockland 1:18,23 role 51:2 Romance 60:9 room 7:15 140:11 roughly 13:13 52:12 route 96:10,11 royalties 17:17 19:25 20:4,23 21:4 26:8 29:2,19 151:11 156:18 royalty 27:17 157:2 Rule 67:20 163:20 164:6 Rules 93:22 Russ 36:2,3 38:5,12 39:6 43:23 49:14 51:16 53:21,21 54:3 54:12 56:9,23 58:25 62:5 70:14,23 71:20 71:23 72:3,24 79:8 81:2 85:18 86:2 87:2,4,5,19 88:6,15 88:15 94:13 97:8,10 98:11 110:17,25 11:25 170:17 RUSSELL 1:9 Russ's 38:13 56:12 97:14 110:12 S S 2:1 4:2 179:18 180:2 181:2 182:2 safe 67:13 sale 35:6 78:11 94:14 124:23,24 125:2 128:21 153:7	166:16 171:9 172:3 172:5 sample 122:21,21,22 Samples 122:18,19 123:9,10 sampling 27:5 satisfy 45:23 85:15 saying 5:23 16:12 26:17 32:5 50:16 76:6 80:22 105:3,25 162:22 says 35:20 41:15 61:14 71:15 75:15 89:25 90:2,20,23,25 91:17,17 92:12 100:3 105:21 106:15 114:18 122:16,18,20 134:10,12,23 138:24 139:23 143:7,8 145:17 146:6 147:2,8,10,21 147:21,22 161:14 163:22,24 164:18 166:8 171:24 172:24 scale 157:25 158:11 schedule 42:19 screen 38:24 44:17,17 45:24 109:21,24 110:3 162:15,19 166:7 167:4 169:25 181:14,17,18 182:5 182:7,9 script 75:23 sealing 3:5 search 22:23 second 39:10,11,14 63:17 75:13 89:14 91:13 94:7 104:8 105:21 118:12,15 118:18 120:7 137:24 148:17 Section 157:10 sections 41:2 see 5:14 22:24 30:20 47:25 57:21 62:9,11	174:3 seeing 6:7 89:22 166:12 seen 15:21 19:13 49:3 87:11,17 111:19 161:12 163:15 164:5 165:25 sell 35:21 62:11 93:2 93:4,11 94:9 97:2 103:18 104:18 106:4,10 108:21 109:4 115:18 121:11 124:13,18 125:7,23 126:6 127:3,10 128:11 133:13 147:2 153:25 176:10,17 176:20 sellers 34:16 selling 80:4 144:14 145:12 sells 168:17 send 72:10 73:3 121:18 125:12 126:13 137:10 138:16 sending 13:25 126:10 sense 14:24 143:19,20 143:25 sent 33:3 72:3 73:11 73:25 96:15 122:16 122:18,19,20,21 123:9,10,18 125:4,6 125:18 126:9,16 127:8 137:5 139:6 170:22 172:3,4 sentence 93:6,14,17 94:6 98:22 143:8 separate 22:18 95:3 140:3,6 separately 82:5 107:2 series 65:14 service 41:20 48:9 49:11 79:12 services 9:23,25 10:3 10:3 42:22 46:3,7 94:12 157:20 sessions 43:7 46:17	sheet 43:8 70:17 72:15,17,23 73:25 sheets 70:14 71:16,17 71:22 72:12 73:11 Shelowitz 2:12,16 5:4 6:13 10:12 12:11 13:18 15:2,8 18:18 21:14,19 23:9,14,17 24:2,6 25:16,21 27:6 28:9,14,20 29:13,16 30:6,9,15 31:5,9 32:17 35:16 37:2 40:8,19,20 41:10 44:3 45:8 47:15 48:13 49:19 49:24 50:4,15 54:14 59:14 63:9 67:22 69:3,14 70:6,10 74:7,17,18 75:16 77:11 81:23 88:24 89:20 90:9,18 91:14 91:25 92:8 93:13,21 94:22 96:18 98:20 99:5,24 100:23 101:5 103:21 108:8 109:10,14,17 113:7 114:16,20 117:12 117:17,21,25 118:3 119:3 120:10,18 122:2,11 127:21,25 129:15 131:5,14,21 133:15,18,19,24 134:7 137:19 138:2 138:9 140:12 142:7 143:4,6 145:15 146:3,17 147:4,10 148:12 149:11,16 151:9 152:22 153:8 153:16,21 155:19 156:7 158:3,7 160:4 160:22 163:3,14,21 148:12 149:11,16 151:9 152:22 153:8 176:2,6 178:2,6,16 178:19 179:6 shipped 124:20,23,25
retrieve 65:9 reveal 119:19 revenue 24:22 review 75:22 reviewed 162:9 reviewing 6:4 revision 115:10 Rhapsody 174:15 175:3 rhapsody.com 109:2 181:16 Rhetorically 143:18 right 1:7,16 4:4 7:10 8:3 9:15 10:9 11:2 12:17 15:25 19:10 22:5,9,12,13,16,19 22:20,24 23:2 28:2 32:7,16 34:4 36:17 39:2,12 41:21 43:15 48:20 49:21 50:18 51:2 60:20 61:16 63:6,12 69:21,22 74:6,8,11 76:18,22 77:4,24 78:7 79:20 80:21 85:4,23 86:2 86:25 87:22 89:14 90:8 91:9 92:16,20 94:7 96:23 97:12,1 97:24 98:19 99:12 99:12,21 100:3,9 101:2 104:17 105:22 106:15 107:13,25 108:21 109:4,7 111:5,11 112:25 114:6 116:10,18 117:3,2 118:21,24 120:3 121:13 122:3,8,11 122:14 123:6,7,13 124:19 125:17,20 129:4 130:11 132:19 134:10 137:18 138:5 139:17,21 140:10 140:15 141:2 142:22 144:12,15 145:13,25 147:11	168:12,21 170:19 170:24 171:11,13 171:17,25 172:24 175:10 176:17 177:19 178:25 179:23 rights 17:7,12 19:3,6 19:17 27:16 85:16 100:19 107:18,19 107:23 108:7 136:17 158:19 165:10 167:6 ring 27:19,23 123:11 123:25 124:5 Rockland 1:18,23 role 51:2 Romance 60:9 room 7:15 140:11 roughly 13:13 52:12 route 96:10,11 royalties 17:17 19:25 20:4,23 21:4 26:8 29:2,19 151:11 156:18 royalty 27:17 157:2 Rule 67:20 163:20 164:6 Rules 93:22 Russ 36:2,3 38:5,12 39:6 43:23 49:14 51:16 53:21,21 54:3 54:12 56:9,23 58:25 62:5 70:14,23 71:20 71:23 72:3,24 79:8 81:2 85:18 86:2 87:2,4,5,19 88:6,15 88:15 94:13 97:8,10 98:11 110:17,25 11:25 170:17 RUSSELL 1:9 Russ's 38:13 56:12 97:14 110:12 S S 2:1 4:2 179:18 180:2 181:2 182:2 safe 67:13 sale 35:6 78:11 94:14 124:23,24 125:2	166:16 171:9 172:3 172:5 sample 122:21,21,22 Samples 122:18,19 123:9,10 sampling 27:5 satisfy 45:23 85:15 saying 5:23 16:12 26:17 32:5 50:16 76:6 80:22 105:3,25 162:22 says 35:20 41:15 61:14 71:15 75:15 89:25 90:2,20,23,25 91:17,17 92:12 100:3 105:21 106:15 114:18 122:16,18,20 134:10,12,23 138:24 139:23 143:7,8 145:17 146:6 147:2,8,10,21 147:21,22 161:14 163:22,24 164:18 166:8 171:24 172:24 scale 157:25 158:11 schedule 42:19 screen 38:24 44:17,17 45:24 109:21,24 110:3 162:15,19 166:7 167:4 169:25 181:14,17,18 182:5 182:7,9 script 75:23 sealing 3:5 search 22:23 second 39:10,11,14 63:17 75:13 89:14 91:13 94:7 104:8 105:21 118:12,15 118:18 120:7 137:24 148:17 Section 157:10 sections 41:2 see 5:14 22:24 30:20	174:3 seeing 6:7 89:22 166:12 seen 15:21 19:13 49:3 87:11,17 111:19 161:12 163:15 164:5 165:25 sell 35:21 62:11 93:2 93:4,11 94:9 97:2 103:18 104:18 106:4,10 108:21 109:4 115:18 121:11 124:13,18 125:7,23 126:6 127:3,10 128:11 133:13 147:2 153:25 176:10,17 176:20 sellers 34:16 selling 80:4 144:14 145:12 sells 168:17 send 72:10 73:3 121:18 125:12 126:13 137:10 138:16 sending 13:25 126:10 sense 14:24 143:19,20 143:25 sent 33:3 72:3 73:11 73:25 96:15 122:16 122:18,19,20,21 123:9,10,18 125:4,6 125:18 126:9,16 127:8 137:5 139:6 170:22 172:3,4 sentence 93:6,14,17 94:6 98:22 143:8 separate 22:18 95:3 140:3,6 separately 82:5 107:2 series 65:14 service 41:20 48:9 49:11 79:12 services 9:23,25 10:3 10:3 42:22 46:3,7 94:12 157:20	sheet 43:8 70:17 72:15,17,23 73:25 sheets 70:14 71:16,17 71:22 72:12 73:11 Shelowitz 2:12,16 5:4 6:13 10:12 12:11 13:18 15:2,8 18:18 21:14,19 23:9,14,17 24:2,6 25:16,21 27:6 28:9,14,20 29:13,16 30:6,9,15 31:5,9 32:17 35:16 37:2 40:8,19,20 41:10 44:3 45:8 47:15 48:13 49:19 49:24 50:4,15 54:14 59:14 63:9 67:22 69:3,14 70:6,10 74:7,17,18 75:16 77:11 81:23 88:24 89:20 90:9,18 91:14 91:25 92:8 93:13,21 94:22 96:18 98:20 99:5,24 100:23 101:5 103:21 108:8 109:10,14,17 113:7 114:16,20 117:12 117:17,21,25 118:3 119:3 120:10,18 122:2,11 127:21,25 129:15 131:5,14,21 133:15,18,19,24 134:7 137:19 138:2 138:9 140:12 142:7 143:4,6 145:15 146:3,17 147:4,10 148:12 149:11,16 151:9 152:22 153:8 153:16,21 155:19 156:7 158:3,7 160:4 160:22 163:3,14,21 164:7,11,14,18,24 165:4 166:2,6 171:12 173:2,8 176:2,6 178:2,6,16 178:19 179:6
retrieve 65:9 reveal 119:19 revenue 24:22 review 75:22 reviewed 162:9 reviewing 6:4 revision 115:10 Rhapsody 174:15 175:3 rhapsody.com 109:2 181:16 Rhetorically 143:18 right 1:7,16 4:4 7:10 8:3 9:15 10:9 11:2 12:17 15:25 19:10 22:5,9,12,13,16,19 22:20,24 23:2 28:2 32:7,16 34:4 36:17 39:2,12 41:21 43:14 44:12,21 45:15 48:20 49:21 50:18 51:2 60:20 61:16 63:6,12 69:21,22 74:6,8,11 76:18,22 77:4,24 78:7 79:20 80:21 85:4,23 86:2 86:25 87:22 89:14 90:8 91:9 92:16,20 94:7 96:23 97:12,1 97:24 98:19 99:12 99:12,21 100:3,9 101:2 104:17 105:22 106:15 107:13,25 108:21 109:4,7 111:5,11 112:25 114:6 116:10,18 117:3,2 118:21,24 120:3 121:13 122:3,8,11 122:14 123:6,7,13 124:19 125:17,20 129:4 130:11 132:19 134:10 137:18 138:5 139:17,21 140:10 140:15 141:2 142:22 144:12,15	168:12,21 170:19 170:24 171:11,13 171:17,25 172:24 175:10 176:17 177:19 178:25 179:23 rights 17:7,12 19:3,6 19:17 27:16 85:16 100:19 107:18,19 107:23 108:7 136:17 158:19 165:10 167:6 ring 27:19,23 123:11 123:25 124:5 Rockland 1:18,23 role 51:2 Romance 60:9 room 7:15 140:11 roughly 13:13 52:12 route 96:10,11 royalties 17:17 19:25 20:4,23 21:4 26:8 29:2,19 151:11 156:18 royalty 27:17 157:2 Rule 67:20 163:20 164:6 Rules 93:22 Russ 36:2,3 38:5,12 39:6 43:23 49:14 51:16 53:21,21 54:3 54:12 56:9,23 58:25 62:5 70:14,23 71:20 71:23 72:3,24 79:8 81:2 85:18 86:2 87:2,4,5,19 88:6,15 88:15 94:13 97:8,10 98:11 110:17,25 111:25 170:17 RUSSELL 1:9 Russ's 38:13 56:12 97:14 110:12 S S 2:1 4:2 179:18 180:2 181:2 182:2 safe 67:13 sale 35:6 78:11 94:14	166:16 171:9 172:3 172:5 sample 122:21,21,22 Samples 122:18,19 123:9,10 sampling 27:5 satisfy 45:23 85:15 saying 5:23 16:12 26:17 32:5 50:16 76:6 80:22 105:3,25 162:22 says 35:20 41:15 61:14 71:15 75:15 89:25 90:2,20,23,25 91:17,17 92:12 100:3 105:21 106:15 114:18 122:16,18,20 134:10,12,23 138:24 139:23 143:7,8 145:17 146:6 147:2,8,10,21 147:21,22 161:14 163:22,24 164:18 166:8 171:24 172:24 scale 157:25 158:11 schedule 42:19 screen 38:24 44:17,17 45:24 109:21,24 110:3 162:15,19 166:7 167:4 169:25 181:14,17,18 182:5 182:7,9 script 75:23 sealing 3:5 search 22:23 second 39:10,11,14 63:17 75:13 89:14 91:13 94:7 104:8 105:21 118:12,15 118:18 120:7 137:24 148:17 Section 157:10 sections 41:2	174:3 seeing 6:7 89:22 166:12 seen 15:21 19:13 49:3 87:11,17 111:19 161:12 163:15 164:5 165:25 sell 35:21 62:11 93:2 93:4,11 94:9 97:2 103:18 104:18 106:4,10 108:21 109:4 115:18 121:11 124:13,18 125:7,23 126:6 127:3,10 128:11 133:13 147:2 153:25 176:10,17 176:20 sellers 34:16 selling 80:4 144:14 145:12 sells 168:17 send 72:10 73:3 121:18 125:12 126:13 137:10 138:16 sending 13:25 126:10 sense 14:24 143:19,20 143:25 sent 33:3 72:3 73:11 73:25 96:15 122:16 122:18,19,20,21 123:9,10,18 125:4,6 125:18 126:9,16 127:8 137:5 139:6 170:22 172:3,4 sentence 93:6,14,17 94:6 98:22 143:8 separate 22:18 95:3 140:3,6 separately 82:5 107:2 series 65:14 service 41:20 48:9 49:11 79:12 services 9:23,25 10:3 10:3 42:22 46:3,7	sheet 43:8 70:17 72:15,17,23 73:25 sheets 70:14 71:16,17 71:22 72:12 73:11 Shelowitz 2:12,16 5:4 6:13 10:12 12:11 13:18 15:2,8 18:18 21:14,19 23:9,14,17 24:2,6 25:16,21 27:6 28:9,14,20 29:13,16 30:6,9,15 31:5,9 32:17 35:16 37:2 40:8,19,20 41:10 44:3 45:8 47:15 48:13 49:19 49:24 50:4,15 54:14 59:14 63:9 67:22 69:3,14 70:6,10 74:7,17,18 75:16 77:11 81:23 88:24 89:20 90:9,18 91:14 91:25 92:8 93:13,21 94:22 96:18 98:20 99:5,24 100:23 101:5 103:21 108:8 109:10,14,17 113:7 114:16,20 117:12 117:17,21,25 118:3 119:3 120:10,18 122:2,11 127:21,25 129:15 131:5,14,21 133:15,18,19,24 134:7 137:19 138:2 138:9 140:12 142:7 143:4,6 145:15 146:3,17 147:4,10 148:12 149:11,16 151:9 152:22 153:8 153:16,21 155:19 156:7 158:3,7 160:4 160:22 163:3,14,21 164:7,11,14,18,24 165:4 166:2,6 171:12 173:2,8 176:2,6 178:2,6,16
retrieve 65:9 reveal 119:19 revenue 24:22 review 75:22 reviewed 162:9 reviewing 6:4 revision 115:10 Rhapsody 174:15 175:3 rhapsody.com 109:2 181:16 Rhetorically 143:18 right 1:7,16 4:4 7:10 8:3 9:15 10:9 11:2 12:17 15:25 19:10 22:5,9,12,13,16,19 22:20,24 23:2 28:2 32:7,16 34:4 36:17 39:2,12 41:21 43:13 44:12,21 45:15 48:20 49:21 50:18 51:2 60:20 61:16 63:6,12 69:21,22 74:6,8,11 76:18,22 77:4,24 78:7 79:20 80:21 85:4,23 86:2 86:25 87:22 89:14 90:8 91:9 92:16,20 94:7 96:23 97:12,1 97:24 98:19 99:12 99:12,21 100:3,9 101:2 104:17 105:22 106:15 107:13,25 108:21 109:4,7 111:5,11 112:25 114:6 116:10,18 117:3,2 118:21,24 120:3 121:13 122:3,8,11 122:14 123:6,7,13 124:19 125:17,20 129:4 130:11 132:19 134:10 137:18 138:5 139:17,21 140:10	168:12,21 170:19 170:24 171:11,13 171:17,25 172:24 175:10 176:17 177:19 178:25 179:23 rights 17:7,12 19:3,6 19:17 27:16 85:16 100:19 107:18,19 107:23 108:7 136:17 158:19 165:10 167:6 ring 27:19,23 123:11 123:25 124:5 Rockland 1:18,23 role 51:2 Romance 60:9 room 7:15 140:11 roughly 13:13 52:12 route 96:10,11 royalties 17:17 19:25 20:4,23 21:4 26:8 29:2,19 151:11 156:18 royalty 27:17 157:2 Rule 67:20 163:20 164:6 Rules 93:22 Russ 36:2,3 38:5,12 39:6 43:23 49:14 51:16 53:21,21 54:3 54:12 56:9,23 58:25 62:5 70:14,23 71:20 71:23 72:3,24 79:8 81:2 85:18 86:2 87:2,4,5,19 88:6,15 88:15 94:13 97:8,10 98:11 110:17,25 111:25 170:17 RUSSELL 1:9 Russ's 38:13 56:12 97:14 110:12 S S 2:1 4:2 179:18 180:2 181:2 182:2 safe 67:13	166:16 171:9 172:3 172:5 sample 122:21,21,22 Samples 122:18,19 123:9,10 sampling 27:5 satisfy 45:23 85:15 saying 5:23 16:12 26:17 32:5 50:16 76:6 80:22 105:3,25 162:22 says 35:20 41:15 61:14 71:15 75:15 89:25 90:2,20,23,25 91:17,17 92:12 100:3 105:21 106:15 114:18 122:16,18,20 134:10,12,23 138:24 139:23 143:7,8 145:17 146:6 147:2,8,10,21 147:21,22 161:14 163:22,24 164:18 166:8 171:24 172:24 scale 157:25 158:11 schedule 42:19 screen 38:24 44:17,17 45:24 109:21,24 110:3 162:15,19 166:7 167:4 169:25 181:14,17,18 182:5 182:7,9 script 75:23 sealing 3:5 search 22:23 second 39:10,11,14 63:17 75:13 89:14 91:13 94:7 104:8 105:21 118:12,15 118:18 120:7 137:24 148:17 Section 157:10	174:3 seeing 6:7 89:22 166:12 seen 15:21 19:13 49:3 87:11,17 111:19 161:12 163:15 164:5 165:25 sell 35:21 62:11 93:2 93:4,11 94:9 97:2 103:18 104:18 106:4,10 108:21 109:4 115:18 121:11 124:13,18 125:7,23 126:6 127:3,10 128:11 133:13 147:2 153:25 176:10,17 176:20 sellers 34:16 selling 80:4 144:14 145:12 sells 168:17 send 72:10 73:3 121:18 125:12 126:13 137:10 138:16 sending 13:25 126:10 sense 14:24 143:19,20 143:25 sent 33:3 72:3 73:11 73:25 96:15 122:16 122:18,19,20,21 123:9,10,18 125:4,6 125:18 126:9,16 127:8 137:5 139:6 170:22 172:3,4 sentence 93:6,14,17 94:6 98:22 143:8 separate 22:18 95:3 140:3,6 separately 82:5 107:2 series 65:14 service 41:20 48:9 49:11 79:12 services 9:23,25 10:3	sheet 43:8 70:17 72:15,17,23 73:25 sheets 70:14 71:16,17 71:22 72:12 73:11 Shelowitz 2:12,16 5:4 6:13 10:12 12:11 13:18 15:2,8 18:18 21:14,19 23:9,14,17 24:2,6 25:16,21 27:6 28:9,14,20 29:13,16 30:6,9,15 31:5,9 32:17 35:16 37:2 40:8,19,20 41:10 44:3 45:8 47:15 48:13 49:19 49:24 50:4,15 54:14 59:14 63:9 67:22 69:3,14 70:6,10 74:7,17,18 75:16 77:11 81:23 88:24 89:20 90:9,18 91:14 91:25 92:8 93:13,21 94:22 96:18 98:20 99:5,24 100:23 101:5 103:21 108:8 109:10,14,17 113:7 114:16,20 117:12 117:17,21,25 118:3 119:3 120:10,18 122:2,11 127:21,25 129:15 131:5,14,21 133:15,18,19,24 134:7 137:19 138:2 138:9 140:12 142:7 143:4,6 145:15 146:3,17 147:4,10 148:12 149:11,16 151:9 152:22 153:8 153:16,21 155:19 156:7 158:3,7 160:4 160:22 163:3,14,21 164:7,11,14,18,24 165:4 166:2,6 171:12 173:2,8
retrieve 65:9 reveal 119:19 revenue 24:22 review 75:22 reviewed 162:9 reviewing 6:4 revision 115:10 Rhapsody 174:15 175:3 rhapsody.com 109:2 181:16 Rhetorically 143:18 right 1:7,16 4:4 7:10 8:3 9:15 10:9 11:2 12:17 15:25 19:10 22:5,9,12,13,16,19 22:20,24 23:2 28:2 32:7,16 34:4 36:17 39:2,12 41:21 43:1 44:12,21 45:15 48:20 49:21 50:18 51:2 60:20 61:16 63:6,12 69:21,22 74:6,8,11 76:18,22 77:4,24 78:7 79:20 80:21 85:4,23 86:2 86:25 87:22 89:14 90:8 91:9 92:16,20 94:7 96:23 97:12,1 97:24 98:19 99:12 99:12,21 100:3,9 101:2 104:17 105:22 106:15 107:13,25 108:21 109:4,7 111:5,11 112:25 114:6 116:10,18 117:3,2 118:21,24 120:3 121:13 122:3,8,11 122:14 123:6,7,13 124:19 125:17,20 129:4 130:11 132:19 134:10 137:18 138:5	168:12,21 170:19 170:24 171:11,13 171:17,25 172:24 175:10 176:17 177:19 178:25 179:23 rights 17:7,12 19:3,6 19:17 27:16 85:16 100:19 107:18,19 107:23 108:7 136:17 158:19 165:10 167:6 ring 27:19,23 123:11 123:25 124:5 Rockland 1:18,23 role 51:2 Romance 60:9 room 7:15 140:11 roughly 13:13 52:12 route 96:10,11 royalties 17:17 19:25 20:4,23 21:4 26:8 29:2,19 151:11 156:18 royalty 27:17 157:2 Rule 67:20 163:20 164:6 Rules 93:22 Russ 36:2,3 38:5,12 39:6 43:23 49:14 51:16 53:21,21 54:3 54:12 56:9,23 58:25 62:5 70:14,23 71:20 71:23 72:3,24 79:8 81:2 85:18 86:2 87:2,4,5,19 88:6,15 88:15 94:13 97:8,10 98:11 110:17,25 111:25 170:17 RUSSELL 1:9 Russ's 38:13 56:12 97:14 110:12	166:16 171:9 172:3 172:5 sample 122:21,21,22 Samples 122:18,19 123:9,10 sampling 27:5 satisfy 45:23 85:15 saying 5:23 16:12 26:17 32:5 50:16 76:6 80:22 105:3,25 162:22 says 35:20 41:15 61:14 71:15 75:15 89:25 90:2,20,23,25 91:17,17 92:12 100:3 105:21 106:15 114:18 122:16,18,20 134:10,12,23 138:24 139:23 143:7,8 145:17 146:6 147:2,8,10,21 147:21,22 161:14 163:22,24 164:18 166:8 171:24 172:24 scale 157:25 158:11 schedule 42:19 screen 38:24 44:17,17 45:24 109:21,24 110:3 162:15,19 166:7 167:4 169:25 181:14,17,18 182:5 182:7,9 script 75:23 sealing 3:5 search 22:23 second 39:10,11,14 63:17 75:13 89:14 91:13 94:7 104:8 105:21 118:12,15 118:18 120:7	174:3 seeing 6:7 89:22 166:12 seen 15:21 19:13 49:3 87:11,17 111:19 161:12 163:15 164:5 165:25 sell 35:21 62:11 93:2 93:4,11 94:9 97:2 103:18 104:18 106:4,10 108:21 109:4 115:18 121:11 124:13,18 125:7,23 126:6 127:3,10 128:11 133:13 147:2 153:25 176:10,17 176:20 sellers 34:16 selling 80:4 144:14 145:12 sells 168:17 send 72:10 73:3 121:18 125:12 126:13 137:10 138:16 sending 13:25 126:10 sense 14:24 143:19,20 143:25 sent 33:3 72:3 73:11 73:25 96:15 122:16 122:18,19,20,21 123:9,10,18 125:4,6 125:18 126:9,16 127:8 137:5 139:6 170:22 172:3,4 sentence 93:6,14,17 94:6 98:22 143:8 separately 82:5 107:2 series 65:14 service 41:20 48:9 49:11 79:12	sheet 43:8 70:17 72:15,17,23 73:25 sheets 70:14 71:16,17 71:22 72:12 73:11 Shelowitz 2:12,16 5:4 6:13 10:12 12:11 13:18 15:2,8 18:18 21:14,19 23:9,14,17 24:2,6 25:16,21 27:6 28:9,14,20 29:13,16 30:6,9,15 31:5,9 32:17 35:16 37:2 40:8,19,20 41:10 44:3 45:8 47:15 48:13 49:19 49:24 50:4,15 54:14 59:14 63:9 67:22 69:3,14 70:6,10 74:7,17,18 75:16 77:11 81:23 88:24 89:20 90:9,18 91:14 91:25 92:8 93:13,21 94:22 96:18 98:20 99:5,24 100:23 101:5 103:21 108:8 109:10,14,17 113:7 114:16,20 117:12 117:17,21,25 118:3 119:3 120:10,18 122:2,11 127:21,25 129:15 131:5,14,21 133:15,18,19,24 134:7 137:19 138:2 138:9 140:12 142:7 143:4,6 145:15 146:3,17 147:4,10 148:12 149:11,16 151:9 152:22 153:8 153:16,21 155:19 156:7 158:3,7 160:4 160:22 163:3,14,21 164:7,11,14,18,24 165:4 166:2,6
retrieve 65:9 reveal 119:19 revenue 24:22 review 75:22 reviewed 162:9 reviewing 6:4 revision 115:10 Rhapsody 174:15 175:3 rhapsody.com 109:2 181:16 Rhetorically 143:18 right 1:7,16 4:4 7:10 8:3 9:15 10:9 11:2 12:17 15:25 19:10 22:5,9,12,13,16,19 22:20,24 23:2 28:2 32:7,16 34:4 36:17 39:2,12 41:21 43:1 44:12,21 45:15 48:20 49:21 50:18 51:2 60:20 61:16 63:6,12 69:21,22 74:6,8,11 76:18,22 77:4,24 78:7 79:20 80:21 85:4,23 86:2 86:25 87:22 89:14 90:8 91:9 92:16,20 94:7 96:23 97:12,1 97:24 98:19 99:12 99:12,21 100:3,9 101:2 104:17 105:22 106:15 107:13,25 108:21 109:4,7 111:5,11 112:25 114:6 116:10,18 117:3,2 118:21,24 120:3 121:13 122:3,8,11 122:14 123:6,7,13 124:19 125:17,20 129:4 130:11 132:19 134:10	168:12,21 170:19 170:24 171:11,13 171:17,25 172:24 175:10 176:17 177:19 178:25 179:23 rights 17:7,12 19:3,6 19:17 27:16 85:16 100:19 107:18,19 107:23 108:7 136:17 158:19 165:10 167:6 ring 27:19,23 123:11 123:25 124:5 Rockland 1:18,23 role 51:2 Romance 60:9 room 7:15 140:11 roughly 13:13 52:12 route 96:10,11 royalties 17:17 19:25 20:4,23 21:4 26:8 29:2,19 151:11 156:18 royalty 27:17 157:2 Rule 67:20 163:20 164:6 Rules 93:22 Russ 36:2,3 38:5,12 39:6 43:23 49:14 51:16 53:21,21 54:3 54:12 56:9,23 58:25 62:5 70:14,23 71:20 71:23 72:3,24 79:8 81:2 85:18 86:2 87:2,4,5,19 88:6,15 88:15 94:13 97:8,10 98:11 110:17,25 111:25 170:17 RUSSELL 1:9 Russ's 38:13 56:12 97:14 110:12	166:16 171:9 172:3 172:5 sample 122:21,21,22 Samples 122:18,19 123:9,10 sampling 27:5 satisfy 45:23 85:15 saying 5:23 16:12 26:17 32:5 50:16 76:6 80:22 105:3,25 162:22 says 35:20 41:15 61:14 71:15 75:15 89:25 90:2,20,23,25 91:17,17 92:12 100:3 105:21 106:15 114:18 122:16,18,20 134:10,12,23 138:24 139:23 143:7,8 145:17 146:6 147:2,8,10,21 147:21,22 161:14 163:22,24 164:18 166:8 171:24 172:24 scale 157:25 158:11 schedule 42:19 screen 38:24 44:17,17 45:24 109:21,24 110:3 162:15,19 166:7 167:4 169:25 181:14,17,18 182:5 182:7,9 script 75:23 sealing 3:5 search 22:23 second 39:10,11,14 63:17 75:13 89:14 91:13 94:7 104:8 105:21 118:12,15	174:3 seeing 6:7 89:22 166:12 seen 15:21 19:13 49:3 87:11,17 111:19 161:12 163:15 164:5 165:25 sell 35:21 62:11 93:2 93:4,11 94:9 97:2 103:18 104:18 106:4,10 108:21 109:4 115:18 121:11 124:13,18 125:7,23 126:6 127:3,10 128:11 133:13 147:2 153:25 176:10,17 176:20 sellers 34:16 selling 80:4 144:14 145:12 sells 168:17 send 72:10 73:3 121:18 125:12 126:13 137:10 138:16 sending 13:25 126:10 sense 14:24 143:19,20 143:25 sent 33:3 72:3 73:11 73:25 96:15 122:16 122:18,19,20,21 123:9,10,18 125:4,6 125:18 126:9,16 127:8 137:5 139:6 170:22 172:3,4 sentence 93:6,14,17 94:6 98:22 143:8 separately 82:5 107:2 series 65:14	sheet 43:8 70:17 72:15,17,23 73:25 sheets 70:14 71:16,17 71:22 72:12 73:11 Shelowitz 2:12,16 5:4 6:13 10:12 12:11 13:18 15:2,8 18:18 21:14,19 23:9,14,17 24:2,6 25:16,21 27:6 28:9,14,20 29:13,16 30:6,9,15 31:5,9 32:17 35:16 37:2 40:8,19,20 41:10 44:3 45:8 47:15 48:13 49:19 49:24 50:4,15 54:14 59:14 63:9 67:22 69:3,14 70:6,10 74:7,17,18 75:16 77:11 81:23 88:24 89:20 90:9,18 91:14 91:25 92:8 93:13,21 94:22 96:18 98:20 99:5,24 100:23 101:5 103:21 108:8 109:10,14,17 113:7 114:16,20 117:12 117:17,21,25 118:3 119:3 120:10,18 122:2,11 127:21,25 129:15 131:5,14,21 133:15,18,19,24 134:7 137:19 138:2 138:9 140:12 142:7 143:4,6 145:15 146:3,17 147:4,10 148:12 149:11,16 151:9 152:22 153:8 153:16,21 155:19 156:7 158:3,7 160:4 160:22 163:3,14,21 164:7,11,14,18,24
retrieve 65:9 reveal 119:19 revenue 24:22 review 75:22 reviewed 162:9 reviewing 6:4 revision 115:10 Rhapsody 174:15 175:3 rhapsody.com 109:2 181:16 Rhetorically 143:18 right 1:7,16 4:4 7:10 8:3 9:15 10:9 11:2 12:17 15:25 19:10 22:5,9,12,13,16,19 22:20,24 23:2 28:2 32:7,16 34:4 36:17 39:2,12 41:21 43:1 44:12,21 45:15 48:20 49:21 50:18 51:2 60:20 61:16 63:6,12 69:21,22 74:6,8,11 76:18,22 77:4,24 78:7 79:20 80:21 85:4,23 86:2 86:25 87:22 89:14 90:8 91:9 92:16,20 94:7 96:23 97:12,1 97:24 98:19 99:12 99:12,21 100:3,9 101:2 104:17 105:22 106:15 107:13,25 108:21 109:4,7 111:5,11 112:25 114:6 116:10,18 117:3,2 118:21,24 120:3 121:13 122:3,8,11 122:14 123:6,7,13 124:19 125:17,20 129:4 130:11	168:12,21 170:19 170:24 171:11,13 171:17,25 172:24 175:10 176:17 177:19 178:25 179:23 rights 17:7,12 19:3,6 19:17 27:16 85:16 100:19 107:18,19 107:23 108:7 136:17 158:19 165:10 167:6 ring 27:19,23 123:11 123:25 124:5 Rockland 1:18,23 role 51:2 Romance 60:9 room 7:15 140:11 roughly 13:13 52:12 route 96:10,11 royalties 17:17 19:25 20:4,23 21:4 26:8 29:2,19 151:11 156:18 royalty 27:17 157:2 Rule 67:20 163:20 164:6 Rules 93:22 Russ 36:2,3 38:5,12 39:6 43:23 49:14 51:16 53:21,21 54:3 54:12 56:9,23 58:25 62:5 70:14,23 71:20 71:23 72:3,24 79:8 81:2 85:18 86:2 87:2,4,5,19 88:6,15 88:15 94:13 97:8,10 98:11 110:17,25 111:25 170:17 RUSSELL 1:9 Russ's 38:13 56:12 97:14 110:12	166:16 171:9 172:3 172:5 sample 122:21,21,22 Samples 122:18,19 123:9,10 sampling 27:5 satisfy 45:23 85:15 saying 5:23 16:12 26:17 32:5 50:16 76:6 80:22 105:3,25 162:22 says 35:20 41:15 61:14 71:15 75:15 89:25 90:2,20,23,25 91:17,17 92:12 100:3 105:21 106:15 114:18 122:16,18,20 134:10,12,23 138:24 139:23 143:7,8 145:17 146:6 147:2,8,10,21 147:21,22 161:14 163:22,24 164:18 166:8 171:24 172:24 scale 157:25 158:11 schedule 42:19 screen 38:24 44:17,17 45:24 109:21,24 110:3 162:15,19 166:7 167:4 169:25 181:14,17,18 182:5 182:7,9 script 75:23 sealing 3:5 search 22:23 second 39:10,11,14 63:17 75:13 89:14 91:13 94:7 104:8 105:21 118:12,15	174:3 seeing 6:7 89:22 166:12 seen 15:21 19:13 49:3 87:11,17 111:19 161:12 163:15 164:5 165:25 sell 35:21 62:11 93:2 93:4,11 94:9 97:2 103:18 104:18 106:4,10 108:21 109:4 115:18 121:11 124:13,18 125:7,23 126:6 127:3,10 128:11 133:13 147:2 153:25 176:10,17 176:20 sellers 34:16 selling 80:4 144:14 145:12 sells 168:17 send 72:10 73:3 121:18 125:12 126:13 137:10 138:16 sending 13:25 126:10 sense 14:24 143:19,20 143:25 sent 33:3 72:3 73:11 73:25 96:15 122:16 122:18,19,20,21 123:9,10,18 125:4,6 125:18 126:9,16 127:8 137:5 139:6 170:22 172:3,4 sentence 93:6,14,17 94:6 98:22 143:8 separately 82:5 107:2	sheet 43:8 70:17 72:15,17,23 73:25 sheets 70:14 71:16,17 71:22 72:12 73:11 Shelowitz 2:12,16 5:4 6:13 10:12 12:11 13:18 15:2,8 18:18 21:14,19 23:9,14,17 24:2,6 25:16,21 27:6 28:9,14,20 29:13,16 30:6,9,15 31:5,9 32:17 35:16 37:2 40:8,19,20 41:10 44:3 45:8 47:15 48:13 49:19 49:24 50:4,15 54:14 59:14 63:9 67:22 69:3,14 70:6,10 74:7,17,18 75:16 77:11 81:23 88:24 89:20 90:9,18 91:14 91:25 92:8 93:13,21 94:22 96:18 98:20 99:5,24 100:23 101:5 103:21 108:8 109:10,14,17 113:7 114:16,20 117:12 117:17,21,25 118:3 119:3 120:10,18 122:2,11 127:21,25 129:15 131:5,14,21 133:15,18,19,24 134:7 137:19 138:2 138:9 140:12 142:7 143:4,6 145:15 146:3,17 147:4,10 148:12 149:11,16 151:9 152:22 153:8 153:16,21 155:19 156:7 158:3,7 160:4 160:22 163:3,14,21
retrieve 65:9 reveal 119:19 revenue 24:22 review 75:22 reviewed 162:9 reviewing 6:4 revision 115:10 Rhapsody 174:15 175:3 rhapsody.com 109:2 181:16 Rhetorically 143:18 right 1:7,16 4:4 7:10 8:3 9:15 10:9 11:2 12:17 15:25 19:10 22:5,9,12,13,16,19 22:20,24 23:2 28:2 32:7,16 34:4 36:17 39:2,12 41:21 43:1 44:12,21 45:15 48:20 49:21 50:18 51:2 60:20 61:16 63:6,12 69:21,22 74:6,8,11 76:18,22 77:4,24 78:7 79:20 80:21 85:4,23 86:2 86:25 87:22 89:14 90:8 91:9 92:16,20 94:7 96:23 97:12,1 97:24 98:19 99:12 99:12,21 100:3,9 101:2 104:17 105:22 106:15 107:13,25 108:21 109:4,7 111:5,11 112:25 114:6 116:10,18 117:3,2 118:21,24 120:3 121:13 122:3,8,11 122:14 123:6,7,13 124:19 125:17,20	168:12,21 170:19 170:24 171:11,13 171:17,25 172:24 175:10 176:17 177:19 178:25 179:23 rights 17:7,12 19:3,6 19:17 27:16 85:16 100:19 107:18,19 107:23 108:7 136:17 158:19 165:10 167:6 ring 27:19,23 123:11 123:25 124:5 Rockland 1:18,23 role 51:2 Romance 60:9 room 7:15 140:11 roughly 13:13 52:12 route 96:10,11 royalties 17:17 19:25 20:4,23 21:4 26:8 29:2,19 151:11 156:18 royalty 27:17 157:2 Rule 67:20 163:20 164:6 Rules 93:22 Russ 36:2,3 38:5,12 39:6 43:23 49:14 51:16 53:21,21 54:3 54:12 56:9,23 58:25 62:5 70:14,23 71:20 71:23 72:3,24 79:8 81:2 85:18 86:2 87:2,4,5,19 88:6,15 88:15 94:13 97:8,10 98:11 110:17,25 111:25 170:17 RUSSELL 1:9 Russ's 38:13 56:12 97:14 110:12	166:16 171:9 172:3 172:5 sample 122:21,21,22 Samples 122:18,19 123:9,10 sampling 27:5 satisfy 45:23 85:15 saying 5:23 16:12 26:17 32:5 50:16 76:6 80:22 105:3,25 162:22 says 35:20 41:15 61:14 71:15 75:15 89:25 90:2,20,23,25 91:17,17 92:12 100:3 105:21 106:15 114:18 122:16,18,20 134:10,12,23 138:24 139:23 143:7,8 145:17 146:6 147:2,8,10,21 147:21,22 161:14 163:22,24 164:18 166:8 171:24 172:24 scale 157:25 158:11 schedule 42:19 screen 38:24 44:17,17 45:24 109:21,24 110:3 162:15,19 166:7 167:4 169:25 181:14,17,18 182:5 182:7,9 script 75:23 sealing 3:5 search 22:23 second 39:10,11,14 63:17 75:13 89:14	174:3 seeing 6:7 89:22 166:12 seen 15:21 19:13 49:3 87:11,17 111:19 161:12 163:15 164:5 165:25 sell 35:21 62:11 93:2 93:4,11 94:9 97:2 103:18 104:18 106:4,10 108:21 109:4 115:18 121:11 124:13,18 125:7,23 126:6 127:3,10 128:11 133:13 147:2 153:25 176:10,17 176:20 sellers 34:16 selling 80:4 144:14 145:12 sells 168:17 send 72:10 73:3 121:18 125:12 126:13 137:10 138:16 sending 13:25 126:10 sense 14:24 143:19,20 143:25 sent 33:3 72:3 73:11 73:25 96:15 122:16 122:18,19,20,21 123:9,10,18 125:4,6 125:18 126:9,16 127:8 137:5 139:6 170:22 172:3,4 sentence 93:6,14,17 94:6 98:22 143:8 separate 22:18 95:3 140:3,6	sheet 43:8 70:17 72:15,17,23 73:25 sheets 70:14 71:16,17 71:22 72:12 73:11 Shelowitz 2:12,16 5:4 6:13 10:12 12:11 13:18 15:2,8 18:18 21:14,19 23:9,14,17 24:2,6 25:16,21 27:6 28:9,14,20 29:13,16 30:6,9,15 31:5,9 32:17 35:16 37:2 40:8,19,20 41:10 44:3 45:8 47:15 48:13 49:19 49:24 50:4,15 54:14 59:14 63:9 67:22 69:3,14 70:6,10 74:7,17,18 75:16 77:11 81:23 88:24 89:20 90:9,18 91:14 91:25 92:8 93:13,21 94:22 96:18 98:20 99:5,24 100:23 101:5 103:21 108:8 109:10,14,17 113:7 114:16,20 117:12 117:17,21,25 118:3 119:3 120:10,18 122:2,11 127:21,25 129:15 131:5,14,21 133:15,18,19,24 134:7 137:19 138:2 138:9 140:12 142:7 143:4,6 145:15 146:3,17 147:4,10 148:12 149:11,16 151:9 152:22 153:8 153:16,21 155:19
retrieve 65:9 reveal 119:19 revenue 24:22 review 75:22 reviewed 162:9 reviewing 6:4 revision 115:10 Rhapsody 174:15 175:3 rhapsody.com 109:2 181:16 Rhetorically 143:18 right 1:7,16 4:4 7:10 8:3 9:15 10:9 11:2 12:17 15:25 19:10 22:5,9,12,13,16,19 22:20,24 23:2 28:2 32:7,16 34:4 36:17 39:2,12 41:21 43:1 44:12,21 45:15 48:20 49:21 50:18 51:2 60:20 61:16 63:6,12 69:21,22 74:6,8,11 76:18,22 77:4,24 78:7 79:20 80:21 85:4,23 86:2 86:25 87:22 89:14 90:8 91:9 92:16,20 94:7 96:23 97:12,1 97:24 98:19 99:12 99:12,21 100:3,9 101:2 104:17 105:22 106:15 107:13,25 108:21 109:4,7 111:5,11 112:25 114:6 116:10,18 117:3,2 118:21,24 120:3 12:13 122:3,8,11 122:14 123:6,7,13	168:12,21 170:19 170:24 171:11,13 171:17,25 172:24 175:10 176:17 177:19 178:25 179:23 rights 17:7,12 19:3,6 19:17 27:16 85:16 100:19 107:18,19 107:23 108:7 136:17 158:19 165:10 167:6 ring 27:19,23 123:11 123:25 124:5 Rockland 1:18,23 role 51:2 Romance 60:9 room 7:15 140:11 roughly 13:13 52:12 route 96:10,11 royalties 17:17 19:25 20:4,23 21:4 26:8 29:2,19 151:11 156:18 royalty 27:17 157:2 Rule 67:20 163:20 164:6 Rules 93:22 Russ 36:2,3 38:5,12 39:6 43:23 49:14 51:16 53:21,21 54:3 54:12 56:9,23 58:25 62:5 70:14,23 71:20 71:23 72:3,24 79:8 81:2 85:18 86:2 87:2,4,5,19 88:6,15 88:15 94:13 97:8,10 98:11 110:17,25 111:25 170:17 RUSSELL 1:9 Russ's 38:13 56:12	166:16 171:9 172:3 172:5 sample 122:21,21,22 Samples 122:18,19 123:9,10 sampling 27:5 satisfy 45:23 85:15 saying 5:23 16:12 26:17 32:5 50:16 76:6 80:22 105:3,25 162:22 says 35:20 41:15 61:14 71:15 75:15 89:25 90:2,20,23,25 91:17,17 92:12 100:3 105:21 106:15 114:18 122:16,18,20 134:10,12,23 138:24 139:23 143:7,8 145:17 146:6 147:2,8,10,21 147:21,22 161:14 163:22,24 164:18 166:8 171:24 172:24 scale 157:25 158:11 schedule 42:19 screen 38:24 44:17,17 45:24 109:21,24 110:3 162:15,19 166:7 167:4 169:25 181:14,17,18 182:5 182:7,9 script 75:23 sealing 3:5 search 22:23 second 39:10,11,14	174:3 seeing 6:7 89:22 166:12 seen 15:21 19:13 49:3 87:11,17 111:19 161:12 163:15 164:5 165:25 sell 35:21 62:11 93:2 93:4,11 94:9 97:2 103:18 104:18 106:4,10 108:21 109:4 115:18 121:11 124:13,18 125:7,23 126:6 127:3,10 128:11 133:13 147:2 153:25 176:10,17 176:20 sellers 34:16 selling 80:4 144:14 145:12 sells 168:17 send 72:10 73:3 121:18 125:12 126:13 137:10 138:16 sending 13:25 126:10 sense 14:24 143:19,20 143:25 sent 33:3 72:3 73:11 73:25 96:15 122:16 122:18,19,20,21 123:9,10,18 125:4,6 125:18 126:9,16 127:8 137:5 139:6 170:22 172:3,4 sentence 93:6,14,17 94:6 98:22 143:8 separate 22:18 95:3	sheet 43:8 70:17 72:15,17,23 73:25 sheets 70:14 71:16,17 71:22 72:12 73:11 Shelowitz 2:12,16 5:4 6:13 10:12 12:11 13:18 15:2,8 18:18 21:14,19 23:9,14,17 24:2,6 25:16,21 27:6 28:9,14,20 29:13,16 30:6,9,15 31:5,9 32:17 35:16 37:2 40:8,19,20 41:10 44:3 45:8 47:15 48:13 49:19 49:24 50:4,15 54:14 59:14 63:9 67:22 69:3,14 70:6,10 74:7,17,18 75:16 77:11 81:23 88:24 89:20 90:9,18 91:14 91:25 92:8 93:13,21 94:22 96:18 98:20 99:5,24 100:23 101:5 103:21 108:8 109:10,14,17 113:7 114:16,20 117:12 117:17,21,25 118:3 119:3 120:10,18 122:2,11 127:21,25 129:15 131:5,14,21 133:15,18,19,24 134:7 137:19 138:2 138:9 140:12 142:7 143:4,6 145:15 146:3,17 147:4,10 148:12 149:11,16 151:9 152:22 153:8
retrieve 65:9 reveal 119:19 revenue 24:22 review 75:22 reviewed 162:9 reviewing 6:4 revision 115:10 Rhapsody 174:15 175:3 rhapsody.com 109:2 181:16 Rhetorically 143:18 right 1:7,16 4:4 7:10 8:3 9:15 10:9 11:2 12:17 15:25 19:10 22:5,9,12,13,16,19 22:20,24 23:2 28:2 32:7,16 34:4 36:17 39:2,12 41:21 43:1 44:12,21 45:15 48:20 49:21 50:18 51:2 60:20 61:16 63:6,12 69:21,22 74:6,8,11 76:18,22 77:4,24 78:7 79:20 80:21 85:4,23 86:2 86:25 87:22 89:14 90:8 91:9 92:16,20 94:7 96:23 97:12,1 97:24 98:19 99:12 99:12,21 100:3,9 101:2 104:17 105:22 106:15 107:13,25 108:21 109:4,7 111:5,11 112:25 114:6 116:10,18 117:3,2 118:21,24 120:3 121:13 122:3,8,11	168:12,21 170:19 170:24 171:11,13 171:17,25 172:24 175:10 176:17 177:19 178:25 179:23 rights 17:7,12 19:3,6 19:17 27:16 85:16 100:19 107:18,19 107:23 108:7 136:17 158:19 165:10 167:6 ring 27:19,23 123:11 123:25 124:5 Rockland 1:18,23 role 51:2 Romance 60:9 room 7:15 140:11 roughly 13:13 52:12 route 96:10,11 royalties 17:17 19:25 20:4,23 21:4 26:8 29:2,19 151:11 156:18 royalty 27:17 157:2 Rule 67:20 163:20 164:6 Rules 93:22 Russ 36:2,3 38:5,12 39:6 43:23 49:14 51:16 53:21,21 54:3 54:12 56:9,23 58:25 62:5 70:14,23 71:20 71:23 72:3,24 79:8 81:2 85:18 86:2 87:2,4,5,19 88:6,15 88:15 94:13 97:8,10 98:11 110:17,25 111:25 170:17 RUSSELL 1:9	166:16 171:9 172:3 172:5 sample 122:21,21,22 Samples 122:18,19 123:9,10 sampling 27:5 satisfy 45:23 85:15 saying 5:23 16:12 26:17 32:5 50:16 76:6 80:22 105:3,25 162:22 says 35:20 41:15 61:14 71:15 75:15 89:25 90:2,20,23,25 91:17,17 92:12 100:3 105:21 106:15 114:18 122:16,18,20 134:10,12,23 138:24 139:23 143:7,8 145:17 146:6 147:2,8,10,21 147:21,22 161:14 163:22,24 164:18 166:8 171:24 172:24 scale 157:25 158:11 schedule 42:19 screen 38:24 44:17,17 45:24 109:21,24 110:3 162:15,19 166:7 167:4 169:25 181:14,17,18 182:5 182:7,9 script 75:23 sealing 3:5 search 22:23	174:3 seeing 6:7 89:22 166:12 seen 15:21 19:13 49:3 87:11,17 111:19 161:12 163:15 164:5 165:25 sell 35:21 62:11 93:2 93:4,11 94:9 97:2 103:18 104:18 106:4,10 108:21 109:4 115:18 121:11 124:13,18 125:7,23 126:6 127:3,10 128:11 133:13 147:2 153:25 176:10,17 176:20 sellers 34:16 selling 80:4 144:14 145:12 sells 168:17 send 72:10 73:3 121:18 125:12 126:13 137:10 138:16 sending 13:25 126:10 sense 14:24 143:19,20 143:25 sent 33:3 72:3 73:11 73:25 96:15 122:16 122:18,19,20,21 123:9,10,18 125:4,6 125:18 126:9,16 127:8 137:5 139:6 170:22 172:3,4 sentence 93:6,14,17 94:6 98:22 143:8	sheet 43:8 70:17 72:15,17,23 73:25 sheets 70:14 71:16,17 71:22 72:12 73:11 Shelowitz 2:12,16 5:4 6:13 10:12 12:11 13:18 15:2,8 18:18 21:14,19 23:9,14,17 24:2,6 25:16,21 27:6 28:9,14,20 29:13,16 30:6,9,15 31:5,9 32:17 35:16 37:2 40:8,19,20 41:10 44:3 45:8 47:15 48:13 49:19 49:24 50:4,15 54:14 59:14 63:9 67:22 69:3,14 70:6,10 74:7,17,18 75:16 77:11 81:23 88:24 89:20 90:9,18 91:14 91:25 92:8 93:13,21 94:22 96:18 98:20 99:5,24 100:23 101:5 103:21 108:8 109:10,14,17 113:7 114:16,20 117:12 117:17,21,25 118:3 119:3 120:10,18 122:2,11 127:21,25 129:15 131:5,14,21 133:15,18,19,24 134:7 137:19 138:2 138:9 140:12 142:7 143:4,6 145:15 146:3,17 147:4,10 148:12 149:11,16
retrieve 65:9 reveal 119:19 revenue 24:22 review 75:22 reviewed 162:9 reviewing 6:4 revision 115:10 Rhapsody 174:15 175:3 rhapsody.com 109:2 181:16 Rhetorically 143:18 right 1:7,16 4:4 7:10 8:3 9:15 10:9 11:2 12:17 15:25 19:10 22:5,9,12,13,16,19 22:20,24 23:2 28:2 32:7,16 34:4 36:17 39:2,12 41:21 43:1 44:12,21 45:15 48:20 49:21 50:18 51:2 60:20 61:16 63:6,12 69:21,22 74:6,8,11 76:18,22 77:4,24 78:7 79:20 80:21 85:4,23 86:2 86:25 87:22 89:14 90:8 91:9 92:16,20 94:7 96:23 97:12,1 97:24 98:19 99:12 99:12,21 100:3,9 101:2 104:17 105:22 106:15 107:13,25 108:21 109:4,7 111:5,11 112:25 114:6 116:10,18 117:3,2 118:21,24 120:3	168:12,21 170:19 170:24 171:11,13 171:17,25 172:24 175:10 176:17 177:19 178:25 179:23 rights 17:7,12 19:3,6 19:17 27:16 85:16 100:19 107:18,19 107:23 108:7 136:17 158:19 165:10 167:6 ring 27:19,23 123:11 123:25 124:5 Rockland 1:18,23 role 51:2 Romance 60:9 room 7:15 140:11 roughly 13:13 52:12 route 96:10,11 royalties 17:17 19:25 20:4,23 21:4 26:8 29:2,19 151:11 156:18 royalty 27:17 157:2 Rule 67:20 163:20 164:6 Rules 93:22 Russ 36:2,3 38:5,12 39:6 43:23 49:14 51:16 53:21,21 54:3 54:12 56:9,23 58:25 62:5 70:14,23 71:20 71:23 72:3,24 79:8 81:2 85:18 86:2 87:2,4,5,19 88:6,15 88:15 94:13 97:8,10 98:11 110:17,25 111:25 170:17	166:16 171:9 172:3 172:5 sample 122:21,21,22 Samples 122:18,19 123:9,10 sampling 27:5 satisfy 45:23 85:15 saying 5:23 16:12 26:17 32:5 50:16 76:6 80:22 105:3,25 162:22 says 35:20 41:15 61:14 71:15 75:15 89:25 90:2,20,23,25 91:17,17 92:12 100:3 105:21 106:15 114:18 122:16,18,20 134:10,12,23 138:24 139:23 143:7,8 145:17 146:6 147:2,8,10,21 147:21,22 161:14 163:22,24 164:18 166:8 171:24 172:24 scale 157:25 158:11 schedule 42:19 screen 38:24 44:17,17 45:24 109:21,24 110:3 162:15,19 166:7 167:4 169:25 181:14,17,18 182:5 182:7,9 script 75:23 sealing 3:5	174:3 seeing 6:7 89:22 166:12 seen 15:21 19:13 49:3 87:11,17 111:19 161:12 163:15 164:5 165:25 sell 35:21 62:11 93:2 93:4,11 94:9 97:2 103:18 104:18 106:4,10 108:21 109:4 115:18 121:11 124:13,18 125:7,23 126:6 127:3,10 128:11 133:13 147:2 153:25 176:10,17 176:20 sellers 34:16 selling 80:4 144:14 145:12 sells 168:17 send 72:10 73:3 121:18 125:12 126:13 137:10 138:16 sending 13:25 126:10 sense 14:24 143:19,20 143:25 sent 33:3 72:3 73:11 73:25 96:15 122:16 122:18,19,20,21 123:9,10,18 125:4,6 125:18 126:9,16 127:8 137:5 139:6 170:22 172:3,4 sentence 93:6,14,17	sheet 43:8 70:17 72:15,17,23 73:25 sheets 70:14 71:16,17 71:22 72:12 73:11 Shelowitz 2:12,16 5:4 6:13 10:12 12:11 13:18 15:2,8 18:18 21:14,19 23:9,14,17 24:2,6 25:16,21 27:6 28:9,14,20 29:13,16 30:6,9,15 31:5,9 32:17 35:16 37:2 40:8,19,20 41:10 44:3 45:8 47:15 48:13 49:19 49:24 50:4,15 54:14 59:14 63:9 67:22 69:3,14 70:6,10 74:7,17,18 75:16 77:11 81:23 88:24 89:20 90:9,18 91:14 91:25 92:8 93:13,21 94:22 96:18 98:20 99:5,24 100:23 101:5 103:21 108:8 109:10,14,17 113:7 114:16,20 117:12 117:17,21,25 118:3 119:3 120:10,18 122:2,11 127:21,25 129:15 131:5,14,21 133:15,18,19,24 134:7 137:19 138:2 138:9 140:12 142:7 143:4,6 145:15 146:3,17 147:4,10
retrieve 65:9 reveal 119:19 revenue 24:22 review 75:22 reviewed 162:9 reviewing 6:4 revision 115:10 Rhapsody 174:15 175:3 rhapsody.com 109:2 181:16 Rhetorically 143:18 right 1:7,16 4:4 7:10 8:3 9:15 10:9 11:2 12:17 15:25 19:10 22:5,9,12,13,16,19 22:20,24 23:2 28:2 32:7,16 34:4 36:17 39:2,12 41:21 43:14 44:12,21 45:15 48:20 49:21 50:18 51:2 60:20 61:16 63:6,12 69:21,22 74:6,8,11 76:18,22 77:4,24 78:7 79:20 80:21 85:4,23 86:2 86:25 87:22 89:14 90:8 91:9 92:16,20 94:7 96:23 97:12,1 97:24 98:19 99:12 99:12,21 100:3,9 101:2 104:17 105:22 106:15 107:13,25 108:21 109:4,7 111:5,11 112:25 114:6 116:10,18 117:3,2	168:12,21 170:19 170:24 171:11,13 171:17,25 172:24 175:10 176:17 177:19 178:25 179:23 rights 17:7,12 19:3,6 19:17 27:16 85:16 100:19 107:18,19 107:23 108:7 136:17 158:19 165:10 167:6 ring 27:19,23 123:11 123:25 124:5 Rockland 1:18,23 role 51:2 Romance 60:9 room 7:15 140:11 roughly 13:13 52:12 route 96:10,11 royalties 17:17 19:25 20:4,23 21:4 26:8 29:2,19 151:11 156:18 royalty 27:17 157:2 Rule 67:20 163:20 164:6 Rules 93:22 Russ 36:2,3 38:5,12 39:6 43:23 49:14 51:16 53:21,21 54:3 54:12 56:9,23 58:25 62:5 70:14,23 71:20 71:23 72:3,24 79:8 81:2 85:18 86:2 87:2,4,5,19 88:6,15 88:15 94:13 97:8,10 98:11 110:17,25	166:16 171:9 172:3 172:5 sample 122:21,21,22 Samples 122:18,19 123:9,10 sampling 27:5 satisfy 45:23 85:15 saying 5:23 16:12 26:17 32:5 50:16 76:6 80:22 105:3,25 162:22 says 35:20 41:15 61:14 71:15 75:15 89:25 90:2,20,23,25 91:17,17 92:12 100:3 105:21 106:15 114:18 122:16,18,20 134:10,12,23 138:24 139:23 143:7,8 145:17 146:6 147:2,8,10,21 147:21,22 161:14 163:22,24 164:18 166:8 171:24 172:24 scale 157:25 158:11 schedule 42:19 screen 38:24 44:17,17 45:24 109:21,24 110:3 162:15,19 166:7 167:4 169:25 181:14,17,18 182:5 182:7,9 script 75:23	174:3 seeing 6:7 89:22 166:12 seen 15:21 19:13 49:3 87:11,17 111:19 161:12 163:15 164:5 165:25 sell 35:21 62:11 93:2 93:4,11 94:9 97:2 103:18 104:18 106:4,10 108:21 109:4 115:18 121:11 124:13,18 125:7,23 126:6 127:3,10 128:11 133:13 147:2 153:25 176:10,17 176:20 sellers 34:16 selling 80:4 144:14 145:12 sells 168:17 send 72:10 73:3 121:18 125:12 126:13 137:10 138:16 sending 13:25 126:10 sense 14:24 143:19,20 143:25 sent 33:3 72:3 73:11 73:25 96:15 122:16 122:18,19,20,21 123:9,10,18 125:4,6 125:18 126:9,16 127:8 137:5 139:6 170:22 172:3,4	sheet 43:8 70:17 72:15,17,23 73:25 sheets 70:14 71:16,17 71:22 72:12 73:11 Shelowitz 2:12,16 5:4 6:13 10:12 12:11 13:18 15:2,8 18:18 21:14,19 23:9,14,17 24:2,6 25:16,21 27:6 28:9,14,20 29:13,16 30:6,9,15 31:5,9 32:17 35:16 37:2 40:8,19,20 41:10 44:3 45:8 47:15 48:13 49:19 49:24 50:4,15 54:14 59:14 63:9 67:22 69:3,14 70:6,10 74:7,17,18 75:16 77:11 81:23 88:24 89:20 90:9,18 91:14 91:25 92:8 93:13,21 94:22 96:18 98:20 99:5,24 100:23 101:5 103:21 108:8 109:10,14,17 113:7 114:16,20 117:12 117:17,21,25 118:3 119:3 120:10,18 122:2,11 127:21,25 129:15 131:5,14,21 133:15,18,19,24 134:7 137:19 138:2 138:9 140:12 142:7 143:4,6 145:15
retrieve 65:9 reveal 119:19 revenue 24:22 review 75:22 reviewed 162:9 reviewing 6:4 revision 115:10 Rhapsody 174:15 175:3 rhapsody.com 109:2 181:16 Rhetorically 143:18 right 1:7,16 4:4 7:10 8:3 9:15 10:9 11:2 12:17 15:25 19:10 22:5,9,12,13,16,19 22:20,24 23:2 28:2 32:7,16 34:4 36:17 39:2,12 41:21 43:14 44:12,21 45:15 48:20 49:21 50:18 51:2 60:20 61:16 63:6,12 69:21,22 74:6,8,11 76:18,22 77:4,24 78:7 79:20 80:21 85:4,23 86:2 86:25 87:22 89:14 90:8 91:9 92:16,20 94:7 96:23 97:12,1 97:24 98:19 99:12 99:12,21 100:3,9 101:2 104:17 105:22 106:15 107:13,25 108:21 109:4,7 111:5,11 112:25 114:6	168:12,21 170:19 170:24 171:11,13 171:17,25 172:24 175:10 176:17 177:19 178:25 179:23 rights 17:7,12 19:3,6 19:17 27:16 85:16 100:19 107:18,19 107:23 108:7 136:17 158:19 165:10 167:6 ring 27:19,23 123:11 123:25 124:5 Rockland 1:18,23 role 51:2 Romance 60:9 room 7:15 140:11 roughly 13:13 52:12 route 96:10,11 royalties 17:17 19:25 20:4,23 21:4 26:8 29:2,19 151:11 156:18 royalty 27:17 157:2 Rule 67:20 163:20 164:6 Rules 93:22 Russ 36:2,3 38:5,12 39:6 43:23 49:14 51:16 53:21,21 54:3 54:12 56:9,23 58:25 62:5 70:14,23 71:20 71:23 72:3,24 79:8 81:2 85:18 86:2 87:2,4,5,19 88:6,15 88:15 94:13 97:8,10	166:16 171:9 172:3 172:5 sample 122:21,21,22 Samples 122:18,19 123:9,10 sampling 27:5 satisfy 45:23 85:15 saying 5:23 16:12 26:17 32:5 50:16 76:6 80:22 105:3,25 162:22 says 35:20 41:15 61:14 71:15 75:15 89:25 90:2,20,23,25 91:17,17 92:12 100:3 105:21 106:15 114:18 122:16,18,20 134:10,12,23 138:24 139:23 143:7,8 145:17 146:6 147:2,8,10,21 147:21,22 161:14 163:22,24 164:18 166:8 171:24 172:24 scale 157:25 158:11 schedule 42:19 screen 38:24 44:17,17 45:24 109:21,24 110:3 162:15,19 166:7 167:4 169:25 181:14,17,18 182:5 182:7,9	174:3 seeing 6:7 89:22 166:12 seen 15:21 19:13 49:3 87:11,17 111:19 161:12 163:15 164:5 165:25 sell 35:21 62:11 93:2 93:4,11 94:9 97:2 103:18 104:18 106:4,10 108:21 109:4 115:18 121:11 124:13,18 125:7,23 126:6 127:3,10 128:11 133:13 147:2 153:25 176:10,17 176:20 sellers 34:16 selling 80:4 144:14 145:12 sells 168:17 send 72:10 73:3 121:18 125:12 126:13 137:10 138:16 sending 13:25 126:10 sense 14:24 143:19,20 143:25 sent 33:3 72:3 73:11 73:25 96:15 122:16 122:18,19,20,21 123:9,10,18 125:4,6 125:18 126:9,16 127:8 137:5 139:6	sheet 43:8 70:17 72:15,17,23 73:25 sheets 70:14 71:16,17 71:22 72:12 73:11 Shelowitz 2:12,16 5:4 6:13 10:12 12:11 13:18 15:2,8 18:18 21:14,19 23:9,14,17 24:2,6 25:16,21 27:6 28:9,14,20 29:13,16 30:6,9,15 31:5,9 32:17 35:16 37:2 40:8,19,20 41:10 44:3 45:8 47:15 48:13 49:19 49:24 50:4,15 54:14 59:14 63:9 67:22 69:3,14 70:6,10 74:7,17,18 75:16 77:11 81:23 88:24 89:20 90:9,18 91:14 91:25 92:8 93:13,21 94:22 96:18 98:20 99:5,24 100:23 101:5 103:21 108:8 109:10,14,17 113:7 114:16,20 117:12 117:17,21,25 118:3 119:3 120:10,18 122:2,11 127:21,25 129:15 131:5,14,21 133:15,18,19,24 134:7 137:19 138:2 138:9 140:12 142:7
retrieve 65:9 reveal 119:19 revenue 24:22 review 75:22 reviewed 162:9 reviewing 6:4 revision 115:10 Rhapsody 174:15 175:3 rhapsody.com 109:2 181:16 Rhetorically 143:18 right 1:7,16 4:4 7:10 8:3 9:15 10:9 11:2 12:17 15:25 19:10 22:5,9,12,13,16,19 22:20,24 23:2 28:2 32:7,16 34:4 36:17 39:2,12 41:21 43:13 44:12,21 45:15 48:20 49:21 50:18 51:2 60:20 61:16 63:6,12 69:21,22 74:6,8,11 76:18,22 77:4,24 78:7 79:20 80:21 85:4,23 86:2 86:25 87:22 89:14 90:8 91:9 92:16,20 94:7 96:23 97:12,1 97:24 98:19 99:12 99:12,21 100:3,9 101:2 104:17 105:22 106:15 107:13,25 108:21 109:4,7 111:5,11	168:12,21 170:19 170:24 171:11,13 171:17,25 172:24 175:10 176:17 177:19 178:25 179:23 rights 17:7,12 19:3,6 19:17 27:16 85:16 100:19 107:18,19 107:23 108:7 136:17 158:19 165:10 167:6 ring 27:19,23 123:11 123:25 124:5 Rockland 1:18,23 role 51:2 Romance 60:9 room 7:15 140:11 roughly 13:13 52:12 route 96:10,11 royalties 17:17 19:25 20:4,23 21:4 26:8 29:2,19 151:11 156:18 royalty 27:17 157:2 Rule 67:20 163:20 164:6 Rules 93:22 Russ 36:2,3 38:5,12 39:6 43:23 49:14 51:16 53:21,21 54:3 54:12 56:9,23 58:25 62:5 70:14,23 71:20 71:23 72:3,24 79:8 81:2 85:18 86:2 87:2,4,5,19 88:6,15	166:16 171:9 172:3 172:5 sample 122:21,21,22 Samples 122:18,19 123:9,10 sampling 27:5 satisfy 45:23 85:15 saying 5:23 16:12 26:17 32:5 50:16 76:6 80:22 105:3,25 162:22 says 35:20 41:15 61:14 71:15 75:15 89:25 90:2,20,23,25 91:17,17 92:12 100:3 105:21 106:15 114:18 122:16,18,20 134:10,12,23 138:24 139:23 143:7,8 145:17 146:6 147:2,8,10,21 147:21,22 161:14 163:22,24 164:18 166:8 171:24 172:24 scale 157:25 158:11 schedule 42:19 screen 38:24 44:17,17 45:24 109:21,24 110:3 162:15,19 166:7 167:4 169:25 181:14,17,18 182:5	174:3 seeing 6:7 89:22 166:12 seen 15:21 19:13 49:3 87:11,17 111:19 161:12 163:15 164:5 165:25 sell 35:21 62:11 93:2 93:4,11 94:9 97:2 103:18 104:18 106:4,10 108:21 109:4 115:18 121:11 124:13,18 125:7,23 126:6 127:3,10 128:11 133:13 147:2 153:25 176:10,17 176:20 sellers 34:16 selling 80:4 144:14 145:12 sells 168:17 send 72:10 73:3 121:18 125:12 126:13 137:10 138:16 sending 13:25 126:10 sense 14:24 143:19,20 143:25 sent 33:3 72:3 73:11 73:25 96:15 122:16 122:18,19,20,21 123:9,10,18 125:4,6 125:18 126:9,16	sheet 43:8 70:17 72:15,17,23 73:25 sheets 70:14 71:16,17 71:22 72:12 73:11 Shelowitz 2:12,16 5:4 6:13 10:12 12:11 13:18 15:2,8 18:18 21:14,19 23:9,14,17 24:2,6 25:16,21 27:6 28:9,14,20 29:13,16 30:6,9,15 31:5,9 32:17 35:16 37:2 40:8,19,20 41:10 44:3 45:8 47:15 48:13 49:19 49:24 50:4,15 54:14 59:14 63:9 67:22 69:3,14 70:6,10 74:7,17,18 75:16 77:11 81:23 88:24 89:20 90:9,18 91:14 91:25 92:8 93:13,21 94:22 96:18 98:20 99:5,24 100:23 101:5 103:21 108:8 109:10,14,17 113:7 114:16,20 117:12 117:17,21,25 118:3 119:3 120:10,18 122:2,11 127:21,25 129:15 131:5,14,21 133:15,18,19,24 134:7 137:19 138:2
retrieve 65:9 reveal 119:19 revenue 24:22 review 75:22 reviewed 162:9 reviewing 6:4 revision 115:10 Rhapsody 174:15 175:3 rhapsody.com 109:2 181:16 Rhetorically 143:18 right 1:7,16 4:4 7:10 8:3 9:15 10:9 11:2 12:17 15:25 19:10 22:5,9,12,13,16,19 22:20,24 23:2 28:2 32:7,16 34:4 36:17 39:2,12 41:21 43:13 44:12,21 45:15 48:20 49:21 50:18 51:2 60:20 61:16 63:6,12 69:21,22 74:6,8,11 76:18,22 77:4,24 78:7 79:20 80:21 85:4,23 86:2 86:25 87:22 89:14 90:8 91:9 92:16,20 94:7 96:23 97:12,1 97:24 98:19 99:12 99:12,21 100:3,9 101:2 104:17 105:22 106:15 107:13,25 108:21	168:12,21 170:19 170:24 171:11,13 171:17,25 172:24 175:10 176:17 177:19 178:25 179:23 rights 17:7,12 19:3,6 19:17 27:16 85:16 100:19 107:18,19 107:23 108:7 136:17 158:19 165:10 167:6 ring 27:19,23 123:11 123:25 124:5 Rockland 1:18,23 role 51:2 Romance 60:9 room 7:15 140:11 roughly 13:13 52:12 route 96:10,11 royalties 17:17 19:25 20:4,23 21:4 26:8 29:2,19 151:11 156:18 royalty 27:17 157:2 Rule 67:20 163:20 164:6 Rules 93:22 Russ 36:2,3 38:5,12 39:6 43:23 49:14 51:16 53:21,21 54:3 54:12 56:9,23 58:25 62:5 70:14,23 71:20 71:23 72:3,24 79:8 81:2 85:18 86:2	166:16 171:9 172:3 172:5 sample 122:21,21,22 Samples 122:18,19 123:9,10 sampling 27:5 satisfy 45:23 85:15 saying 5:23 16:12 26:17 32:5 50:16 76:6 80:22 105:3,25 162:22 says 35:20 41:15 61:14 71:15 75:15 89:25 90:2,20,23,25 91:17,17 92:12 100:3 105:21 106:15 114:18 122:16,18,20 134:10,12,23 138:24 139:23 143:7,8 145:17 146:6 147:2,8,10,21 147:21,22 161:14 163:22,24 164:18 166:8 171:24 172:24 scale 157:25 158:11 schedule 42:19 screen 38:24 44:17,17 45:24 109:21,24 110:3 162:15,19 166:7 167:4 169:25	174:3 seeing 6:7 89:22 166:12 seen 15:21 19:13 49:3 87:11,17 111:19 161:12 163:15 164:5 165:25 sell 35:21 62:11 93:2 93:4,11 94:9 97:2 103:18 104:18 106:4,10 108:21 109:4 115:18 121:11 124:13,18 125:7,23 126:6 127:3,10 128:11 133:13 147:2 153:25 176:10,17 176:20 sellers 34:16 selling 80:4 144:14 145:12 sells 168:17 send 72:10 73:3 121:18 125:12 126:13 137:10 138:16 sending 13:25 126:10 sense 14:24 143:19,20 143:25 sent 33:3 72:3 73:11 73:25 96:15 122:16 122:18,19,20,21 123:9,10,18 125:4,6	sheet 43:8 70:17 72:15,17,23 73:25 sheets 70:14 71:16,17 71:22 72:12 73:11 Shelowitz 2:12,16 5:4 6:13 10:12 12:11 13:18 15:2,8 18:18 21:14,19 23:9,14,17 24:2,6 25:16,21 27:6 28:9,14,20 29:13,16 30:6,9,15 31:5,9 32:17 35:16 37:2 40:8,19,20 41:10 44:3 45:8 47:15 48:13 49:19 49:24 50:4,15 54:14 59:14 63:9 67:22 69:3,14 70:6,10 74:7,17,18 75:16 77:11 81:23 88:24 89:20 90:9,18 91:14 91:25 92:8 93:13,21 94:22 96:18 98:20 99:5,24 100:23 101:5 103:21 108:8 109:10,14,17 113:7 114:16,20 117:12 117:17,21,25 118:3 119:3 120:10,18 122:2,11 127:21,25 129:15 131:5,14,21 133:15,18,19,24
retrieve 65:9 reveal 119:19 revenue 24:22 review 75:22 reviewed 162:9 reviewing 6:4 revision 115:10 Rhapsody 174:15 175:3 rhapsody.com 109:2 181:16 Rhetorically 143:18 right 1:7,16 4:4 7:10 8:3 9:15 10:9 11:2 12:17 15:25 19:10 22:5,9,12,13,16,19 22:20,24 23:2 28:2 32:7,16 34:4 36:17 39:2,12 41:21 43:13 44:12,21 45:15 48:20 49:21 50:18 51:2 60:20 61:16 63:6,12 69:21,22 74:6,8,11 76:18,22 77:4,24 78:7 79:20 80:21 85:4,23 86:2 86:25 87:22 89:14 90:8 91:9 92:16,20 94:7 96:23 97:12,1 97:24 98:19 99:12 99:12,21 100:3,9 101:2 104:17 105:22 106:15	168:12,21 170:19 170:24 171:11,13 171:17,25 172:24 175:10 176:17 177:19 178:25 179:23 rights 17:7,12 19:3,6 19:17 27:16 85:16 100:19 107:18,19 107:23 108:7 136:17 158:19 165:10 167:6 ring 27:19,23 123:11 123:25 124:5 Rockland 1:18,23 role 51:2 Romance 60:9 room 7:15 140:11 roughly 13:13 52:12 route 96:10,11 royalties 17:17 19:25 20:4,23 21:4 26:8 29:2,19 151:11 156:18 royalty 27:17 157:2 Rule 67:20 163:20 164:6 Rules 93:22 Russ 36:2,3 38:5,12 39:6 43:23 49:14 51:16 53:21,21 54:3 54:12 56:9,23 58:25 62:5 70:14,23 71:20 71:23 72:3,24 79:8	166:16 171:9 172:3 172:5 sample 122:21,21,22 Samples 122:18,19 123:9,10 sampling 27:5 satisfy 45:23 85:15 saying 5:23 16:12 26:17 32:5 50:16 76:6 80:22 105:3,25 162:22 says 35:20 41:15 61:14 71:15 75:15 89:25 90:2,20,23,25 91:17,17 92:12 100:3 105:21 106:15 114:18 122:16,18,20 134:10,12,23 138:24 139:23 143:7,8 145:17 146:6 147:2,8,10,21 147:21,22 161:14 163:22,24 164:18 166:8 171:24 172:24 scale 157:25 158:11 schedule 42:19 screen 38:24 44:17,17 45:24 109:21,24 110:3 162:15,19	174:3 seeing 6:7 89:22 166:12 seen 15:21 19:13 49:3 87:11,17 111:19 161:12 163:15 164:5 165:25 sell 35:21 62:11 93:2 93:4,11 94:9 97:2 103:18 104:18 106:4,10 108:21 109:4 115:18 121:11 124:13,18 125:7,23 126:6 127:3,10 128:11 133:13 147:2 153:25 176:10,17 176:20 sellers 34:16 selling 80:4 144:14 145:12 sells 168:17 send 72:10 73:3 121:18 125:12 126:13 137:10 138:16 sending 13:25 126:10 sense 14:24 143:19,20 143:25 sent 33:3 72:3 73:11 73:25 96:15 122:16 122:18,19,20,21	sheet 43:8 70:17 72:15,17,23 73:25 sheets 70:14 71:16,17 71:22 72:12 73:11 Shelowitz 2:12,16 5:4 6:13 10:12 12:11 13:18 15:2,8 18:18 21:14,19 23:9,14,17 24:2,6 25:16,21 27:6 28:9,14,20 29:13,16 30:6,9,15 31:5,9 32:17 35:16 37:2 40:8,19,20 41:10 44:3 45:8 47:15 48:13 49:19 49:24 50:4,15 54:14 59:14 63:9 67:22 69:3,14 70:6,10 74:7,17,18 75:16 77:11 81:23 88:24 89:20 90:9,18 91:14 91:25 92:8 93:13,21 94:22 96:18 98:20 99:5,24 100:23 101:5 103:21 108:8 109:10,14,17 113:7 114:16,20 117:12 117:17,21,25 118:3 119:3 120:10,18 122:2,11 127:21,25 129:15 131:5,14,21
retrieve 65:9 reveal 119:19 revenue 24:22 review 75:22 reviewed 162:9 reviewing 6:4 revision 115:10 Rhapsody 174:15 175:3 rhapsody.com 109:2 181:16 Rhetorically 143:18 right 1:7,16 4:4 7:10 8:3 9:15 10:9 11:2 12:17 15:25 19:10 22:5,9,12,13,16,19 22:20,24 23:2 28:2 32:7,16 34:4 36:17 39:2,12 41:21 43:1 44:12,21 45:15 48:20 49:21 50:18 51:2 60:20 61:16 63:6,12 69:21,22 74:6,8,11 76:18,22 77:4,24 78:7 79:20 80:21 85:4,23 86:2 86:25 87:22 89:14 90:8 91:9 92:16,20 94:7 96:23 97:12,1 97:24 98:19 99:12 99:12,21 100:3,9 101:2 104:17	168:12,21 170:19 170:24 171:11,13 171:17,25 172:24 175:10 176:17 177:19 178:25 179:23 rights 17:7,12 19:3,6 19:17 27:16 85:16 100:19 107:18,19 107:23 108:7 136:17 158:19 165:10 167:6 ring 27:19,23 123:11 123:25 124:5 Rockland 1:18,23 role 51:2 Romance 60:9 room 7:15 140:11 roughly 13:13 52:12 route 96:10,11 royalties 17:17 19:25 20:4,23 21:4 26:8 29:2,19 151:11 156:18 royalty 27:17 157:2 Rule 67:20 163:20 164:6 Rules 93:22 Russ 36:2,3 38:5,12 39:6 43:23 49:14 51:16 53:21,21 54:3 54:12 56:9,23 58:25 62:5 70:14,23 71:20	166:16 171:9 172:3 172:5 sample 122:21,21,22 Samples 122:18,19 123:9,10 sampling 27:5 satisfy 45:23 85:15 saying 5:23 16:12 26:17 32:5 50:16 76:6 80:22 105:3,25 162:22 says 35:20 41:15 61:14 71:15 75:15 89:25 90:2,20,23,25 91:17,17 92:12 100:3 105:21 106:15 114:18 122:16,18,20 134:10,12,23 138:24 139:23 143:7,8 145:17 146:6 147:2,8,10,21 147:21,22 161:14 163:22,24 164:18 166:8 171:24 172:24 scale 157:25 158:11 schedule 42:19 screen 38:24 44:17,17 45:24 109:21,24	174:3 seeing 6:7 89:22 166:12 seen 15:21 19:13 49:3 87:11,17 111:19 161:12 163:15 164:5 165:25 sell 35:21 62:11 93:2 93:4,11 94:9 97:2 103:18 104:18 106:4,10 108:21 109:4 115:18 121:11 124:13,18 125:7,23 126:6 127:3,10 128:11 133:13 147:2 153:25 176:10,17 176:20 sellers 34:16 selling 80:4 144:14 145:12 sells 168:17 send 72:10 73:3 121:18 125:12 126:13 137:10 138:16 sending 13:25 126:10 sense 14:24 143:19,20 143:25 sent 33:3 72:3 73:11 73:25 96:15 122:16	sheet 43:8 70:17 72:15,17,23 73:25 sheets 70:14 71:16,17 71:22 72:12 73:11 Shelowitz 2:12,16 5:4 6:13 10:12 12:11 13:18 15:2,8 18:18 21:14,19 23:9,14,17 24:2,6 25:16,21 27:6 28:9,14,20 29:13,16 30:6,9,15 31:5,9 32:17 35:16 37:2 40:8,19,20 41:10 44:3 45:8 47:15 48:13 49:19 49:24 50:4,15 54:14 59:14 63:9 67:22 69:3,14 70:6,10 74:7,17,18 75:16 77:11 81:23 88:24 89:20 90:9,18 91:14 91:25 92:8 93:13,21 94:22 96:18 98:20 99:5,24 100:23 101:5 103:21 108:8 109:10,14,17 113:7 114:16,20 117:12 117:17,21,25 118:3 119:3 120:10,18 122:2,11 127:21,25
retrieve 65:9 reveal 119:19 revenue 24:22 review 75:22 reviewed 162:9 reviewing 6:4 revision 115:10 Rhapsody 174:15 175:3 rhapsody.com 109:2 181:16 Rhetorically 143:18 right 1:7,16 4:4 7:10 8:3 9:15 10:9 11:2 12:17 15:25 19:10 22:5,9,12,13,16,19 22:20,24 23:2 28:2 32:7,16 34:4 36:17 39:2,12 41:21 43:1 44:12,21 45:15 48:20 49:21 50:18 51:2 60:20 61:16 63:6,12 69:21,22 74:6,8,11 76:18,22 77:4,24 78:7 79:20 80:21 85:4,23 86:2 86:25 87:22 89:14 90:8 91:9 92:16,20 94:7 96:23 97:12,1 97:24 98:19 99:12 99:12,21 100:3,9	168:12,21 170:19 170:24 171:11,13 171:17,25 172:24 175:10 176:17 177:19 178:25 179:23 rights 17:7,12 19:3,6 19:17 27:16 85:16 100:19 107:18,19 107:23 108:7 136:17 158:19 165:10 167:6 ring 27:19,23 123:11 123:25 124:5 Rockland 1:18,23 role 51:2 Romance 60:9 room 7:15 140:11 roughly 13:13 52:12 route 96:10,11 royalties 17:17 19:25 20:4,23 21:4 26:8 29:2,19 151:11 156:18 royalty 27:17 157:2 Rule 67:20 163:20 164:6 Rules 93:22 Russ 36:2,3 38:5,12 39:6 43:23 49:14 51:16 53:21,21 54:3 54:12 56:9,23 58:25	166:16 171:9 172:3 172:5 sample 122:21,21,22 Samples 122:18,19 123:9,10 sampling 27:5 satisfy 45:23 85:15 saying 5:23 16:12 26:17 32:5 50:16 76:6 80:22 105:3,25 162:22 says 35:20 41:15 61:14 71:15 75:15 89:25 90:2,20,23,25 91:17,17 92:12 100:3 105:21 106:15 114:18 122:16,18,20 134:10,12,23 138:24 139:23 143:7,8 145:17 146:6 147:2,8,10,21 147:21,22 161:14 163:22,24 164:18 166:8 171:24 172:24 scale 157:25 158:11 schedule 42:19 screen 38:24 44:17,17	174:3 seeing 6:7 89:22 166:12 seen 15:21 19:13 49:3 87:11,17 111:19 161:12 163:15 164:5 165:25 sell 35:21 62:11 93:2 93:4,11 94:9 97:2 103:18 104:18 106:4,10 108:21 109:4 115:18 121:11 124:13,18 125:7,23 126:6 127:3,10 128:11 133:13 147:2 153:25 176:10,17 176:20 sellers 34:16 selling 80:4 144:14 145:12 sells 168:17 send 72:10 73:3 121:18 125:12 126:13 137:10 138:16 sending 13:25 126:10 sense 14:24 143:19,20 143:25 sent 33:3 72:3 73:11	sheet 43:8 70:17 72:15,17,23 73:25 sheets 70:14 71:16,17 71:22 72:12 73:11 Shelowitz 2:12,16 5:4 6:13 10:12 12:11 13:18 15:2,8 18:18 21:14,19 23:9,14,17 24:2,6 25:16,21 27:6 28:9,14,20 29:13,16 30:6,9,15 31:5,9 32:17 35:16 37:2 40:8,19,20 41:10 44:3 45:8 47:15 48:13 49:19 49:24 50:4,15 54:14 59:14 63:9 67:22 69:3,14 70:6,10 74:7,17,18 75:16 77:11 81:23 88:24 89:20 90:9,18 91:14 91:25 92:8 93:13,21 94:22 96:18 98:20 99:5,24 100:23 101:5 103:21 108:8 109:10,14,17 113:7 114:16,20 117:12 117:17,21,25 118:3 119:3 120:10,18
retrieve 65:9 reveal 119:19 revenue 24:22 review 75:22 reviewed 162:9 reviewing 6:4 revision 115:10 Rhapsody 174:15 175:3 rhapsody.com 109:2 181:16 Rhetorically 143:18 right 1:7,16 4:4 7:10 8:3 9:15 10:9 11:2 12:17 15:25 19:10 22:5,9,12,13,16,19 22:20,24 23:2 28:2 32:7,16 34:4 36:17 39:2,12 41:21 43:1 44:12,21 45:15 48:20 49:21 50:18 51:2 60:20 61:16 63:6,12 69:21,22 74:6,8,11 76:18,22 77:4,24 78:7 79:20 80:21 85:4,23 86:2 86:25 87:22 89:14 90:8 91:9 92:16,20 94:7 96:23 97:12,1 97:24 98:19 99:12	168:12,21 170:19 170:24 171:11,13 171:17,25 172:24 175:10 176:17 177:19 178:25 179:23 rights 17:7,12 19:3,6 19:17 27:16 85:16 100:19 107:18,19 107:23 108:7 136:17 158:19 165:10 167:6 ring 27:19,23 123:11 123:25 124:5 Rockland 1:18,23 role 51:2 Romance 60:9 room 7:15 140:11 roughly 13:13 52:12 route 96:10,11 royalties 17:17 19:25 20:4,23 21:4 26:8 29:2,19 151:11 156:18 royalty 27:17 157:2 Rule 67:20 163:20 164:6 Rules 93:22 Russ 36:2,3 38:5,12 39:6 43:23 49:14 51:16 53:21,21 54:3	166:16 171:9 172:3 172:5 sample 122:21,21,22 Samples 122:18,19 123:9,10 sampling 27:5 satisfy 45:23 85:15 saying 5:23 16:12 26:17 32:5 50:16 76:6 80:22 105:3,25 162:22 says 35:20 41:15 61:14 71:15 75:15 89:25 90:2,20,23,25 91:17,17 92:12 100:3 105:21 106:15 114:18 122:16,18,20 134:10,12,23 138:24 139:23 143:7,8 145:17 146:6 147:2,8,10,21 147:21,22 161:14 163:22,24 164:18 166:8 171:24 172:24 scale 157:25 158:11 schedule 42:19	174:3 seeing 6:7 89:22 166:12 seen 15:21 19:13 49:3 87:11,17 111:19 161:12 163:15 164:5 165:25 sell 35:21 62:11 93:2 93:4,11 94:9 97:2 103:18 104:18 106:4,10 108:21 109:4 115:18 121:11 124:13,18 125:7,23 126:6 127:3,10 128:11 133:13 147:2 153:25 176:10,17 176:20 sellers 34:16 selling 80:4 144:14 145:12 sells 168:17 send 72:10 73:3 121:18 125:12 126:13 137:10 138:16 sending 13:25 126:10 sense 14:24 143:19,20 143:25	sheet 43:8 70:17 72:15,17,23 73:25 sheets 70:14 71:16,17 71:22 72:12 73:11 Shelowitz 2:12,16 5:4 6:13 10:12 12:11 13:18 15:2,8 18:18 21:14,19 23:9,14,17 24:2,6 25:16,21 27:6 28:9,14,20 29:13,16 30:6,9,15 31:5,9 32:17 35:16 37:2 40:8,19,20 41:10 44:3 45:8 47:15 48:13 49:19 49:24 50:4,15 54:14 59:14 63:9 67:22 69:3,14 70:6,10 74:7,17,18 75:16 77:11 81:23 88:24 89:20 90:9,18 91:14 91:25 92:8 93:13,21 94:22 96:18 98:20 99:5,24 100:23 101:5 103:21 108:8 109:10,14,17 113:7 114:16,20 117:12 117:17,21,25 118:3
retrieve 65:9 reveal 119:19 revenue 24:22 review 75:22 reviewed 162:9 reviewing 6:4 revision 115:10 Rhapsody 174:15 175:3 rhapsody.com 109:2 181:16 Rhetorically 143:18 right 1:7,16 4:4 7:10 8:3 9:15 10:9 11:2 12:17 15:25 19:10 22:5,9,12,13,16,19 22:20,24 23:2 28:2 32:7,16 34:4 36:17 39:2,12 41:21 43:1 44:12,21 45:15 48:20 49:21 50:18 51:2 60:20 61:16 63:6,12 69:21,22 74:6,8,11 76:18,22 77:4,24 78:7 79:20 80:21 85:4,23 86:2 86:25 87:22 89:14 90:8 91:9 92:16,20 94:7 96:23 97:12,1	168:12,21 170:19 170:24 171:11,13 171:17,25 172:24 175:10 176:17 177:19 178:25 179:23 rights 17:7,12 19:3,6 19:17 27:16 85:16 100:19 107:18,19 107:23 108:7 136:17 158:19 165:10 167:6 ring 27:19,23 123:11 123:25 124:5 Rockland 1:18,23 role 51:2 Romance 60:9 room 7:15 140:11 roughly 13:13 52:12 route 96:10,11 royalties 17:17 19:25 20:4,23 21:4 26:8 29:2,19 151:11 156:18 royalty 27:17 157:2 Rule 67:20 163:20 164:6 Rules 93:22 Russ 36:2,3 38:5,12 39:6 43:23 49:14	166:16 171:9 172:3 172:5 sample 122:21,21,22 Samples 122:18,19 123:9,10 sampling 27:5 satisfy 45:23 85:15 saying 5:23 16:12 26:17 32:5 50:16 76:6 80:22 105:3,25 162:22 says 35:20 41:15 61:14 71:15 75:15 89:25 90:2,20,23,25 91:17,17 92:12 100:3 105:21 106:15 114:18 122:16,18,20 134:10,12,23 138:24 139:23 143:7,8 145:17 146:6 147:2,8,10,21 147:21,22 161:14 163:22,24 164:18 166:8 171:24 172:24 scale 157:25 158:11	174:3 seeing 6:7 89:22 166:12 seen 15:21 19:13 49:3 87:11,17 111:19 161:12 163:15 164:5 165:25 sell 35:21 62:11 93:2 93:4,11 94:9 97:2 103:18 104:18 106:4,10 108:21 109:4 115:18 121:11 124:13,18 125:7,23 126:6 127:3,10 128:11 133:13 147:2 153:25 176:10,17 176:20 sellers 34:16 selling 80:4 144:14 145:12 sells 168:17 send 72:10 73:3 121:18 125:12 126:13 137:10 138:16 sending 13:25 126:10 sense 14:24 143:19,20	sheet 43:8 70:17 72:15,17,23 73:25 sheets 70:14 71:16,17 71:22 72:12 73:11 Shelowitz 2:12,16 5:4 6:13 10:12 12:11 13:18 15:2,8 18:18 21:14,19 23:9,14,17 24:2,6 25:16,21 27:6 28:9,14,20 29:13,16 30:6,9,15 31:5,9 32:17 35:16 37:2 40:8,19,20 41:10 44:3 45:8 47:15 48:13 49:19 49:24 50:4,15 54:14 59:14 63:9 67:22 69:3,14 70:6,10 74:7,17,18 75:16 77:11 81:23 88:24 89:20 90:9,18 91:14 91:25 92:8 93:13,21 94:22 96:18 98:20 99:5,24 100:23 101:5 103:21 108:8 109:10,14,17 113:7 114:16,20 117:12
retrieve 65:9 reveal 119:19 revenue 24:22 review 75:22 reviewed 162:9 reviewing 6:4 revision 115:10 Rhapsody 174:15 175:3 rhapsody.com 109:2 181:16 Rhetorically 143:18 right 1:7,16 4:4 7:10 8:3 9:15 10:9 11:2 12:17 15:25 19:10 22:5,9,12,13,16,19 22:20,24 23:2 28:2 32:7,16 34:4 36:17 39:2,12 41:21 43:1 44:12,21 45:15 48:20 49:21 50:18 51:2 60:20 61:16 63:6,12 69:21,22 74:6,8,11 76:18,22 77:4,24 78:7 79:20 80:21 85:4,23 86:2 86:25 87:22 89:14 90:8 91:9 92:16,20	168:12,21 170:19 170:24 171:11,13 171:17,25 172:24 175:10 176:17 177:19 178:25 179:23 rights 17:7,12 19:3,6 19:17 27:16 85:16 100:19 107:18,19 107:23 108:7 136:17 158:19 165:10 167:6 ring 27:19,23 123:11 123:25 124:5 Rockland 1:18,23 role 51:2 Romance 60:9 room 7:15 140:11 roughly 13:13 52:12 route 96:10,11 royalties 17:17 19:25 20:4,23 21:4 26:8 29:2,19 151:11 156:18 royalty 27:17 157:2 Rule 67:20 163:20 164:6 Rules 93:22 Russ 36:2,3 38:5,12	166:16 171:9 172:3 172:5 sample 122:21,21,22 Samples 122:18,19 123:9,10 sampling 27:5 satisfy 45:23 85:15 saying 5:23 16:12 26:17 32:5 50:16 76:6 80:22 105:3,25 162:22 says 35:20 41:15 61:14 71:15 75:15 89:25 90:2,20,23,25 91:17,17 92:12 100:3 105:21 106:15 114:18 122:16,18,20 134:10,12,23 138:24 139:23 143:7,8 145:17 146:6 147:2,8,10,21 147:21,22 161:14 163:22,24 164:18 166:8 171:24 172:24	174:3 seeing 6:7 89:22 166:12 seen 15:21 19:13 49:3 87:11,17 111:19 161:12 163:15 164:5 165:25 sell 35:21 62:11 93:2 93:4,11 94:9 97:2 103:18 104:18 106:4,10 108:21 109:4 115:18 121:11 124:13,18 125:7,23 126:6 127:3,10 128:11 133:13 147:2 153:25 176:10,17 176:20 sellers 34:16 selling 80:4 144:14 145:12 sells 168:17 send 72:10 73:3 121:18 125:12 126:13 137:10 138:16 sending 13:25 126:10	sheet 43:8 70:17 72:15,17,23 73:25 sheets 70:14 71:16,17 71:22 72:12 73:11 Shelowitz 2:12,16 5:4 6:13 10:12 12:11 13:18 15:2,8 18:18 21:14,19 23:9,14,17 24:2,6 25:16,21 27:6 28:9,14,20 29:13,16 30:6,9,15 31:5,9 32:17 35:16 37:2 40:8,19,20 41:10 44:3 45:8 47:15 48:13 49:19 49:24 50:4,15 54:14 59:14 63:9 67:22 69:3,14 70:6,10 74:7,17,18 75:16 77:11 81:23 88:24 89:20 90:9,18 91:14 91:25 92:8 93:13,21 94:22 96:18 98:20 99:5,24 100:23 101:5 103:21 108:8 109:10,14,17 113:7
retrieve 65:9 reveal 119:19 revenue 24:22 review 75:22 reviewed 162:9 reviewing 6:4 revision 115:10 Rhapsody 174:15 175:3 rhapsody.com 109:2 181:16 Rhetorically 143:18 right 1:7,16 4:4 7:10 8:3 9:15 10:9 11:2 12:17 15:25 19:10 22:5,9,12,13,16,19 22:20,24 23:2 28:2 32:7,16 34:4 36:17 39:2,12 41:21 43:14 44:12,21 45:15 48:20 49:21 50:18 51:2 60:20 61:16 63:6,12 69:21,22 74:6,8,11 76:18,22 77:4,24 78:7 79:20 80:21 85:4,23 86:2 86:25 87:22 89:14	168:12,21 170:19 170:24 171:11,13 171:17,25 172:24 175:10 176:17 177:19 178:25 179:23 rights 17:7,12 19:3,6 19:17 27:16 85:16 100:19 107:18,19 107:23 108:7 136:17 158:19 165:10 167:6 ring 27:19,23 123:11 123:25 124:5 Rockland 1:18,23 role 51:2 Romance 60:9 room 7:15 140:11 roughly 13:13 52:12 route 96:10,11 royalties 17:17 19:25 20:4,23 21:4 26:8 29:2,19 151:11 156:18 royalty 27:17 157:2 Rule 67:20 163:20 164:6 Rules 93:22	166:16 171:9 172:3 172:5 sample 122:21,21,22 Samples 122:18,19 123:9,10 sampling 27:5 satisfy 45:23 85:15 saying 5:23 16:12 26:17 32:5 50:16 76:6 80:22 105:3,25 162:22 says 35:20 41:15 61:14 71:15 75:15 89:25 90:2,20,23,25 91:17,17 92:12 100:3 105:21 106:15 114:18 122:16,18,20 134:10,12,23 138:24 139:23 143:7,8 145:17 146:6 147:2,8,10,21 147:21,22 161:14 163:22,24 164:18 166:8 171:24	174:3 seeing 6:7 89:22 166:12 seen 15:21 19:13 49:3 87:11,17 111:19 161:12 163:15 164:5 165:25 sell 35:21 62:11 93:2 93:4,11 94:9 97:2 103:18 104:18 106:4,10 108:21 109:4 115:18 121:11 124:13,18 125:7,23 126:6 127:3,10 128:11 133:13 147:2 153:25 176:10,17 176:20 sellers 34:16 selling 80:4 144:14 145:12 sells 168:17 send 72:10 73:3 121:18 125:12 126:13 137:10 138:16	sheet 43:8 70:17 72:15,17,23 73:25 sheets 70:14 71:16,17 71:22 72:12 73:11 Shelowitz 2:12,16 5:4 6:13 10:12 12:11 13:18 15:2,8 18:18 21:14,19 23:9,14,17 24:2,6 25:16,21 27:6 28:9,14,20 29:13,16 30:6,9,15 31:5,9 32:17 35:16 37:2 40:8,19,20 41:10 44:3 45:8 47:15 48:13 49:19 49:24 50:4,15 54:14 59:14 63:9 67:22 69:3,14 70:6,10 74:7,17,18 75:16 77:11 81:23 88:24 89:20 90:9,18 91:14 91:25 92:8 93:13,21 94:22 96:18 98:20 99:5,24 100:23 101:5 103:21 108:8
retrieve 65:9 reveal 119:19 revenue 24:22 review 75:22 reviewed 162:9 reviewing 6:4 revision 115:10 Rhapsody 174:15 175:3 rhapsody.com 109:2 181:16 Rhetorically 143:18 right 1:7,16 4:4 7:10 8:3 9:15 10:9 11:2 12:17 15:25 19:10 22:5,9,12,13,16,19 22:20,24 23:2 28:2 32:7,16 34:4 36:17 39:2,12 41:21 43:14 44:12,21 45:15 48:20 49:21 50:18 51:2 60:20 61:16 63:6,12 69:21,22 74:6,8,11 76:18,22 77:4,24 78:7 79:20 80:21 85:4,23 86:2	168:12,21 170:19 170:24 171:11,13 171:17,25 172:24 175:10 176:17 177:19 178:25 179:23 rights 17:7,12 19:3,6 19:17 27:16 85:16 100:19 107:18,19 107:23 108:7 136:17 158:19 165:10 167:6 ring 27:19,23 123:11 123:25 124:5 Rockland 1:18,23 role 51:2 Romance 60:9 room 7:15 140:11 roughly 13:13 52:12 route 96:10,11 royalties 17:17 19:25 20:4,23 21:4 26:8 29:2,19 151:11 156:18 royalty 27:17 157:2 Rule 67:20 163:20 164:6	166:16 171:9 172:3 172:5 sample 122:21,21,22 Samples 122:18,19 123:9,10 sampling 27:5 satisfy 45:23 85:15 saying 5:23 16:12 26:17 32:5 50:16 76:6 80:22 105:3,25 162:22 says 35:20 41:15 61:14 71:15 75:15 89:25 90:2,20,23,25 91:17,17 92:12 100:3 105:21 106:15 114:18 122:16,18,20 134:10,12,23 138:24 139:23 143:7,8 145:17 146:6 147:2,8,10,21 147:21,22 161:14 163:22,24 164:18	174:3 seeing 6:7 89:22 166:12 seen 15:21 19:13 49:3 87:11,17 111:19 161:12 163:15 164:5 165:25 sell 35:21 62:11 93:2 93:4,11 94:9 97:2 103:18 104:18 106:4,10 108:21 109:4 115:18 121:11 124:13,18 125:7,23 126:6 127:3,10 128:11 133:13 147:2 153:25 176:10,17 176:20 sellers 34:16 selling 80:4 144:14 145:12 sells 168:17 send 72:10 73:3 121:18 125:12 126:13 137:10	sheet 43:8 70:17 72:15,17,23 73:25 sheets 70:14 71:16,17 71:22 72:12 73:11 Shelowitz 2:12,16 5:4 6:13 10:12 12:11 13:18 15:2,8 18:18 21:14,19 23:9,14,17 24:2,6 25:16,21 27:6 28:9,14,20 29:13,16 30:6,9,15 31:5,9 32:17 35:16 37:2 40:8,19,20 41:10 44:3 45:8 47:15 48:13 49:19 49:24 50:4,15 54:14 59:14 63:9 67:22 69:3,14 70:6,10 74:7,17,18 75:16 77:11 81:23 88:24 89:20 90:9,18 91:14 91:25 92:8 93:13,21 94:22 96:18 98:20 99:5,24 100:23
retrieve 65:9 reveal 119:19 revenue 24:22 review 75:22 reviewed 162:9 reviewing 6:4 revision 115:10 Rhapsody 174:15 175:3 rhapsody.com 109:2 181:16 Rhetorically 143:18 right 1:7,16 4:4 7:10 8:3 9:15 10:9 11:2 12:17 15:25 19:10 22:5,9,12,13,16,19 22:20,24 23:2 28:2 32:7,16 34:4 36:17 39:2,12 41:21 43:1 44:12,21 45:15 48:20 49:21 50:18 51:2 60:20 61:16 63:6,12 69:21,22 74:6,8,11 76:18,22 77:4,24 78:7 79:20	168:12,21 170:19 170:24 171:11,13 171:17,25 172:24 175:10 176:17 177:19 178:25 179:23 rights 17:7,12 19:3,6 19:17 27:16 85:16 100:19 107:18,19 107:23 108:7 136:17 158:19 165:10 167:6 ring 27:19,23 123:11 123:25 124:5 Rockland 1:18,23 role 51:2 Romance 60:9 room 7:15 140:11 roughly 13:13 52:12 route 96:10,11 royalties 17:17 19:25 20:4,23 21:4 26:8 29:2,19 151:11 156:18 royalty 27:17 157:2 Rule 67:20 163:20	166:16 171:9 172:3 172:5 sample 122:21,21,22 Samples 122:18,19 123:9,10 sampling 27:5 satisfy 45:23 85:15 saying 5:23 16:12 26:17 32:5 50:16 76:6 80:22 105:3,25 162:22 says 35:20 41:15 61:14 71:15 75:15 89:25 90:2,20,23,25 91:17,17 92:12 100:3 105:21 106:15 114:18 122:16,18,20 134:10,12,23 138:24 139:23 143:7,8 145:17 146:6 147:2,8,10,21 147:21,22 161:14	174:3 seeing 6:7 89:22 166:12 seen 15:21 19:13 49:3 87:11,17 111:19 161:12 163:15 164:5 165:25 sell 35:21 62:11 93:2 93:4,11 94:9 97:2 103:18 104:18 106:4,10 108:21 109:4 115:18 121:11 124:13,18 125:7,23 126:6 127:3,10 128:11 133:13 147:2 153:25 176:10,17 176:20 sellers 34:16 selling 80:4 144:14 145:12 sells 168:17 send 72:10 73:3 121:18 125:12	sheet 43:8 70:17 72:15,17,23 73:25 sheets 70:14 71:16,17 71:22 72:12 73:11 Shelowitz 2:12,16 5:4 6:13 10:12 12:11 13:18 15:2,8 18:18 21:14,19 23:9,14,17 24:2,6 25:16,21 27:6 28:9,14,20 29:13,16 30:6,9,15 31:5,9 32:17 35:16 37:2 40:8,19,20 41:10 44:3 45:8 47:15 48:13 49:19 49:24 50:4,15 54:14 59:14 63:9 67:22 69:3,14 70:6,10 74:7,17,18 75:16 77:11 81:23 88:24 89:20 90:9,18 91:14 91:25 92:8 93:13,21 94:22 96:18 98:20
retrieve 65:9 reveal 119:19 revenue 24:22 review 75:22 reviewed 162:9 reviewing 6:4 revision 115:10 Rhapsody 174:15 175:3 rhapsody.com 109:2 181:16 Rhetorically 143:18 right 1:7,16 4:4 7:10 8:3 9:15 10:9 11:2 12:17 15:25 19:10 22:5,9,12,13,16,19 22:20,24 23:2 28:2 32:7,16 34:4 36:17 39:2,12 41:21 43:14 44:12,21 45:15 48:20 49:21 50:18 51:2 60:20 61:16 63:6,12 69:21,22 74:6,8,11 76:18,22	168:12,21 170:19 170:24 171:11,13 171:17,25 172:24 175:10 176:17 177:19 178:25 179:23 rights 17:7,12 19:3,6 19:17 27:16 85:16 100:19 107:18,19 107:23 108:7 136:17 158:19 165:10 167:6 ring 27:19,23 123:11 123:25 124:5 Rockland 1:18,23 role 51:2 Romance 60:9 room 7:15 140:11 roughly 13:13 52:12 route 96:10,11 royalties 17:17 19:25 20:4,23 21:4 26:8 29:2,19 151:11 156:18 royalty 27:17 157:2	166:16 171:9 172:3 172:5 sample 122:21,21,22 Samples 122:18,19 123:9,10 sampling 27:5 satisfy 45:23 85:15 saying 5:23 16:12 26:17 32:5 50:16 76:6 80:22 105:3,25 162:22 says 35:20 41:15 61:14 71:15 75:15 89:25 90:2,20,23,25 91:17,17 92:12 100:3 105:21 106:15 114:18 122:16,18,20 134:10,12,23 138:24 139:23 143:7,8 145:17 146:6 147:2,8,10,21	174:3 seeing 6:7 89:22 166:12 seen 15:21 19:13 49:3 87:11,17 111:19 161:12 163:15 164:5 165:25 sell 35:21 62:11 93:2 93:4,11 94:9 97:2 103:18 104:18 106:4,10 108:21 109:4 115:18 121:11 124:13,18 125:7,23 126:6 127:3,10 128:11 133:13 147:2 153:25 176:10,17 176:20 sellers 34:16 selling 80:4 144:14 145:12 sells 168:17 send 72:10 73:3	sheet 43:8 70:17 72:15,17,23 73:25 sheets 70:14 71:16,17 71:22 72:12 73:11 Shelowitz 2:12,16 5:4 6:13 10:12 12:11 13:18 15:2,8 18:18 21:14,19 23:9,14,17 24:2,6 25:16,21 27:6 28:9,14,20 29:13,16 30:6,9,15 31:5,9 32:17 35:16 37:2 40:8,19,20 41:10 44:3 45:8 47:15 48:13 49:19 49:24 50:4,15 54:14 59:14 63:9 67:22 69:3,14 70:6,10 74:7,17,18 75:16 77:11 81:23 88:24 89:20 90:9,18 91:14 91:25 92:8 93:13,21
retrieve 65:9 reveal 119:19 revenue 24:22 review 75:22 reviewed 162:9 reviewing 6:4 revision 115:10 Rhapsody 174:15 175:3 rhapsody.com 109:2 181:16 Rhetorically 143:18 right 1:7,16 4:4 7:10 8:3 9:15 10:9 11:2 12:17 15:25 19:10 22:5,9,12,13,16,19 22:20,24 23:2 28:2 32:7,16 34:4 36:17 39:2,12 41:21 43:14 44:12,21 45:15 48:20 49:21 50:18 51:2 60:20 61:16 63:6,12 69:21,22	168:12,21 170:19 170:24 171:11,13 171:17,25 172:24 175:10 176:17 177:19 178:25 179:23 rights 17:7,12 19:3,6 19:17 27:16 85:16 100:19 107:18,19 107:23 108:7 136:17 158:19 165:10 167:6 ring 27:19,23 123:11 123:25 124:5 Rockland 1:18,23 role 51:2 Romance 60:9 room 7:15 140:11 roughly 13:13 52:12 route 96:10,11 royalties 17:17 19:25 20:4,23 21:4 26:8 29:2,19 151:11 156:18	166:16 171:9 172:3 172:5 sample 122:21,21,22 Samples 122:18,19 123:9,10 sampling 27:5 satisfy 45:23 85:15 saying 5:23 16:12 26:17 32:5 50:16 76:6 80:22 105:3,25 162:22 says 35:20 41:15 61:14 71:15 75:15 89:25 90:2,20,23,25 91:17,17 92:12 100:3 105:21 106:15 114:18 122:16,18,20 134:10,12,23 138:24 139:23 143:7,8 145:17	174:3 seeing 6:7 89:22 166:12 seen 15:21 19:13 49:3 87:11,17 111:19 161:12 163:15 164:5 165:25 sell 35:21 62:11 93:2 93:4,11 94:9 97:2 103:18 104:18 106:4,10 108:21 109:4 115:18 121:11 124:13,18 125:7,23 126:6 127:3,10 128:11 133:13 147:2 153:25 176:10,17 176:20 sellers 34:16 selling 80:4 144:14 145:12 sells 168:17	sheet 43:8 70:17 72:15,17,23 73:25 sheets 70:14 71:16,17 71:22 72:12 73:11 Shelowitz 2:12,16 5:4 6:13 10:12 12:11 13:18 15:2,8 18:18 21:14,19 23:9,14,17 24:2,6 25:16,21 27:6 28:9,14,20 29:13,16 30:6,9,15 31:5,9 32:17 35:16 37:2 40:8,19,20 41:10 44:3 45:8 47:15 48:13 49:19 49:24 50:4,15 54:14 59:14 63:9 67:22 69:3,14 70:6,10 74:7,17,18 75:16 77:11 81:23 88:24 89:20 90:9,18 91:14
retrieve 65:9 reveal 119:19 revenue 24:22 review 75:22 reviewed 162:9 reviewing 6:4 revision 115:10 Rhapsody 174:15 175:3 rhapsody.com 109:2 181:16 Rhetorically 143:18 right 1:7,16 4:4 7:10 8:3 9:15 10:9 11:2 12:17 15:25 19:10 22:5,9,12,13,16,19 22:20,24 23:2 28:2 32:7,16 34:4 36:17 39:2,12 41:21 43:14 44:12,21 45:15 48:20 49:21 50:18 51:2 60:20 61:16	168:12,21 170:19 170:24 171:11,13 171:17,25 172:24 175:10 176:17 177:19 178:25 179:23 rights 17:7,12 19:3,6 19:17 27:16 85:16 100:19 107:18,19 107:23 108:7 136:17 158:19 165:10 167:6 ring 27:19,23 123:11 123:25 124:5 Rockland 1:18,23 role 51:2 Romance 60:9 room 7:15 140:11 roughly 13:13 52:12 route 96:10,11 royalties 17:17 19:25 20:4,23 21:4 26:8 29:2,19 151:11	166:16 171:9 172:3 172:5 sample 122:21,21,22 Samples 122:18,19 123:9,10 sampling 27:5 satisfy 45:23 85:15 saying 5:23 16:12 26:17 32:5 50:16 76:6 80:22 105:3,25 162:22 says 35:20 41:15 61:14 71:15 75:15 89:25 90:2,20,23,25 91:17,17 92:12 100:3 105:21 106:15 114:18 122:16,18,20 134:10,12,23 138:24 139:23	174:3 seeing 6:7 89:22 166:12 seen 15:21 19:13 49:3 87:11,17 111:19 161:12 163:15 164:5 165:25 sell 35:21 62:11 93:2 93:4,11 94:9 97:2 103:18 104:18 106:4,10 108:21 109:4 115:18 121:11 124:13,18 125:7,23 126:6 127:3,10 128:11 133:13 147:2 153:25 176:10,17 176:20 sellers 34:16 selling 80:4 144:14 145:12	sheet 43:8 70:17 72:15,17,23 73:25 sheets 70:14 71:16,17 71:22 72:12 73:11 Shelowitz 2:12,16 5:4 6:13 10:12 12:11 13:18 15:2,8 18:18 21:14,19 23:9,14,17 24:2,6 25:16,21 27:6 28:9,14,20 29:13,16 30:6,9,15 31:5,9 32:17 35:16 37:2 40:8,19,20 41:10 44:3 45:8 47:15 48:13 49:19 49:24 50:4,15 54:14 59:14 63:9 67:22 69:3,14 70:6,10 74:7,17,18 75:16 77:11 81:23 88:24
retrieve 65:9 reveal 119:19 revenue 24:22 review 75:22 reviewed 162:9 reviewing 6:4 revision 115:10 Rhapsody 174:15 175:3 rhapsody.com 109:2 181:16 Rhetorically 143:18 right 1:7,16 4:4 7:10 8:3 9:15 10:9 11:2 12:17 15:25 19:10 22:5,9,12,13,16,19 22:20,24 23:2 28:2 32:7,16 34:4 36:17 39:2,12 41:21 43:14 44:12,21 45:15 48:20 49:21 50:18	168:12,21 170:19 170:24 171:11,13 171:17,25 172:24 175:10 176:17 177:19 178:25 179:23 rights 17:7,12 19:3,6 19:17 27:16 85:16 100:19 107:18,19 107:23 108:7 136:17 158:19 165:10 167:6 ring 27:19,23 123:11 123:25 124:5 Rockland 1:18,23 role 51:2 Romance 60:9 room 7:15 140:11 roughly 13:13 52:12 route 96:10,11 royalties 17:17 19:25 20:4,23 21:4 26:8	166:16 171:9 172:3 172:5 sample 122:21,21,22 Samples 122:18,19 123:9,10 sampling 27:5 satisfy 45:23 85:15 saying 5:23 16:12 26:17 32:5 50:16 76:6 80:22 105:3,25 162:22 says 35:20 41:15 61:14 71:15 75:15 89:25 90:2,20,23,25 91:17,17 92:12 100:3 105:21 106:15 114:18 122:16,18,20 134:10,12,23	174:3 seeing 6:7 89:22 166:12 seen 15:21 19:13 49:3 87:11,17 111:19 161:12 163:15 164:5 165:25 sell 35:21 62:11 93:2 93:4,11 94:9 97:2 103:18 104:18 106:4,10 108:21 109:4 115:18 121:11 124:13,18 125:7,23 126:6 127:3,10 128:11 133:13 147:2 153:25 176:10,17 176:20 sellers 34:16 selling 80:4 144:14	sheet 43:8 70:17 72:15,17,23 73:25 sheets 70:14 71:16,17 71:22 72:12 73:11 Shelowitz 2:12,16 5:4 6:13 10:12 12:11 13:18 15:2,8 18:18 21:14,19 23:9,14,17 24:2,6 25:16,21 27:6 28:9,14,20 29:13,16 30:6,9,15 31:5,9 32:17 35:16 37:2 40:8,19,20 41:10 44:3 45:8 47:15 48:13 49:19 49:24 50:4,15 54:14 59:14 63:9 67:22 69:3,14 70:6,10 74:7,17,18 75:16
retrieve 65:9 reveal 119:19 revenue 24:22 review 75:22 reviewed 162:9 reviewing 6:4 revision 115:10 Rhapsody 174:15 175:3 rhapsody.com 109:2 181:16 Rhetorically 143:18 right 1:7,16 4:4 7:10 8:3 9:15 10:9 11:2 12:17 15:25 19:10 22:5,9,12,13,16,19 22:20,24 23:2 28:2 32:7,16 34:4 36:17 39:2,12 41:21 43:1 44:12,21 45:15	168:12,21 170:19 170:24 171:11,13 171:17,25 172:24 175:10 176:17 177:19 178:25 179:23 rights 17:7,12 19:3,6 19:17 27:16 85:16 100:19 107:18,19 107:23 108:7 136:17 158:19 165:10 167:6 ring 27:19,23 123:11 123:25 124:5 Rockland 1:18,23 role 51:2 Romance 60:9 room 7:15 140:11 roughly 13:13 52:12 route 96:10,11 royalties 17:17 19:25	166:16 171:9 172:3 172:5 sample 122:21,21,22 Samples 122:18,19 123:9,10 sampling 27:5 satisfy 45:23 85:15 saying 5:23 16:12 26:17 32:5 50:16 76:6 80:22 105:3,25 162:22 says 35:20 41:15 61:14 71:15 75:15 89:25 90:2,20,23,25 91:17,17 92:12 100:3 105:21 106:15 114:18 122:16,18,20	174:3 seeing 6:7 89:22 166:12 seen 15:21 19:13 49:3 87:11,17 111:19 161:12 163:15 164:5 165:25 sell 35:21 62:11 93:2 93:4,11 94:9 97:2 103:18 104:18 106:4,10 108:21 109:4 115:18 121:11 124:13,18 125:7,23 126:6 127:3,10 128:11 133:13 147:2 153:25 176:10,17 176:20 sellers 34:16	sheet 43:8 70:17 72:15,17,23 73:25 sheets 70:14 71:16,17 71:22 72:12 73:11 Shelowitz 2:12,16 5:4 6:13 10:12 12:11 13:18 15:2,8 18:18 21:14,19 23:9,14,17 24:2,6 25:16,21 27:6 28:9,14,20 29:13,16 30:6,9,15 31:5,9 32:17 35:16 37:2 40:8,19,20 41:10 44:3 45:8 47:15 48:13 49:19 49:24 50:4,15 54:14 59:14 63:9 67:22 69:3,14 70:6,10
retrieve 65:9 reveal 119:19 revenue 24:22 review 75:22 reviewed 162:9 reviewing 6:4 revision 115:10 Rhapsody 174:15 175:3 rhapsody.com 109:2 181:16 Rhetorically 143:18 right 1:7,16 4:4 7:10 8:3 9:15 10:9 11:2 12:17 15:25 19:10 22:5,9,12,13,16,19 22:20,24 23:2 28:2 32:7,16 34:4 36:17 39:2,12 41:21 43:1	168:12,21 170:19 170:24 171:11,13 171:17,25 172:24 175:10 176:17 177:19 178:25 179:23 rights 17:7,12 19:3,6 19:17 27:16 85:16 100:19 107:18,19 107:23 108:7 136:17 158:19 165:10 167:6 ring 27:19,23 123:11 123:25 124:5 Rockland 1:18,23 role 51:2 Romance 60:9 room 7:15 140:11 roughly 13:13 52:12 route 96:10,11	166:16 171:9 172:3 172:5 sample 122:21,21,22 Samples 122:18,19 123:9,10 sampling 27:5 satisfy 45:23 85:15 saying 5:23 16:12 26:17 32:5 50:16 76:6 80:22 105:3,25 162:22 says 35:20 41:15 61:14 71:15 75:15 89:25 90:2,20,23,25 91:17,17 92:12 100:3 105:21 106:15 114:18	174:3 seeing 6:7 89:22 166:12 seen 15:21 19:13 49:3 87:11,17 111:19 161:12 163:15 164:5 165:25 sell 35:21 62:11 93:2 93:4,11 94:9 97:2 103:18 104:18 106:4,10 108:21 109:4 115:18 121:11 124:13,18 125:7,23 126:6 127:3,10 128:11 133:13 147:2 153:25 176:10,17 176:20	sheet 43:8 70:17 72:15,17,23 73:25 sheets 70:14 71:16,17 71:22 72:12 73:11 Shelowitz 2:12,16 5:4 6:13 10:12 12:11 13:18 15:2,8 18:18 21:14,19 23:9,14,17 24:2,6 25:16,21 27:6 28:9,14,20 29:13,16 30:6,9,15 31:5,9 32:17 35:16 37:2 40:8,19,20 41:10 44:3 45:8 47:15 48:13 49:19 49:24 50:4,15 54:14 59:14 63:9 67:22
retrieve 65:9 reveal 119:19 revenue 24:22 review 75:22 reviewed 162:9 reviewing 6:4 revision 115:10 Rhapsody 174:15 175:3 rhapsody.com 109:2 181:16 Rhetorically 143:18 right 1:7,16 4:4 7:10 8:3 9:15 10:9 11:2 12:17 15:25 19:10 22:5,9,12,13,16,19 22:20,24 23:2 28:2 32:7,16 34:4 36:17	168:12,21 170:19 170:24 171:11,13 171:17,25 172:24 175:10 176:17 177:19 178:25 179:23 rights 17:7,12 19:3,6 19:17 27:16 85:16 100:19 107:18,19 107:23 108:7 136:17 158:19 165:10 167:6 ring 27:19,23 123:11 123:25 124:5 Rockland 1:18,23 role 51:2 Romance 60:9 room 7:15 140:11 roughly 13:13 52:12	166:16 171:9 172:3 172:5 sample 122:21,21,22 Samples 122:18,19 123:9,10 sampling 27:5 satisfy 45:23 85:15 saying 5:23 16:12 26:17 32:5 50:16 76:6 80:22 105:3,25 162:22 says 35:20 41:15 61:14 71:15 75:15 89:25 90:2,20,23,25 91:17,17 92:12 100:3 105:21	174:3 seeing 6:7 89:22 166:12 seen 15:21 19:13 49:3 87:11,17 111:19 161:12 163:15 164:5 165:25 sell 35:21 62:11 93:2 93:4,11 94:9 97:2 103:18 104:18 106:4,10 108:21 109:4 115:18 121:11 124:13,18 125:7,23 126:6 127:3,10 128:11 133:13 147:2 153:25 176:10,17	sheet 43:8 70:17 72:15,17,23 73:25 sheets 70:14 71:16,17 71:22 72:12 73:11 Shelowitz 2:12,16 5:4 6:13 10:12 12:11 13:18 15:2,8 18:18 21:14,19 23:9,14,17 24:2,6 25:16,21 27:6 28:9,14,20 29:13,16 30:6,9,15 31:5,9 32:17 35:16 37:2 40:8,19,20 41:10 44:3 45:8 47:15 48:13 49:19 49:24 50:4,15 54:14
retrieve 65:9 reveal 119:19 revenue 24:22 review 75:22 reviewed 162:9 reviewing 6:4 revision 115:10 Rhapsody 174:15 175:3 rhapsody.com 109:2 181:16 Rhetorically 143:18 right 1:7,16 4:4 7:10 8:3 9:15 10:9 11:2 12:17 15:25 19:10 22:5,9,12,13,16,19 22:20,24 23:2 28:2	168:12,21 170:19 170:24 171:11,13 171:17,25 172:24 175:10 176:17 177:19 178:25 179:23 rights 17:7,12 19:3,6 19:17 27:16 85:16 100:19 107:18,19 107:23 108:7 136:17 158:19 165:10 167:6 ring 27:19,23 123:11 123:25 124:5 Rockland 1:18,23 role 51:2 Romance 60:9 room 7:15 140:11	166:16 171:9 172:3 172:5 sample 122:21,21,22 Samples 122:18,19 123:9,10 sampling 27:5 satisfy 45:23 85:15 saying 5:23 16:12 26:17 32:5 50:16 76:6 80:22 105:3,25 162:22 says 35:20 41:15 61:14 71:15 75:15 89:25 90:2,20,23,25 91:17,17 92:12	174:3 seeing 6:7 89:22 166:12 seen 15:21 19:13 49:3 87:11,17 111:19 161:12 163:15 164:5 165:25 sell 35:21 62:11 93:2 93:4,11 94:9 97:2 103:18 104:18 106:4,10 108:21 109:4 115:18 121:11 124:13,18 125:7,23 126:6 127:3,10 128:11 133:13 147:2	sheet 43:8 70:17 72:15,17,23 73:25 sheets 70:14 71:16,17 71:22 72:12 73:11 Shelowitz 2:12,16 5:4 6:13 10:12 12:11 13:18 15:2,8 18:18 21:14,19 23:9,14,17 24:2,6 25:16,21 27:6 28:9,14,20 29:13,16 30:6,9,15 31:5,9 32:17 35:16 37:2 40:8,19,20 41:10 44:3 45:8 47:15 48:13 49:19
retrieve 65:9 reveal 119:19 revenue 24:22 review 75:22 reviewed 162:9 reviewing 6:4 revision 115:10 Rhapsody 174:15 175:3 rhapsody.com 109:2 181:16 Rhetorically 143:18 right 1:7,16 4:4 7:10 8:3 9:15 10:9 11:2 12:17 15:25 19:10 22:5,9,12,13,16,19	168:12,21 170:19 170:24 171:11,13 171:17,25 172:24 175:10 176:17 177:19 178:25 179:23 rights 17:7,12 19:3,6 19:17 27:16 85:16 100:19 107:18,19 107:23 108:7 136:17 158:19 165:10 167:6 ring 27:19,23 123:11 123:25 124:5 Rockland 1:18,23 role 51:2 Romance 60:9	166:16 171:9 172:3 172:5 sample 122:21,21,22 Samples 122:18,19 123:9,10 sampling 27:5 satisfy 45:23 85:15 saying 5:23 16:12 26:17 32:5 50:16 76:6 80:22 105:3,25 162:22 says 35:20 41:15 61:14 71:15 75:15 89:25 90:2,20,23,25	174:3 seeing 6:7 89:22 166:12 seen 15:21 19:13 49:3 87:11,17 111:19 161:12 163:15 164:5 165:25 sell 35:21 62:11 93:2 93:4,11 94:9 97:2 103:18 104:18 106:4,10 108:21 109:4 115:18 121:11 124:13,18 125:7,23 126:6 127:3,10 128:11	sheet 43:8 70:17 72:15,17,23 73:25 sheets 70:14 71:16,17 71:22 72:12 73:11 Shelowitz 2:12,16 5:4 6:13 10:12 12:11 13:18 15:2,8 18:18 21:14,19 23:9,14,17 24:2,6 25:16,21 27:6 28:9,14,20 29:13,16 30:6,9,15 31:5,9 32:17 35:16 37:2 40:8,19,20 41:10 44:3 45:8
retrieve 65:9 reveal 119:19 revenue 24:22 review 75:22 reviewed 162:9 reviewing 6:4 revision 115:10 Rhapsody 174:15 175:3 rhapsody.com 109:2 181:16 Rhetorically 143:18 right 1:7,16 4:4 7:10 8:3 9:15 10:9 11:2 12:17 15:25 19:10	168:12,21 170:19 170:24 171:11,13 171:17,25 172:24 175:10 176:17 177:19 178:25 179:23 rights 17:7,12 19:3,6 19:17 27:16 85:16 100:19 107:18,19 107:23 108:7 136:17 158:19 165:10 167:6 ring 27:19,23 123:11 123:25 124:5 Rockland 1:18,23 role 51:2	166:16 171:9 172:3 172:5 sample 122:21,21,22 Samples 122:18,19 123:9,10 sampling 27:5 satisfy 45:23 85:15 saying 5:23 16:12 26:17 32:5 50:16 76:6 80:22 105:3,25 162:22 says 35:20 41:15 61:14 71:15 75:15	174:3 seeing 6:7 89:22 166:12 seen 15:21 19:13 49:3 87:11,17 111:19 161:12 163:15 164:5 165:25 sell 35:21 62:11 93:2 93:4,11 94:9 97:2 103:18 104:18 106:4,10 108:21 109:4 115:18 121:11 124:13,18 125:7,23 126:6	sheet 43:8 70:17 72:15,17,23 73:25 sheets 70:14 71:16,17 71:22 72:12 73:11 Shelowitz 2:12,16 5:4 6:13 10:12 12:11 13:18 15:2,8 18:18 21:14,19 23:9,14,17 24:2,6 25:16,21 27:6 28:9,14,20 29:13,16 30:6,9,15 31:5,9 32:17 35:16 37:2 40:8,19,20
retrieve 65:9 reveal 119:19 revenue 24:22 review 75:22 reviewed 162:9 reviewing 6:4 revision 115:10 Rhapsody 174:15 175:3 rhapsody.com 109:2 181:16 Rhetorically 143:18 right 1:7,16 4:4 7:10 8:3 9:15 10:9 11:2	168:12,21 170:19 170:24 171:11,13 171:17,25 172:24 175:10 176:17 177:19 178:25 179:23 rights 17:7,12 19:3,6 19:17 27:16 85:16 100:19 107:18,19 107:23 108:7 136:17 158:19 165:10 167:6 ring 27:19,23 123:11 123:25 124:5 Rockland 1:18,23	166:16 171:9 172:3 172:5 sample 122:21,21,22 Samples 122:18,19 123:9,10 sampling 27:5 satisfy 45:23 85:15 saying 5:23 16:12 26:17 32:5 50:16 76:6 80:22 105:3,25 162:22 says 35:20 41:15	174:3 seeing 6:7 89:22 166:12 seen 15:21 19:13 49:3 87:11,17 111:19 161:12 163:15 164:5 165:25 sell 35:21 62:11 93:2 93:4,11 94:9 97:2 103:18 104:18 106:4,10 108:21 109:4 115:18 121:11 124:13,18	sheet 43:8 70:17 72:15,17,23 73:25 sheets 70:14 71:16,17 71:22 72:12 73:11 Shelowitz 2:12,16 5:4 6:13 10:12 12:11 13:18 15:2,8 18:18 21:14,19 23:9,14,17 24:2,6 25:16,21 27:6 28:9,14,20 29:13,16 30:6,9,15 31:5,9 32:17 35:16
retrieve 65:9 reveal 119:19 revenue 24:22 review 75:22 reviewed 162:9 reviewing 6:4 revision 115:10 Rhapsody 174:15 175:3 rhapsody.com 109:2 181:16 Rhetorically 143:18 right 1:7,16 4:4 7:10	168:12,21 170:19 170:24 171:11,13 171:17,25 172:24 175:10 176:17 177:19 178:25 179:23 rights 17:7,12 19:3,6 19:17 27:16 85:16 100:19 107:18,19 107:23 108:7 136:17 158:19 165:10 167:6 ring 27:19,23 123:11 123:25 124:5	166:16 171:9 172:3 172:5 sample 122:21,21,22 Samples 122:18,19 123:9,10 sampling 27:5 satisfy 45:23 85:15 saying 5:23 16:12 26:17 32:5 50:16 76:6 80:22 105:3,25 162:22	174:3 seeing 6:7 89:22 166:12 seen 15:21 19:13 49:3 87:11,17 111:19 161:12 163:15 164:5 165:25 sell 35:21 62:11 93:2 93:4,11 94:9 97:2 103:18 104:18 106:4,10 108:21 109:4 115:18	sheet 43:8 70:17 72:15,17,23 73:25 sheets 70:14 71:16,17 71:22 72:12 73:11 Shelowitz 2:12,16 5:4 6:13 10:12 12:11 13:18 15:2,8 18:18 21:14,19 23:9,14,17 24:2,6 25:16,21 27:6 28:9,14,20 29:13,16 30:6,9,15
retrieve 65:9 reveal 119:19 revenue 24:22 review 75:22 reviewed 162:9 reviewing 6:4 revision 115:10 Rhapsody 174:15 175:3 rhapsody.com 109:2 181:16 Rhetorically 143:18	168:12,21 170:19 170:24 171:11,13 171:17,25 172:24 175:10 176:17 177:19 178:25 179:23 rights 17:7,12 19:3,6 19:17 27:16 85:16 100:19 107:18,19 107:23 108:7 136:17 158:19 165:10 167:6 ring 27:19,23 123:11	166:16 171:9 172:3 172:5 sample 122:21,21,22 Samples 122:18,19 123:9,10 sampling 27:5 satisfy 45:23 85:15 saying 5:23 16:12 26:17 32:5 50:16 76:6 80:22 105:3,25	174:3 seeing 6:7 89:22 166:12 seen 15:21 19:13 49:3 87:11,17 111:19 161:12 163:15 164:5 165:25 sell 35:21 62:11 93:2 93:4,11 94:9 97:2 103:18 104:18 106:4,10 108:21	sheet 43:8 70:17 72:15,17,23 73:25 sheets 70:14 71:16,17 71:22 72:12 73:11 Shelowitz 2:12,16 5:4 6:13 10:12 12:11 13:18 15:2,8 18:18 21:14,19 23:9,14,17 24:2,6 25:16,21 27:6 28:9,14,20
retrieve 65:9 reveal 119:19 revenue 24:22 review 75:22 reviewed 162:9 reviewing 6:4 revision 115:10 Rhapsody 174:15 175:3 rhapsody.com 109:2	168:12,21 170:19 170:24 171:11,13 171:17,25 172:24 175:10 176:17 177:19 178:25 179:23 rights 17:7,12 19:3,6 19:17 27:16 85:16 100:19 107:18,19 107:23 108:7 136:17 158:19 165:10 167:6	166:16 171:9 172:3 172:5 sample 122:21,21,22 Samples 122:18,19 123:9,10 sampling 27:5 satisfy 45:23 85:15 saying 5:23 16:12 26:17 32:5 50:16	174:3 seeing 6:7 89:22 166:12 seen 15:21 19:13 49:3 87:11,17 111:19 161:12 163:15 164:5 165:25 sell 35:21 62:11 93:2 93:4,11 94:9 97:2 103:18 104:18	sheet 43:8 70:17 72:15,17,23 73:25 sheets 70:14 71:16,17 71:22 72:12 73:11 Shelowitz 2:12,16 5:4 6:13 10:12 12:11 13:18 15:2,8 18:18 21:14,19 23:9,14,17 24:2,6 25:16,21
retrieve 65:9 reveal 119:19 revenue 24:22 review 75:22 reviewed 162:9 reviewing 6:4 revision 115:10 Rhapsody 174:15 175:3 rhapsody.com 109:2	8 168:12,21 170:19 170:24 171:11,13 171:17,25 172:24 175:10 176:17 177:19 178:25 179:23 rights 17:7,12 19:3,6 19:17 27:16 85:16 100:19 107:18,19 107:23 108:7 136:17 158:19	166:16 171:9 172:3 172:5 sample 122:21,21,22 Samples 122:18,19 123:9,10 sampling 27:5 satisfy 45:23 85:15 saying 5:23 16:12	174:3 seeing 6:7 89:22 166:12 seen 15:21 19:13 49:3 87:11,17 111:19 161:12 163:15 164:5 165:25 sell 35:21 62:11 93:2 93:4,11 94:9 97:2	sheet 43:8 70:17 72:15,17,23 73:25 sheets 70:14 71:16,17 71:22 72:12 73:11 Shelowitz 2:12,16 5:4 6:13 10:12 12:11 13:18 15:2,8 18:18 21:14,19 23:9,14,17
retrieve 65:9 reveal 119:19 revenue 24:22 review 75:22 reviewed 162:9 reviewing 6:4 revision 115:10 Rhapsody 174:15 175:3	8 168:12,21 170:19 170:24 171:11,13 171:17,25 172:24 175:10 176:17 177:19 178:25 179:23 rights 17:7,12 19:3,6 19:17 27:16 85:16 100:19 107:18,19 107:23 108:7	166:16 171:9 172:3 172:5 sample 122:21,21,22 Samples 122:18,19 123:9,10 sampling 27:5 satisfy 45:23 85:15	174:3 seeing 6:7 89:22 166:12 seen 15:21 19:13 49:3 87:11,17 111:19 161:12 163:15 164:5 165:25 sell 35:21 62:11 93:2	sheet 43:8 70:17 72:15,17,23 73:25 sheets 70:14 71:16,17 71:22 72:12 73:11 Shelowitz 2:12,16 5:4 6:13 10:12 12:11 13:18 15:2,8 18:18
retrieve 65:9 reveal 119:19 revenue 24:22 review 75:22 reviewed 162:9 reviewing 6:4 revision 115:10 Rhapsody 174:15	8 168:12,21 170:19 170:24 171:11,13 171:17,25 172:24 175:10 176:17 177:19 178:25 179:23 rights 17:7,12 19:3,6 19:17 27:16 85:16 100:19 107:18,19	166:16 171:9 172:3 172:5 sample 122:21,21,22 Samples 122:18,19 123:9,10 sampling 27:5	174:3 seeing 6:7 89:22 166:12 seen 15:21 19:13 49:3 87:11,17 111:19 161:12 163:15 164:5 165:25	sheet 43:8 70:17 72:15,17,23 73:25 sheets 70:14 71:16,17 71:22 72:12 73:11 Shelowitz 2:12,16 5:4 6:13 10:12 12:11
retrieve 65:9 reveal 119:19 revenue 24:22 review 75:22 reviewed 162:9 reviewing 6:4 revision 115:10	8 168:12,21 170:19 170:24 171:11,13 171:17,25 172:24 175:10 176:17 177:19 178:25 179:23 rights 17:7,12 19:3,6 19:17 27:16 85:16	166:16 171:9 172:3 172:5 sample 122:21,21,22 Samples 122:18,19 123:9,10	174:3 seeing 6:7 89:22 166:12 seen 15:21 19:13 49:3 87:11,17 111:19 161:12 163:15	sheet 43:8 70:17 72:15,17,23 73:25 sheets 70:14 71:16,17 71:22 72:12 73:11 Shelowitz 2:12,16 5:4
retrieve 65:9 reveal 119:19 revenue 24:22 review 75:22 reviewed 162:9 reviewing 6:4	8 168:12,21 170:19 170:24 171:11,13 171:17,25 172:24 175:10 176:17 177:19 178:25 179:23 rights 17:7,12 19:3,6	166:16 171:9 172:3 172:5 sample 122:21,21,22 Samples 122:18,19	174:3 seeing 6:7 89:22 166:12 seen 15:21 19:13 49:3 87:11,17 111:19	sheet 43:8 70:17 72:15,17,23 73:25 sheets 70:14 71:16,17 71:22 72:12 73:11
retrieve 65:9 reveal 119:19 revenue 24:22 review 75:22 reviewed 162:9	8 168:12,21 170:19 170:24 171:11,13 171:17,25 172:24 175:10 176:17 177:19 178:25 179:23	166:16 171:9 172:3 172:5 sample 122:21,21,22	174:3 seeing 6:7 89:22 166:12 seen 15:21 19:13 49:3	sheet 43:8 70:17 72:15,17,23 73:25 sheets 70:14 71:16,17
retrieve 65:9 reveal 119:19 revenue 24:22	8 168:12,21 170:19 170:24 171:11,13 171:17,25 172:24 175:10 176:17 177:19 178:25	166:16 171:9 172:3 172:5	174:3 seeing 6:7 89:22 166:12	sheet 43:8 70:17 72:15,17,23 73:25
retrieve 65:9 reveal 119:19	8 168:12,21 170:19 170:24 171:11,13 171:17,25 172:24 175:10 176:17	166:16 171:9 172:3	174:3 seeing 6:7 89:22	sheet 43:8 70:17
retrieve 65:9	8 168:12,21 170:19 170:24 171:11,13 171:17,25 172:24	1	174:3	1
l	8 168:12,21 170:19	1	1	
		Sam 124:4,6 134:2,9	166:5 171:16,18	shareholding 9:6
retailers 24:25 100:	1 165:6,9.20 167:21	salesperson 80:15	163:21,24 164:15	shareholders 8:19
resurgence 155:18		155:14	151:10 159:7 162:3	shared 102:24 136:25
results 146:13	163:9,17 164:9,19	151:21 154:7,8	146:12,21 147:16	share 148:2
78:13	161:18 162:2,25	148:4 150:7 151:12	139:2 140:14 145:9	Seventy 146:10
result 51:11 64:5	159:25 160:19,20	133:10 146:8,13,15	136:22 138:22	settled 12:21 108:15
restate 143:21	153:14,14,19,23	127:16 128:25	124:4 126:11	Setting 42:25 46:12
133:2,5 responsible 10:6	153:14,14,19,25	106:18 112:17	114:4 118:10 124:4	set 20:5 82:14 107:19 107:23 179:4 184:9
122.2.5	150:25 151:18	sales 38:14 56:13	84:10 86:6 103:5	

106:21 107:5,7	S
shot 38:25 44:17,17	5
45:24 109:21,24	S
110:3 162:15,19	5
166:7 167:4 169:25	5
181:15,17,19 182:5	
182:7,9	9
show 6:5 32:12 40:5	5
58:9 62:23 63:6	
67:20 111:15	5
112:21 120:14	9
133:14 137:23	
140:13 161:22	
164:4 165:23	
171:10,11 177:8	
183:5	
showed 163:19	•
176:24,24	9
showing 113:5 151:11	9
151:21 169:18	
170:10 177:2	
shown 58:7 174:11	!
176:11 177:21	
shows 100:13 152:11	
side 11:19 132:14	١,
sign 5:18,19 85:21	
signature 63:16,19	
134:20 135:16,18	
135:19 137:18,25	
138:24 139:3	
141:19,21	
signatures 62:22,24	
75:14	
signed 3:7,9,18,19	
16:18 79:3 80:23	
81:9,15 83:9 86:17	
136:4 138:17,20	
139:16	
signing 63:23 129:12	
130:8	
similar 72:18	
simple 42:4	
simply 151:23	
singers 85:5	
single 98:22 155:10	
singular 85:8	
sir 7:7 132:17 169:17	
site 102:11,12,13	
174:14 175:3,6,9	
sites 100:8 102:7,19	
102:19 103:19	
107:11 168:11	
174:22	
sitting 21:14 76:18	ľ
150:5 154:4	
six 136:5	
size 6:8,17	
skill 78:4	
l	
	ı

```
skills 9:17,20
small 8:15
smaller 40:18
Smart 121:20
Smokin 51:16,17 52:9
 79:19 135:9 182:17
soccer 36:10
societies 10:8,9,11
 17:4,12
society 17:7
sold 20:7 33:16
 106:23,25 126:8
 128:17 154:12
 155:24,25 157:7
 159:13 160:14
 167:20 168:4
sole 9:11,12
solely 121:21
somebody 18:23
 35:14,19 70:19
someplace 64:20
song 35:20 42:3 43:2
 46:13 107:12
 156:15,16 157:3
songs 27:22 34:10
 59:23,25 60:2 68:4
 68:8,12,16,18 82:11
 82:12,14,14 83:2,5
 83:16,17 85:11,13
 85:14 89:17,17,18
 92:23,23,24 104:18
 104:19,19,19 105:2
 105:2,2,24,25
 106:25 107:10
 113:13,24 119:16
 130:10,10 135:6,7
 150:7,7 158:18,18
  159:25 161:7,13,14
  161:24 162:2,15,20
 166:10 167:20,22
 169:19 170:5,5,20
  170:21 171:3,4,25
 172:25 175:2
  180:14,18,21 181:5
  181:8,10,12 182:6,8
sooner 132:7
sorry 4:19 15:12,19
 44:4 51:4 56:3 63:7
  72:5 87:9 88:20
  153:17 167:3
sort 73:8 80:18,19
  93:8,19 149:22
sound 46:20,21 82:9
 90:6 141:11,12
Sounds 51:16,17 52:8
  52:9 60:14,15 79:19
  135:4,9 182:17
source 21:7 26:9,13
```

69:13
sources 26:16,18,21
160:11,13
South 1:24
SOUTHERN 1:2
space 51:25 52:2 67:3
67:12 speak 47:4 61:6 62:6
146:20
speaking 16:7 93:20
101:14
speaks 89:23 90:11
99:25 131:6 146:18
special 14:5
specialized 78:23
specific 13:20 27:7
40:21 53:14 54:2
57:2 65:3 76:15
104:11 127:17
158:15 170:7
specifically 19:18 36:20 87:2 102:17
102:24 108:2
120:23 136:13
149:9 159:23
170:17
specificity 145:4
specifics 56:11 66:25
85:9 167:16
specified 98:3 129:12
130:9 134:22
specify 98:4
Spector 43:14
spoke 53:21 61:4
124:7
spreadsheet 33:6
53:7 180:13 square 47:19
squares 98:17 99:11
130:6
standard 95:13 142:5
142:10
stapled 122:3
starring 42:15
start 99:7
started 34:22 50:2
128:7
starting 41:22
state 1:20 4:6,9,13
11:23 22:23,23 30:3 42:11 128:14 184:5
42:11 128:14 184:5 stated 33:5
stated 33:3 statement 26:14
149:23
statements 26:23 28:5
44:2 182:22
states 1:1 53:3 180:11
status 9:4 21:3

```
Stenotype 184:4
step 19:14
STIPULATED 3:3
  3:12,16
STIPULATIONS 3:1
stocked 42:10
stored 64:24 65:18,24
  66:11
straight 37:23
Street 1:24 4:15 7:14
  38:21 45:3 66:18
stringent 85:20 98:12
structure 43:3 46:13
struggling 53:22
studio 78:3 157:21
studios 42:10,20
  44:24
subject 21:2 53:16
  90:7 97:23 167:13
  169:3
subsume 168:14
success 53:23 107:4,7
  135:14
successes 62:4 78:22
sudden 155:17,22
suffering 6:2
suggest 46:5
suggesting 138:20
suggestion 30:19
  101:14,18
suggestions 93:20
suggests 131:11
suit 72:4,9 88:9
  113:24
Suite 45:4
supplied 94:20 101:3
  182:13
supply 81:6,10,11
  94:17,18 95:8,24
  147:17
supporting 139:4
suppose 145:11
supposed 78:7 150:2
supposing 142:13
supposition 65:22,23
  142:17
sure 23:13,13 27:9
  33:19 41:3 59:17
  66:9,20 74:23 76:24
  79:15 92:2 98:12
  99:23 102:15
  109:14 115:10
  134:6 146:25 149:8
  161:5 165:14
  175:11 176:4
swear 137:10
sworn 3:7,9,20 4:5
  86:3 179:11 184:9
```

```
symbol 164:13
Synclavier 80:15
synonymous 143:14
synthesizer 80:15
system 29:10 152:2
S.A.G 157:14
         T
T 4:2 179:18 180:2
  181:2 182:2 184:1.1
table 76:11 95:21
 144:22
take 12:22 23:17,20
  26:11 30:16 32:17
  40:15,16 41:2,11
  45:19 48:7 49:20
  50:5 52:15 91:9
  99:4 106:14,17
  109:10 121:25
  167:22 173:20
taken 1:17 24:5 52:17
  73:23 109:18 156:4
talk 50:6,7 167:12,15
talked 51:2 112:5
  114:3,7
talking 22:7 25:4 61:5
  75:12,14 76:10
  98:23 106:7,9
  112:25 137:17
  138:4 152:17
  158:13
talks 145:12
tangible 62:16
tape 20:13 81:20
tapes 73:4 83:13
  89:17 92:22 93:12
  94:9,14,20,24,25
  97:9 98:19 99:13
  104:9,18 105:14,24
  106:3,10 128:10,12
  128:17 133:10,13
  143:15,23 144:8,15
  177:20
taught 19:19
technology 108:19
telephone 54:13,17
  54:20,23 60:25
  61:17 76:2 100:12
```

127.7.14.145.16	three-page 109:23	torture 92:3	77:2	unnecessarily 92:7
137:7,14 145:16	181:16	touch 50:2	77.2	Unnecessary 105:18
149:4 162:8 170:4		track 113:19	U	unrelated 29:4,17
telling 86:21 90:22	tie 116:6 tiles 168:22	trade 100:13	U 4:2	unstapled 117:5
106:3 135:25	time 3:14 5:13 7:17	transaction 143:20	Uh-huh 57:12 75:6	UPC 171:3,6 172:2
136:16	12:16 16:13 30:7	144:2	77:7 81:10 114:9	use 4:23 5:2,8,12 6:11
tend 58:21		transcript 52:3	156:25	9:20 14:5,25 22:15
term 14:17 15:21	38:3,13 39:21 49:20	184:10	ultimate 26:9 34:16	45:11 49:3 51:8
19:24 20:14 27:19	50:11 52:10,12 55:12 56:13 73:19	transfer 16:17,20	Um 49:2 112:21	74:3 78:10,18 100:4
47:2,6,9,23 56:20	77:23 78:19 79:11	18:23	118:2	104:9 106:16 125:3
103:3 125:14,15	79:24 80:23 86:16	transferred 65:25	unable 76:18,25 91:3	125:6,7,22 126:17
129:5,10 130:7,17	88:11 94:11 95:12	transmitted 20:20	unaided 14:3	144:8 156:16
146:10 170:7 terminated 129:12	96:24 98:7 100:13	transpired 137:8	understand 10:21	157:21 166:19
130:2,9 132:7,14,16	102:7,20 104:3	travel 100:13	11:14 17:25 18:20	172:19
termination 130:13	107:12 109:8	trial 1:16 3:14 11:4	19:4 21:24 29:6	usually 5:20 54:19
130:18	111:14 113:22	178:14	57:18,21 76:6,24	
terms 6:6 86:20,22	115:9 123:21	tried 62:9 90:13	79:15 80:21 84:6,11	<u> </u>
103:12 130:20	126:25 127:4 137:3	trouble 31:16 89:22	84:18,25 85:4 86:13	Vaguely 157:18
134:17,22 139:25	142:15 148:3,22	91:10	92:18,19 93:3 96:24	vagueness 138:22
143:11 158:15	159:13 160:6	true 9:5 35:9 69:23	101:16 105:16,19	139:2
Territory 146:8	161:11,20,20	87:4 123:8 184:11	107:22 118:5	Varick 38:21
test 126:12	168:21 169:6 171:2	truly 135:15	119:22 125:20	various 10:6 113:18
testified 4:7 11:2	175:17	trust 145:16 152:6	126:16,17,23,24	126:4 153:6
60:21 129:19 173:3	times 11:6 61:6	trusted 150:3 151:23	130:24 139:11	vehicle 9:17
testify 37:3	145:20 151:16	truth 87:4 90:23	142:11 152:2	venue 119:21
testimony 165:12	time-related 67:3	truthful 136:10,11	153:13 159:19	verbal 160:10,13
175:23 184:11	title 59:24 125:19	truthfully 23:24	161:5 165:14	Vice 8:25
testing 126:10	143:19 144:11	136:24	understanding 6:4	view 47:12 101:2
text 45:21	titles 115:18 126:14	truthfulness 139:4	14:20 15:4,25 16:22	vintage 42:11 154:19
Thank 23:14 67:22	134:15,24 136:2	try 9:20 10:22 11:16	16:24 17:15 19:2,9	vision 6:11
121:3 123:6 135:13	137:6 139:23 143:3	30:24 48:7 50:22	21:23 24:20 25:15	Visionary 7:23
179:6	143:7,9,14,14,22	51:8 53:25 66:7	33:13 47:20 50:25	vision-enhancement
Thanks 24:2 109:17	144:6,8,19 153:24	120:11 152:2	76:5 78:6 90:19	14:4
thereto 3:18	153:25 154:2	trying 26:5 39:14	97:5 99:6 100:18	visit 42:20
thing 143:23 178:15	166:15 170:18	62:12 115:18	103:8,10,14 104:10	vividly 73:20
things 29:16 126:4,7	today 6:3 76:19,25	139:12	104:21,22 107:21	vocal 42:5 vocalists 46:9
127:20 137:4	112:23 134:14	Tuesday 1:12	125:2 127:9,13	voice 42:8
think 13:14 37:6	150:5 154:5 163:5	tunes 27:16 168:18	129:18,20 130:3,7	Voice 42.0
47:21 56:25 58:15	176:11 177:21	turned 151:15	130:16,19 131:10 136:25 141:13,14	W
77:11 82:5 89:20	179:4	two 12:5 36:18 48:4	147:5,13,24 155:9	wait 10:19 111:21
92:6 99:24 101:13	told 10:17 56:12,23	50:25 51:7 53:9	155:13 156:14,23	waived 3:6
101:15 104:13,24	62:2,8,18 78:21	71:10 79:18 83:16	159:22	want 21:23 22:21,22
105:19 115:17	79:16 87:4 104:2	84:10 103:13 105:5	understandings	23:23 29:24 33:11
131:18 132:9	144:12 152:12	106:8 119:23	127:12	33:12 35:20 40:22
133:15 139:20	159:22 168:9	137:20	understood 10:24	50:6,13 52:15 70:6
144:23 146:3	tones 27:20,23	two-page 44:16 45:14 52:19 53:3 77:2	98:7 106:12 129:7	81:11 82:16 90:18
151:16 154:20	top 11:19 41:23 44:22	100:15 109:20	156:24	91:16 92:10 109:7
157:2 168:9 172:20	53:4 70:3 74:15	110:2 112:10 141:2	undertaking 37:17	111:14 113:8
178:21	113:15 114:13	147:19 179:22	underway 137:5	114:16 131:14,16
thinks 92:13	117:21 141:4 171:16 180:11	180:5,10 181:14,18	unfortunately 137:7	131:17,22 136:10
third 9:23 16:9	topic 50:2 56:25 57:5	181:23	uninitiated 24:18	140:13 147:14,15
106:14 148:18	57:11,13 59:13	type 6:17,19 9:25	union 157:17,25	147:23 178:12
thirty-six 129:11	104:4	20:9 33:15 43:5	158:11,12,14,16	wanted 102:4
130:8 thought 54:4 83:11	topical 59:10 78:24	46:14 79:17	159:9,11	wanting 103:14
98:11 101:24	topics 54:2 57:3,14	typed 76:12	unions 157:23	war 31:4,6
three 67:16 81:25	topic-oriented 59:5	types 78:23	UNITED 1:1	Washington 13:10
82:2 95:3	62:4	typewritten 76:20	units 95:14	wasn't 86:4 102:13
02.275.5		-		
	I	1	-	

	ı	l	l	
126:2,12 154:17	174:4 178:13	45:10 52:13 56:19	126:14 141:8	27th 7:14 45:3
155:10,25 171:2	182:15 184:8,12	61:11 62:14 70:8	177:21 181:7	28 2:6
waste 111:14	Womb 60:14,15,16	74:7 82:18 113:7	10th 45:25	29 1:13
waters 126:11	135:4	114:12 117:7,25	10:15 1:13	29th 1:19
way 15:20 27:15	word 16:14 23:6	122:17 124:6	100 8:10,11	
34:23 37:12 49:11	39:17 47:5 57:4	129:21 131:25	10001 2:15 7:15 45:5	3
62:10 86:12 90:14	105:17 143:13,14	133:18 134:6	10011 4:16	3 63:8 74:5 77:18
97:7 102:8 103:15	144:8 176:25	141:21 153:18	101 157:10	88:21 100:2 102:4
105:4 108:16 118:5	words 5:17 26:12	157:8 158:8 174:2	109 181:14,16,18	102:14 121:8
118:20 120:11,19	48:4 88:14 102:5	year 27:12 28:8 29:3	10956 1:24	3B 4:15
122:3 125:5 163:15	131:3,13 147:12	32:15 66:22 155:7	11 2:14	30 130:13
167:3 168:17	170:15	182:25 183:8	110 181:20	32 68:5 180:17 183:5
170:13 175:5,8	work 14:22 19:15,20	years 5:11 12:5 31:13	112 181:23	324 4:14
184:16	20:7 30:24 42:21	31:13 40:3 42:14	12 161:22	36 130:25 131:4,12
ways 113:17 175:11	43:12 84:12,16	53:15,22 54:22 67:7	13 36:4	132:6
web 45:24 177:2	113:8 121:5	67:14,16 124:10	15 165:23	4
website 38:24 39:15	worked 77:9,17,24	137:8 158:23	162 182:5,7	4 142:22 143:2
39:18,20 41:16,18	97:10	172:22	169 182:9	171:10,10
44:2,10	working 38:15 42:14	York 1:2,19,20,24	17 141:3	4th 7:14 45:4
weeks 71:10	works 29:10,20 30:10	2:15,15 4:7,15,16	18 141:3,5	40 7:14 45:3 179:20
weld 64:17,18	33:14 77:23	7:11,15,15 8:4	18-point 6:19 19 150:21	40 7:14 43.3 179.20 400 7:15 45:4
wellness 5:12	world 136:22	11:23 22:17,23 38:21 45:4,5 67:2	19 130.21 1986 23:7	445 1:19
went 15:16 71:24	wouldn't 106:19	184:6	1980 23.7 1999 9:5,10 16:25	45 179:22
73:15	107:3 109:5 wrapped 82:12,13	York's 42:8	32:15 34:22 35:9	45 177.22
weren't 34:4,5	95:21	younger 159:5	37:18 38:4 55:18	5
West 2:6 4:14 7:14	write 50:21 75:24	Yup 28:19 113:4	60:25 61:6,10,15	5 96:21 140:25 141:2
45:3 we'll 28:20 29:21	writer/publisher	1 up 20.17 115.4	62:15,19 183:8	156:2
30:16 32:17 40:6	157:3	Z	1999-2000 18:10	5th 2:14
41:10 112:6	writing 63:20 89:12	zealously 34:13		5/29/2007 141:6
we're 36:4 49:22 50:4	132:15		2	50 13:14 19:4,5,12
50:5 103:10 106:9	written 16:21 35:20	<u> </u>	2 41:15 44:14 47:25	52 180:5,8 182:15
we've 22:7 91:11	90:11 92:9 130:12	\$15.00 160:14	48:2 116:16,17	53 180:10,13
93:12 114:3	132:10 133:9	\$15.98 160:2	2/24 138:24	
whatsoever 177:19	136:17 147:16	\$382.00 150:11	20 1:24 95:14,16,25	6
White 1:19	154:7		109:13 158:23,23	6 113:3,5,11
wholesalers 100:8	wrong 145:20	0	2000 52:24 55:18	634-4200 1:25
wife 8:15,23	wrote 72:22	04 148:17	62:25 83:9 133:25	68 180:14,18,21
wife's 8:17	www.mediarightpr	05 40:2 148:18,18,19	134:8 135:22 136:7	181:5
willful 29:8,12 30:3	39:16	148:19	136:18 155:4,7	7
witness 1:17 4:2,11	www.theorchard.c	06 148:20,20,20,21	156:2 166:9,16	
4:14 11:13 14:2	146:12	07 148:21,21,21	180:9	7 70:9 136:23 137:14
15:12,15 24:11 26:2	W-O-M-B 60:16	07645 2:7	2000s 52:11	138:8 148:9 182:15 7th 136:5 138:18
44:6 48:19,22 49:8	v	1	2004 155:2,23 156:2	70% 146:10
59:19,24 70:12	X X X X X X X X X X X X X X X X X X X	141:15 47:25 48:2	2005 44:3,5,9 154:21	70 70 140.10
75:24 93:25 95:6	X 1:3,11 116:7,10,21	52:24 68:5 70:4,9	154:24 155:24	8
104:2 108:12	116:22 117:10	71:6 109:8 116:16	2006 44:20 45:25 164:15,19	8 68:7 72:19 80:24
114:19,22 117:23	118:17,19 119:12	116:18 136:23	2007 141:5,8 169:18	82:11 177:21
118:2,4 122:5,9,13	179:18 180:2 181:2 182:2	137:14 138:8	2007 141.3,8 109.18 2008 1:13,20 179:13	8A 82:23 177:21
122:19 127:23	X"s 117:13 119:23	166:16 180:9,16	23 136:6	8th 61:14 62:19
131:23 132:2 133:22 138:5,11,25	120:9	1st 133:25 134:8	23rd 4:14 66:18	82 181:10
139:11 142:16	120.7	135:22,25 136:18	24th 136:7 138:21	83 181:12
151:6 152:25	Y	138:13 139:23	25 95:14,16,25	845 1:25 74:14
153:11 154:3	yeah 10:15 15:14	142:20 143:2	182:22	
156:12 158:6,9	17:24 18:7 23:12,25	10 5:11 41:11 44:20	26 67:20 163:20	9
160:7 166:11	25:20 26:2 31:19,20	68:15,18 80:24	164:6	9 68:11 72:19 80:24
171:15 173:9,14	31:21 40:23 44:8	82:14 96:22 109:8	27 23:7 182:22	177:21 183:5
<u>'</u>				

